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MATS

PROTECTIVE APPAREL NAPKINS
RESTROOM PRODUCTS





DAN CLARK'S MESSAGE

December, 2016

To Our Friends,

2016 has been both a challenging and rewarding year for POS. Our acquisition of December 2015 has stretched us to our limit. We acquired an existing plant in Colonial Heights, Virginia and five service centers. The Colonial Heights plant is the second largest of our existing plants in physical size. This acquisition gave our industrial service (our core business) a presence on the east coast (see map on back cover). In the near future this operation will become a great growth and profit opportunity for Prudential. This year we also opened two new service centers. One in St. Louis, Missouri and another in Boise, Idaho.



During the third quarter of 2017 we plan to open our 18th plant, in Nashua, New Hampshire. This plant will be built in three phases so it can grow revenue over the next thirty plus years. When all three phases are completed (and I surely will no longer be writing these Christmas letters) Nashua will be a 113,000 square foot building housing both an industrial and cleanroom plant on over 14 acres. Nashua will be twice the size of our average plant today.

In the early 50's, POS and its employees were forced to join unions; no one had a choice. Today our employees can choose. Prudential's philosophy is our employees have the right to join a union or the right not to join a union. I feel our non-union compensation and benefit plans are as good as or better than comparable union plans; and our employees are well protected since there are many State and Federal laws in place to ensure everyone of fair and equal treatment besides Prudential's own philosophy of caring for its employees. This year three long term union plants chose to go non-union. I thank our employees for trusting in Prudential to represent them fairly.

2016 has been a great growth year and I'd like to thank each one of our employees, customers and suppliers for making this happen.

At this time of year I cherish the privilege of expressing the company's sincere thanks to each of our employees, customers, suppliers and friends for the meaningful things that they have done for us in 2016, and to extend our heartfelt best wishes for 2017. It is my hope that we may keep the holiday spirit of faith, love and goodwill toward all alive throughout the year. May God grant each of you joy, peace, and happiness in this holiday season and coming year.

MERRY CHRISTMAS TO ALL!

DAN CLARK

(09/23/68) Chairman of the Board has been a great growth year and I'd like to thank each one of our employees, customers and suppliers for making this happen."

MENSAJE DE DAN CLARK

Diciembre, 2016

Para Nuestros Amigos,

El 2016 ha sido un año tanto desafiante como gratificante para POS. Nuestra adquisición de Diciembre del 2015 nos ha llevado a nuestro límite. Adquirimos una planta existente en Colonial Heights, Virginia y cinco centros de servicio. La planta en Colonial Heights es la segunda más grande de nuestras plantas existentes en tamaño físico. Esta adquisición dio a nuestro servicio industrial (nuestro negocio principal) una presencia en la costa este (ver mapa en la portada de atras). En un futuro cercano esta operación se convertirá en una gran oportunidad de crecimiento y beneficio para Prudential. Este año también abrimos dos nuevos centros de servicio uno en St. Louis, Missouri y otro en Boise, Idaho.

Durante el tercer trimestre del 2017, tenemos planeado abrir nuestra planta número 18, en Nashua, New Hampshire. Esta planta se construirá en tres fases para que pueda incrementar ingresos durante los siguientes treinta o más años. Cuando se completen las tres fases (y seguramente ya no estaré escribiendo estas cartas de Navidad) Nashua será un edificio de 113,000 pies cuadrados que alberga tanto una planta industrial como una planta cleanroom en más de 14 acres. Nashua será el doble del tamaño de nuestra planta promedio hoy.

A principios de los años 50; POS y sus empleados se vieron obligados a unirse a sindicatos, nadie tenía una opción. Hoy nuestros empleados pueden elegir. La filosofía de Prudential es que nuestros empleados tienen derecho a afiliarse a un sindicato o el derecho a no afiliarse a un sindicato. Siento que nuestros planes de compensación y beneficios no sindicales son tan buenos o mejores que los planes sindicales; y nuestros empleados están bien protegidos, ya que hay muchas leyes estatales y federales en efecto para garantizar que todos tengan un trato justo y equitativo, además de la propia filosofía de Prudential de cuidar a sus empleados. Este año, tres plantas que por largo tiempo han sido sindicales, decidieron no sindicarse. Agradezco a nuestros empleados por confiar en Prudential para representarlos de manera justa.

2016 ha sido un gran año de crecimiento y quisiera dar las gracias a cada uno de nuestros empleados, clientes y proveedores por hacer esto posible.

En esta época del año valoro el privilegio de expresar el sincero agradecimiento de la compañía hacia cada uno de nuestros empleados, clientes, proveedores y amigos por las cosas significativas que han hecho por nosotros en 2016, y de expresar nuestros mejores deseos para el 2017. Es mi esperanza que mantengamos el espíritu navideño de fe, amor y buena voluntad vivo durante todo el año. Que Dios conceda a cada uno de ustedes la alegría, la paz y la felicidad en esta temporada navideña y en el próximo año.

"2016
ha sido
un gran año de
crecimiento y quisiera
dar las gracias a cada uno
de nuestros empleados, clientes y
proveedores por hacer esto posible."

FELIZ NAVIDAD A TODOS!

DAN CLARK (09/23/68)

Director Ejecutivo

☆ ANNIVERSARIES

			OR MORE	
	NAME	PLANT	JOB TITLE	HIRE DATE
Donald C.	Lahn	00	Vice Chairman	08/28/67
J. Daniel	Clark	00	Chairman of Board	09/23/68
Thomas C.	Watts	00	President	09/08/75
Elpidia Francisco	Verduzco Sanchez	15 06	Production Supervisor Laundry Worker	03/07/77 05/12/77
luan C.	Mota	22	Washer	08/09/77
Marc E.	O'Leary	00	Regional Vice President	12/07/77
Maria M.	Corral	13	Supervisor	07/31/78
Ramon R.	Martinez	02	Washer	10/26/78
Jorge L.	Sotolongo	00	System Analyst Senior	11/13/78
Alberto B.	Corona	02	Maint Mechanic	01/16/79
Ricardo R.	Pelayo	09	Maintenance Supv	02/27/79
Maria T.	Loredo	10	Garment Coordinator	06/26/79
Laura A.	Lecair	10	Plant Superintendent	08/09/79
Modesta Felipa	Ruiz Garcia	06 04	Laundry Worker Production Employee	10/01/79 04/07/80
Alicia	Torres	05	Production Employee	04/07/80
Javier H.	Carrillo	05	Production Employee	04/30/80
Francisco	Rubio	05	Washer	05/12/80
Mitch	Cummins	21	General Manager	07/21/80
Thomas	Stillwagon	12	Service Center Manager	07/28/80
Francisco	Olguin	02	Janitor	08/80/80
Charles K.	Freese	00	System Analyst Senior	09/29/80
Teresa	Garcia	04	Production Employee	12/10/80
Jose J.	Garcia	05	Customer Sales Rep.	05/11/81
Juventino	Blanco	06	Laundry Worker	05/15/81
Benigno C.	Herrera	06	Laundry Worker	08/12/81
Enrique	Robles Ortiz	05 06	Customer Sales Rep. Service Attendant	11/16/81 01/25/82
Miguel Robert Lee	Balaam	00	Controller	03/28/83
Maria	Opon	10	Folder	11/16/83
Bret A.	Bielefeld	00	Director of Purchasing	02/06/84
Jimmy	Boyer Jr.	02	Asst General Manager	02/07/84
Magdalena	Valdez	10	Soil Sort	04/07/84
Kim T.	Hoang	00	Accts Rec Clerk	05/02/84
Rodolfo M.	Herrera	05	Washer	08/08/84
Lomberto	Perez	04	Production Employee	09/04/84
Marlan L.	Bigler	00	System Analyst	11/26/84
Noel Roselia	Roque Bernal	04 05	Washer	03/04/85 06/18/85
lose F.	Tamayo	21	Supervisor Maintenance Supv	07/15/85
Ernesto R.	Escobar	07	Fleet Mechanic	11/04/85
Karen L.	Kopicka	02	Office Clerk	01/06/86
Antonio	Jimenez	04	Customer Sales Rep.	01/21/86
Irma	Cordova	05	Production Employee	02/07/86
Alberto M.	Dominguez	15	Maintenance Supv	03/04/86
Vicente A.	Rodriguez	04	Customer Sales Rep.	04/30/86
Maria T.	Sanchez	15	Production Employee	08/04/86
James K.	Murray	00	Secretary/Treasurer	09/02/86
Humberto	Uribe	04	Plant Supervisor	09/02/86
Yolanda	Lara Figueroa	05 15	Production Employee Production Employee	09/16/86 11/05/86
Rosa N. Darren	Kekua	04	Customer Sales Rep.	11/24/86
Carmen	Arellano	15	Production Employee	05/19/87
Dean	Davis	06	Laundry Worker	07/15/87
Victoria	Fonseca	15	Production Employee	08/18/87
Michael	Garcia	02	Customer Sales Rep.	09/02/87
Aurelio C.	Reyes	04	Production Employee	10/12/87
Fabiola	Ordaz	02	Production Employee	02/10/88
Mark W.	Elberson	02	General Manager	02/16/88
Gary L.	Brooks	13	Customer Sales Rep.	03/14/88
Ruth	Berruecos	05	Production Employee	04/11/88
Lee D.	Terry	00	Env & Safety Dir	05/09/88
Katherine D.		00	Accts Rec Mgr	05/23/88
Michael R.	Flores	13	Customer Sales Rep.	06/13/88
Desiree L.	Toler	21	Plant Manager	10/12/88
Lourdes	Valencia	08	Laundry Worker Washer	10/24/88
Jose L.	Virues	02		11/21/88
Eva M.	Cesario	00	Direct Sales Admin	01/09/89

25 YEARS OR MORE CONT					
ı	VAME	PLANT	JOB TITLE	HIRE DATE	
Alicia	Leza	10	Folder	02/13/89	
Ampelia	Guerrero	02	Production Employee	03/06/89	
Tom	Chan	00	Regional Maint. Engineer	03/23/89	
Tarsem	Kaur	08	Laundry Worker	03/27/89	
Michael E.	McKinney	00	Comp Support Spec	03/30/89	
Karen D.	Truax	00	Director of IT	04/10/89	
Felisa F.	Cadenas	04	Production Employee	06/19/89	
Aurelia M.	Aguirre	06	Laundry Worker	07/03/89	
Saul	Mata	05	Production Employee	07/27/89	
Jeffrey A.	Nelson	00	Regional Manager	08/08/89	
Audencio	Martinez	05	Production Employee	08/30/89	
Irma	Serrano	04	Production Employee	09/05/89	
Imelda	Ruiz	10	Folder	10/04/89	
Magdalena	Palominos	13	Production Supervisor	11/06/89	
Diega	Ramirez	02	Production Employee	11/08/89	
Dean	Cesario	06	Customer Sales Rep.	12/27/89	
Frank W.	Rich	00	District Sales Manager	01/29/90	
Maria A.	Corona	04	Production Employee	02/26/90	
Felipe	Soto	06	Laundry Worker	02/27/90	
Arturo	Leon	06	Laundry Worker	03/13/90	
Christopher	Kalert	00	ABS Manager	03/23/90	
Michael P.	Blazek	50	General Manager	05/21/90	
Rebeca C.	Mendoza	09	Presser	05/29/90	
Rogelio	Lemus Gasca	02	Production Manager	06/13/90	
Hilda	Carrillo	00	ABS Support Spec	06/26/90	
Carlos E.	Arvayo	21	Production Employee	07/30/90	
Jorge A.	Valencia-H.	02	Customer Sales Rep.	09/10/90	
Ana D.	Macias	15	Production Employee	09/24/90	
Major S.	Sangha	08	Line Driver	10/10/90	
Hilda	Haghighi	00	Accts Rec Clerk	10/15/90	
Hilda E.	Perez	15	Production Employee	10/17/90	
Arturo	Magana	04	Customer Sales Rep.	10/29/90	
Julia M.	Vega	00	AR/Coll Supv	10/29/90	
Stephen A.	Voros	00	Regional Maint. Engineer	12/03/90	
Maria C.	Murillo	15	Production Employee	04/08/91	
Elisa	Blancas	15	Production Employee	04/24/91	
Evangelina	Briseno	80	Laundry Worker	05/08/91	
Ezequiel	Garnica Jr.	22	Maint Mechanic	05/10/91	
Placido	Sanchez	08	Laundry Worker	05/16/91	
Susana	Valdez	21	Office Manager	06/10/91	
Ricardo	Valdez	13	Sales & Service Manager	06/11/91	
Rebecca L.	Koury	23	Plant Manager	06/24/91	
Merriam	Tinsay-Wong	00	Accts Pay Supv	07/01/91	
Aida	Macias	02	Production Employee	09/30/91	
Fidelia	Sanchez	04	Production Employee	09/30/91	

20 YEARS				
	NAME	PLANT	JOB TITLE	HIRE DATE
Stephanie	Leibick	00	Marketing Manager	01/15/96
Maria E.	Ruiz	06	Laundry Worker	02/13/96
Steven A.	Whitson	06	Customer Sales Rep.	03/18/96
Ana	Moreno	21	Production Employee	03/25/96
Carmen	Cruz	02	Production Employee	03/27/96
Romelia	De La Torre	06	Laundry Worker	04/12/96
Maria	Munguia	06	Laundry Worker	05/14/96
Lorraine E.	Martinez	45	Stock Rm Supervisor	05/29/96
Edgar	Guzman	05	Washer	06/03/96
Elizabeth	Gastelum	21	Lead Employee	06/10/96
Humberto	Sevilla	09	Customer Sales Rep.	06/10/96
Emerick	Martinez	21	Route Manager	06/26/96
Ramon	Contreras	04	Washer	07/09/96
Rosa	Cortez	06	Laundry Worker	08/21/96
Gavin	Obert	21	Sales & Service Manager	09/03/96
Luz	Madrid	22	Production Employee	09/04/96
Dayanara	Guerra De Briones	08	Laundry Worker	09/05/96
Adriana	Ureta	02	Production Employee	10/07/96
Estela	Rodriguez	09	Folder	11/05/96
David	Leyva	13	Maint Mechanic	11/25/96
Miguel A.	Escobar	02	Line Driver	12/02/96
Marlon	Wilkins	00	District Sales Manager	12/30/96

ANNIVERSARIES ☆

15 YEARS				
ı	NAME	PLANT	JOB TITLE	HIRE DATE
Petrona	Hernandez I.	50	Soil Sort	01/02/01
Alicia	Quiñones-Pablo	13	Production Employee	01/15/01
Thelma R.	Johnson	70	Soil Sort	01/22/01
Jose M.	Montes Jr.	21	Corporate Sales Rep.	02/19/01
Chinita G.	Claiborne	70	Soil Sort Lead	03/13/01
Susana	Menchaca	04	Production Employee	03/20/01
Janet Lynn	Brock	45	Office Manager	03/27/01
Miguel	Cabrera	02	Production Employee	04/23/01
Maria	Ramos-Camacho	13	Production Employee	04/26/01
Elva M.	Lopez	02	Production Employee	04/30/01
Armando	Santiago-Reyes	13	Production Employee	05/07/01
Paula D.	Abarca	04	Production Employee	05/14/01
Maria G.	Fuertes-Ordoñez	13	Production Employee	06/22/01
Jose G.	Arias	13	Maint Mechanic	07/17/01
Yolanda	Gonzalez De Ramon	13	Production Employee	07/25/01
Steve	Hernandez	26	Service Center Manager	08/20/01
Alberto M.	Lezo	05	Production Employee	09/10/01
Lydia A	Hull	22	Accts Rec Clerk	09/10/01
George W.	Purcell	13	Customer Sales Rep.	09/24/01
Michael J.	Valenzuela	21	Route Manager	09/24/01
Irene	Carrillo	22	Stock Rm Supervisor	10/22/01
lose	Garcia	08	Laundry Worker	10/29/01
Rosalinda M.	Brooks	13	Production Employee	11/16/01
Dennis T.	Bleisner	09	Customer Sales Rep.	11/19/01
Micah W.	Elberson	02	Sales & Service Manager	12/03/01
Josie C.	Martinez	22	Office Manager	12/17/01

	10 YEARS				
	NAME	PLANT	JOB TITLE	HIRE DATE	
Luz O.	Rodriguez De Herrera	15	Production Employee	01/23/06	
Ramon	Guerrero	05	Wholesale CSR	02/06/06	
Maribel A.	Linares	70	Folder Lead	02/20/06	
Anthony W.	Crenshaw	03	Customer Sales Rep.	03/20/06	
Emma	Serna-Zamora	10	Folder	03/27/06	
Lorena	Mendoza Solis	10	Distributor	03/27/06	
Petra	Ramos-Mora	10	Folder	03/27/06	
Caridad	Ramos-Soler	45	Production Employee	03/28/06	
Maria M.	Renteria	10	Soil Sort	03/30/06	
Maria G.	Mora	10	Folder	03/30/06	
Norma A.	Elias	10	Distributor	04/03/06	
Richard V.	Phu	03	Corporate Sales Rep.	04/04/06	
Alicia V.	Mariscal	10	Folder	04/17/06	
Francisco S	Ramirez	80	Laundry Worker	04/17/06	
Olga	Navarro-Macedo	50	Folder	04/18/06	
Jean-Pierre	Landin	02	Customer Sales Rep.	04/19/06	
Victoria	Ruiz	70	Folder	04/19/06	
M. Luisa	Mora Fausto	09	Soil Sort	05/10/06	
Thusuong T.	Nguyen	06	Laundry Worker	05/30/06	
Eloina	Solano	13	Production Employee	06/12/06	
David Van	Nguyen	22	Customer Sales Rep.	07/10/06	
Ligia J.	Escobar	15	Washer	07/11/06	
Aimee	Padilla	23	Distributor	07/11/06	
Miguel A.	Delgado Ortiz	70	Production Manager	07/17/06	
Omar	Hurtado	00	Director of Personnel	07/17/06	
Lucema J.	Jimenez	21	Production Employee	07/19/06	
Rigoberto	Mendez Jr.	51	Customer Sales Rep.	07/20/06	
Sergio L.	Lopez	80	Sales & Service Manager	07/24/06	
Herlinda	Peace	15	Janitor	07/24/06	
Joel J.	Guevarra	00	ABS PDA Specialist	07/31/06	
Douglas B.	Guillen	22	Lead Employee	07/31/06	
Cory A.	Patton	21	Fleet Mechanic	08/07/06	
Maybis	Batista	45	Production Employee	08/09/06	
Elidia	Vargas	04	Production Employee	08/14/06	
Kim	Sin	70	Folder	08/15/06	
Blanca D.	Garcia	22	Production Employee	08/23/06	
Imelda R.	Ortiz	06	Laundry Worker	08/23/06	
Gemiro	Ortega	15	Washer	08/28/06	
Joe A.	Sharma	10	General Manager	09/04/06	
Robbie A.	Garibay	22	ABS Clerk	09/05/06	
Francisca	Camberos	15	Garment Coordinator	09/18/06	
Jaime	Miramontes	03	Asst General Manager	09/25/06	
Maria Jesus	Munoz-Valenzuela	23	Soil Sort	10/09/06	
Tobias	Trujillo	21	Customer Sales Rep.	10/09/06	
Justin C.	Plenert	12	Customer Sales Rep.	10/09/06	
Olaya	Vega	23	Q/A Technician	10/09/06	
James E.	Grady	00	PC Specialist	10/16/06	
Russell P.	West Jr	70	Customer Service Rep.	10/31/06	
Elvia	Cervantes	15	Production Employee	11/15/06	
Beatriz	Garcia-Vazquez	23	Soil Sort	11/29/06	
Olivia	Garcia	23	Soil Sort	12/14/06	

Leticia F.Rabago23Stock Rm Clerk01/rFelipaVillagran23Folder01/rThomas J.Anglin26Customer Sales Rep.01/rHectorDurand00Safety Coordinator01/r	DATE 03/11 05/11 10/11 12/11 17/11 07/11
FelipaVillagran23Folder01/Thomas J.Anglin26Customer Sales Rep.01/HectorDurand00Safety Coordinator01/	05/11 10/11 12/11 17/11
Thomas J.Anglin26Customer Sales Rep.01/HectorDurand00Safety Coordinator01/	10/11 12/11 17/11
Hector Durand 00 Safety Coordinator 01/	12/11 17/11
	17/11
Gerardo Alvarez 09 Mechanic 01/	07/11
Aaron M. Elberson 00 Safety Coordinator 02/	
Martha Gutierrez Munoz 23 Soil Sort 02/	07/11
Chris A. Franco 08 Sr. Sales & Service Mgr 02/	14/11
Sergio D. Soto 23 Washer 02/	28/11
	28/11
Francisco Gutierrez Alvarez 10 Washer 03/	07/11
Maria Teresa Hernandez 50 Soil Sort 03/	21/11
Ana Maria Garcia Zarate 09 Stock Rm Clerk 04/	06/11
Bernabe L. Rosiles 06 Laundry Worker 04/2	25/11
Yvette C. Jackson 70 Folder 05/	25/11
	08/11
	09/11
Erikha Garcia Phan 10 Sales & Service Manager 07/	05/11
Sandra Lieu Marts 15 General Manager 07/	11/11
Cynthia L. Murfee 80 Sr. Office Manager 07/	11/11
David A Oliver 22 Customer Sales Rep. 07/	25/11
	25/11
Jose L Loera Medina 22 Production Employee 07/	25/11
Alexander F James 22 Customer Sales Rep. 07/2	25/11
	25/11
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	10/11
	17/11
	24/11
	31/11
	21/11
	28/11
	28/11
	28/11
1	19/11
Juan McCraney 32 Customer Sales Rep. 12/	21/11



MEET THE COLONIAL HEIGHTS PLANT TEAMS





COLONIAL HEIGHTS PLANT - 800 SOUTH AVE, COLONIAL HEIGHTS, VA 23834 PHONE: (804) 520-5171 - FAX: (804) 520-6182

COLONIAL HEIGHTS PLANT HISTORY

YEAR OPENED: 2015

CURRENT NUMBER OF EMPLOYEES: 61

CURRENT NUMBER OF ROUTES: 16



Marc Ryan (07/06/09) Director East Coast Operations

Marc came to POS with extensive industry experience of 10 years as a Sales & Service Manager and then as a General Manager. He gained additional skills in the manufacturing and distribution field. Marc has been the GM at the Richmond Cleanroom Plant and is now overseeing the Colonial Heights Plant and Service Centers as the Director East Coast Operations. Marc has been married for 25 years to his wife Lori and have twin boys. Marc grew up in Northern California and then spent six years in Southern California before moving to the East Coast. He enjoys every aspect of working at Prudential and enjoys dealing with the people the best.



Ron Baublitz (09/19/94) General Manager

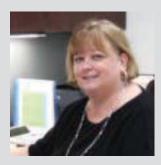
Ron spent his first 21 years with Prudential on the west coast. He is excited about leading Prudential's first Industrial Plant on the East coast. Ron is originally from Pennsylvania and is glad to be closer to family and friends. In his spare time he enjoys relaxing at the beach, hunting, fishing and playing with his dogs.



Mike Nix (08/08/16) Plant Manager

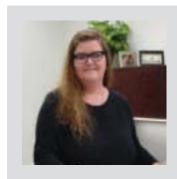
Mike was recently hired as the Plant Manager in Colonial Heights. Mike has held various leadership roles over the past 15 years in manufacturing including Production Manager and Operations Manager. Mike also has 7 years of previous industrial laundry experience in both sales and operations. Mike is a native of Columbia,SC and attended the University of South Carolina. He and his wife Jennifer have two sons,Will (14) and Lance (22). Mike is actively involved in the community and enjoys mentoring the disadvantaged. He is also an avid South Carolina Gamecock football fan.

OFFICE STAFF



Cindy Murfee (07/11/11) Senior Office Manager

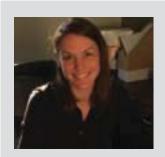
Cindy joined Prudential Cleanroom Services in July of 2011 and transferred to Colonial Heights in February, 2016. Cindy enjoys traveling and spending time with her 2 nephews, Allen and Mitch.



Brandy Harter (12/05/15) *Office Clerk*

Brandy came to Prudential through the acquisition of Coyne. She has worked in Industrial Laundry for four years. Brandy has been married to her husband, Brad, for 22 years and has two sons, Devon, 18, and Aidan, 15. Brandy and her family are avid campers. She also loves traveling, especially to historic sites.

CORPORATE SALES



Laura Rummage (08/08/16) *Corporate Sales Representative*

Laura has a background in pharmaceutical sales and a graduate degree from Liberty University. She has been with Prudential since August 2016. She enjoys spending time with her wonderful husband.



Steve Gray (07/15/16) Corporate Sales Representative

Steve came to POS in July of 2016 with over 20 years in Sales experience and with over 5 years of industry experience. Steve has been married to Karen for 27 years and has two children Kelsey 21 a senior in college and Ryan 18 a senior in high school. Steve enjoys spending time with his family.

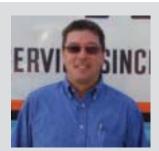
DISTRICT SALES MANAGER



Mike Borgos (04/25/16) District Sales Manager

Mike is responsible for Industrial Sales District 9 which is comprised of Colonial Heights, VA;Raleigh, NC; Winchester, VA; and Beckley, WV. He likes coaching, training and developing his Corporate Sales Team. In his spare time, Mike enjoys spending time with his wife of 38 years, Janet, and his son Kent.

ROUTE MANAGER



Mark McLaughlin (12/05/15) Route Manager

Mark has worked in the laundry business for 24 years, so he brings lots of experience to our Plant. He is married and has 2 children; Christian who is 22 years old and Mattie, 13 years old. In his spare time, Mark enjoys camping, visiting amusement parks and watching baseball. His favorite team is the Red Sox.

STOCKROOM SUPERVISOR



Coleen Hickey (12/05/15) Stock Room Supervisor

Coleen joined Prudential through the Coyne Acquisition in December, 2015. Coleen enjoys reading, traveling and outdoor activities including camping, hiking and kayaking.

PRODUCTION SUPERVISOR



Tracey Hairston (06/07/99) *Production Supervisor*

After 17 years, Tracey moved from the Cleanroom in Richmond to Colonial Heights in February, 2016. She has 2 children (Traneja and Logan) and 1 Grandson; Makai. In her spare time, she loves riding motorcycles and following her favorite team, the Washington Redskins.

PRODUCTION DEPARTMENT



WASHERS

Left to Right:

Andre Bland (12/21/15) LEAD WASHER, John Coard (09/06/16), Eric Jackson (06/27/16), Lamont Hill (01/04/16),

Bryson Bunch (12/21/15), NOT PICTURED: Jonathan Fisher (09/19/16)



SOIL DOCK

Left to Right:

Marvin Berry (01/11/16), Kymar Edmunds (06/27/16), Nathaniel Jack (01/12/16), Ashford Massenburg (01/12/16), James McKean (02/23/16), Jevon Pegram (08/01/16)



STEAM TUNNEL

Left to Right: Erika Mejia (02/01/16), Alma Juarez (06/06/16), A. Marie Ford (08/02/16), Keshia Shelton (09/08/16), Kenan Griffin (08/02/16)



DEPARTMENT LEADS

Left to Right: Nicholas Jackson (12/21/15), Stormn Dowden (09/28/16), Hannah Cooke (12/14/15), Shirley Ware (10/18/16) Dawn Lewis (12/5/15), Andre Bland (12/21/15)



TOWEL DEPARTMENT

Left to Right - Back Row: Adelaida Jaramillo De Cabello (02/02/16),

Katrinia Mason (08/22/16) Crystal Williams (08/22/16), Mamie Dunn (12/14/16), Thomasina Carpenter (12/05/15), Francisca De Rosales (01/11/16),

Guillermina Santos (09/15/15)

Left to Right - Front Row: Marissa Celestino-Segundo (04/20/16), Patricia Stewart (12/05/15), Anayeli Santos Gonzaga (12/14/15),

NOT PICTURED: Jasmine Ward (08/22/16)



LOAD DEPARTMENT

Sam Frazier (09/08/16) Nicholas Jackson (12/21/15) Jamar Pender (08/31/16)

MAINTENANCE DEPARTMENT



Jim Sheldon (12/05/15) *Maintenance Supervisor*

Jim Sheldon was previously a Coyne employee and has over 30 years of experience. He recently renewed his vows with his wife Dani over the summer. He has 4 children, 1 grandchild and 2 dogs. Jim enjoys being by the water whenever he can get away.

Left to Right:
David White (09/27/16) Maintenance Mechanic
Gerren Short (10/03/16) Maintenance Mechanic
Tyrus Taylor (12/05/15) Maintenance Mechanic
Jim Sheldon (12/05/15) Maintenance Supervisor



JANITORIAL DEPARTMENT Left to Right: Ashford Massenburg (01/12/16) Will Jacobs (12/05/15)

STOCKROOM DEPARTMENT

Supply Lity SERVE SINCE 1932

Left to Right
J.David McBryde (10/18/16),
Dawn Lewis (12/05/15),
Coleen Hickey (12/05/15) Stockroom Supervisor,
Wendy Carballo Perez (01/08/16),
Erin Tyndall (05/16/16)
Maria De Jesus (12/21/15)

Esther Rodriguez (08/22/16)

DISTRIBUTION DEPARTMENT



Left to Right
Karla Reyes De Baracat (01/13/16)
Stormn Dowden (09/28/16)
Hannah Cooke (12/14/16)
Shirley Ware (10/18/16)
Cecilia Perales (05/12/16)



Kelly Harris (12/05/15) Mat Roller



CUSTOMER SALES REPRESENTATIVES

Tim Vaden (12/05/15) Customer Sales Representative, Dumaka McQueen (12/05/15) Customer Sales Representative, David Walker (03/21/16) Customer Sales Representative



LINE DRIVER

Marcus Smith (12/05/15) NOT PICTURED: Kenny Shearin (12/05/15) Ryan Johnson (12/05/15)

FIRST EAST COAST SALES MEETING



Preparing to unleash Prudential on the East Coast!



FIRST TRUCK



TAKING ON THE DAY! Dan Prillaman (10/26/15) MPTP, Mike Nix (08/08/16) Plant Manager

COLONIAL HEIGHTS FEATURED CUSTOMER



ABOUT US

PRECISION TESTING LABORATORY 1313 Ritter Drive Daniels, West Virginia 25832 (304) 252-0684 Joe Syner (12/07/16) Service Center Manager Prudential Overall Supply Sheila Darby Office Manager, Precision Testing Laboratory

Precision Testing Laboratory, Inc. is committed to consistently meeting or exceeding our customer's requirements with regard to their coal sampling, analytical, and engineering needs. Our management staff consists of professional mining/process engineers and laboratory technicians with years of coal mining related experience. This experience is broad based and consists of underground production, engineering management, property management, preparation plant supervision, quality control, expert witness testimony, quality system inspection, financial analysis, plant efficiency testing and consultation, as well as circuit and equipment performance testing and recommendations. Our unique staff can offer a vast array of sampling, coal preparation, audits, analytical, and reporting services. The establishment of our Illinois Laboratory in 2008 has allowed us to expand our area of service and broaden the expertise of our staff. In 2015, the Illinois Laboratory moved to a new facility which was designed to provide the best possible testing environment and allow for expansion to meet any customer's needs.

Why did you choose Prudential Overall Supply?

We wanted a uniform company that we did not need to hover over to make sure they were doing their job. Joe Snyder and his staff make our jobs so much easier by doing their job extremely well.

What Services do you receive from Prudential?

The services we currently receive from Prudential include, uniform and jacket (reflective stripes) services, mats, tissues, soaps, dispensers, mops, air fresheners and bar towels.

Would you recommend Prudential?

Yes, Joe Syner and his staff are very accommodating, and eager to supply great service.





Jerry Skaggs (08/22/16) Customer Sales Representative



GREENVILLE SERVICE CENTER TEAM

HISTORY OF THE GREENVILLE SERVICE CENTER

YEAR OPENED: 2015

CURRENT NUMBER OF EMPLOYEES: 10

CURRENT NUMBER OF ROUTES: 3



GREENVILLE SERVICE CENTER - 107 FORTIS DRIVE, DUNCAN, SC 29334 (864) 848-9500 FAX: (864) 848-9537



Montrell Cunningham (06/01/15) Service Center Manager

Montrell started with Prudential as an MPTP at the Jacksonville Clean Room Service Center. He served five honorable years in the United States Navy. POS was his first employer after service. Originally from Atlanta, he is enjoying being in Greenville. Montrell is married to his wife, Gianna of six years. They have a daughter Avery who is four and a son, Evan who is two. In his spare time he enjoys working out, detailing cars and traveling with his family.

DISTRICT SALES MANAGER



Rodney Honeycutt (12/14/15) District Sales Manager

Rodney is the Distrcit Sales Manager for the Greenville and Atlanta Service Centers. Rodney holds a BS degree in Business Management from Mars Hill University where Rodney played collegiate football.

CORPORATE SALES REPRESENTATIVES



Steve Hensley (12/14/15) *Corporate Sales Representative*

Steve joined the company during the transition of Coyne Textile in December of last year. He has over 16 years of uniform, route operations and lending management experience. His one daughter Caitlyn is training in the military to be a combat medic. She is his pride and joy and considers the gift of being a father his greatest position. His interests are in his church, family , hiking, boating and many more.



James Patton (07/11/16) Corporate Sales Representative

James was born in Daytona Beach, FL. He has lived from Alaska to the US Virgin Islands. He joined Prudential in July 2016 with over 25 years in Hospitality Industry & Medical Sales. He received his BA from the University of Florida. Working in the Carolinas "JP" appreciates every God given day, loves a Sense of Humor and believes in living an Attitude of Gratitude in this AMAZING country!



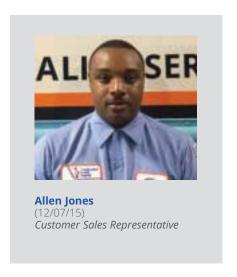
Adam Fort (03/21/16) Corporate Sales Representative

Adam is a native of Greenville, SC. He was raised in a family of 3 boys. He has been married for just over 2 years to his wife Danielle. He is an alumni of Clemson University and played baseball at Lander & Clemson University. He enjoys grilling, coaching youth athletics, sports, staying fit, and enjoying time with his wife & family.

CUSTOMER SALES REPRESENTATIVES













ATLANTA SERVICE CENTER HISTORY

YEAR OPENED: 2015
CURRENT NUMBER OF EMPLOYEES: 11
CURRENT NUMBER OF ROUTES: 6



ATLANTA SERVICE CENTER - 2055 TUCKER INDUSTRIAL ROAD - TUCKER, GA 30084 (770) 270-4936 FAX: (770) 270-4937



Antonio Perez (12/07/15) Service Center Manager

Antonio Sanchez Perez, from Atlanta, Georgia. Played college football for Mars Hill College where he obtained his Minor in Mathematics. Later obtained his B.A. in Accounting from Ashford University and then preceded to get his MBA in Finance from American Intercontinental University. Antonio's hobbies are spending time with his daughters Latishanae, Ashari, Zarriah and Nahila. He also loves riding motorcycles and watching football.

CORPORATE SALES REPRESENTATIVES



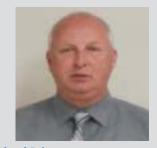
Keith Lock (10/24/16) *Corporate Sales Representative*

Keith Lock and his son, Elijah moved to the Atlanta-Metro area in 2010. Originally from Willingboro, New Jersey, Keith enlisted in the U.S. Navy and proudly served 6-years in the military. He was stationed in various locations throughout America and saw much of the country. After being honorably discharged, he then attended college to further his education and has since graduated with a bachelors' in mathematics and a masters' in public administration. After years of teaching and working in the public sector, he moved onto business and worked in various fields. He has over 8-years of experience in the uniform and linen industry and is proud to be part of the Prudential Overall Supply team covering the Atlanta market. He enjoys sports and the great outdoors, so Georgia is a good fit, and one of his favorite quotes is, "it's never the wrong time to do the right thing".

LINE DRIVER



Simon King (12/14/15) Line Driver



Michael Prince (12/14/16) Corporate Sales Representative

Michael is married with four children. He lives in Atlanta, GA. He enjoys bowling and fishing. An industry veteran with 23 years of experience, he works out of Atlanta. His main goal is to help to create, establish and grow the CO-OP program in our market.

DISTRICT SALES MANAGER



Rodney Honeycutt (12/14/15) District Sales Manager

Rodney is the Distrcit Sales Manager for the Atlanta and Greenville Service Centers. Rodney holds a BS degree in Business Management from Mars Hill University where Rodney played collegiate football.

CUSTOMER SERVICE



RALEIGH SERVICE CENTER TEAM

RALEIGH SERVICE CENTER HISTORY

YEAR OPENED: 2015

CURRENT NUMBER OF EMPLOYEES: 7

CURRENT NUMBER OF ROUTES: 3



Homer Isaacs (12/07/15) Service Center Manager Homer is married and has 3 children. He enjoys coaching and playing volleyball in his free time.



RALEIGH SERVICE CENTER - 3040 BARROW DRIVE - RALEIGH, NC 27616 (919) 850-2021 FAX: (919) 850-2024

CORPORATE SALES REPRESENTATIVES

CUSTOMER SALES REPRESENTATIVES



Roy Knapp (05/10/16)

Roy came from the Restaurant Industry where he was a Chef. He has 14 years industry experience, started as a route man and moved into sales. He has won numerous awards at former company's and plans on doing the same at Prudential Overall Supply. He came to Prudential because he was attracted to the ethics and the drive for success that are practiced within the company.



Ty Gaydish (08/08/16) Corporate Sales Representative

Ty grew up in Ohio. He is married and a father of 5 children (Sophia 2, Tatiana 10, Kenneth, 11 Nevin 25, Ty Jr. 27). He has been in the industry for 22 years. He enjoys reading and learning new things. He loves ALL things Ohio Sports (Buckeyes, Browns, Indians, Cavs).



Left to Rght:
Marcus Williams
(12/08/15)
Customer Sales Representative

Sammy Mozingo (12/07/15) Customer Sales Representative

James Anderson (12/07/15) Customer Sales Representative

NOT PICTURED: Rory Johnson (01/04/16) Customer Sales Representative Trainee

WINCHESTER SERVICE CENTER TEAM

WINCHESTER SERVICE CENTER HISTORY

YEAR OPENED: 2015

CURRENT NUMBER OF EMPLOYEES: 3

CURRENT NUMBER OF ROUTES: 3



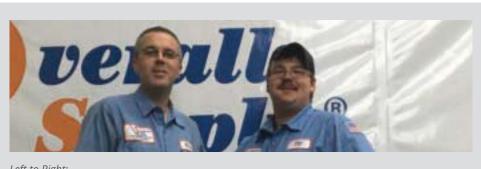
WINCHESTER SERVICE CENTER - 214-2 FORT COLLIER ROAD, UNIT 2 WINCHESTER, VA 22603 (540) 773-4484 FAX: (540) 773-4590



Aidan Karnes (06/01/15) Service Center Manager

Aidan is from Culpepper, VA and received his Bachelor's Degree from Virginia Commonwealth University. He enjoys fishing and shooting guns and sports in his spare time. His favorite team is the Washington Redskins.

CUSTOMER SALES REPRESENTATIVES



Left to Right:

Brian Dalton (12/07/15) *Customer Sales Representative* "JR" Hepner (02/22/16) *Customer Sales Representative*

NOT PICTURED: "DJ" McDonald (06/17/16) Customer Sales Representative

BECKLEY SERVICE CENTER TEAM

BECKLEY SERVICE CENTER HISTORY

YEAR OPENED: 2015

CURRENT NUMBER OF EMPLOYEES: 5

CURRENT NUMBER OF ROUTES: 3



Joe Syner (12/07/16) Service Center Manager

Joe has worked in the industrial laundry industry for 27 years. He has been married to his wife Kristi for 26 years and they have 4 grown children. He enjoys boating, ATV's and camping.



BECKLEY SERVICE CENTER - 221-A BUSINESS STREET - BECKLEY, WV 25801 (304) 253-8949 FAX: (304) 253-8945

CORPORATE SALES REPRESENTATIVE



Jason Moreland (02/01/16) Corporate Sales Representative

Jason has been married to his wife Andrea for 4 years and they have two young children. He enjoys spending time with my family, fishing, and enjoying the outdoors.

CUSTOMER SALES REPRESENTATIVES



Left to right: Jerry Skaggs (08/22/16) Customer Sales Representative, James Moore (12/07/15) Customer Sales Representative, Chuck Moricle (01/06/16) Customer Sales Representative

NEW PLANT

PRUDENTIAL IS BREAKING GROUND IN NASHUA, NEW HAMPSHIRE! Prudential Prudential Cleanroom Services







Wednesday, September 28, 2016
Prudential Overall Supply
45 Simon St
Nashua, NH 03060



Introductions and Opening Remarks **Chuck Reilly**, Vice President, Dacon Corporation

Left to right: Mayor Jim Donchess, City of Nashua and Chuck Reilly, Vice President, Dacon Corporation



Ashley Young, Director of Membership, Greater Nashua Chamber of Commerce, Jon Denis (02/17/14) Sales & Service Manager, Boston Service Center, Ralph Marshall (11/30/09) Assistant General Manager, Boston Service Center, Stefan Schurter (10/26/92) Senior Vice President, Corporate Office, Cynthia Harrington, Business Development Manager, NH Division of Economic Development, Lorna Colquhoun, Communications Director, NH Division of Economic Development, Joe Tramontano (10/03/11) Account Executive, Boston Service Center and Mayor Jim Donchess, City of Nashua.

PRUDENTIAL BREAKS GROUND IN NASHUA, NH

United States Senate

WASHINGTON, DC 20510

September 28, 2016

Prudential Overall Supply 45 Simon Street Nashua, NH 03060

Dear Friends,

Please accept my best wishes as you gather for the ground breaking of Prudential Overall Supply's new facility in Nashua. I wish I could be there as you celebrate all of the hard work that brought you here and look forward to an exciting future in the Gate City.

Thank you to all gathered here today who have supported this expansion from its beginnings. In choosing to expand into Nashua, Prudential Overall Supply will find an experienced and capable workforce eager to meet the growing demand for its cleanroom laundry services. They will keep the company on the path toward further growth.

My thanks goes to CEO Tom Watts as well as the City of Nashua and all who played a crucial role in bringing Prudential to Nashua. This is a great example of what remarkable work can be done when public and private partners work together toward a well-defined goal.

Thank you to Prudential Overall Supply and all who made this event possible. I wish you the best in your future endeavors.

Sincerely

Jeanne Shaheen

Jeanne Shaheen United States Senator

Unfortunately, Senator Shaheen was not able to attend the event but they sent a letter which was read and displayed at the event.





Reflecting California-based Prudential Overall Supply's (POS') growing competitive presence on the Eastern Seaboard, company officials joined with local and state leaders in Nashua, NH, for a Sept. 28 groundbreaking

ceremony that signaled the start of construction of a new cleanroom plant projected to be the largest facility of its kind in the United States. This \$15-million-plus POS investment will relieve pressure on a similar POS cleanroom plant in Richmond, VA, that currently employs 123 people. The new 70,000-square-foot Nashua plant is expected to employ roughly 50 people to start, with second- and third-phase expansion increasing its size to 115,000 square feet, said Stefan Schurter, senior vice president of POS.

The ceremony attracted about 50 local leaders. On hand were representatives from American Laundry Systems (ALS), Haverhill, MA, which is planning and engineering the plant; and Dacon Corp., a contractor based in Natick, MA, which will oversee construction of this Class III ISO cleanroom facility. The new plant should begin running sometime in the second or third quarter of 2017, ALS President and CEO Gerard O'Neill said.

"It will not just be Nashua's largest cleanroom plant, not just New England's largest cleanroom plant, or the East Coast's," Schurter said. "This will be the largest cleanroom laundry in the United States. It's really going to be a unique achievement. It's a first of a kind. We're really proud that we can build it. And I think it will really bring great jobs."

Previously established in the East with cleanroom operations, the company acquired operations in August 2015 from Coyne Textile Services, expanding POS industrial laundry rental service into Georgia, North Carolina, South Carolina, Virginia and West Virginia. This also put Alabama, Maryland and Washington DC within POS' reach.

One enduring legacy of POS's Depression-era origins is the fact that the company has always avoided indebtedness, Schurter said. To this day, POS remains "debtfree" and is funding the new plant from cash reserves alone, he said ...



When California-based Prudential Overall Supply went looking for a place to expand its business, it chose Nashua to build its newest facility and at its groundbreaking ceremony on Sept. 28, company officials said it will be a source of pride for the city. POS is the leader in cleanroom laundry services, which is important to industries such as aerospace and life sciences that need 21st century cleanliness in their processes. "This will be the largest cleanroom laundry in the United States," said Stefan Schurter, senior vice president. Business development manager Cynthia Harrington here at the Division of Economic Development, assisted the company in its expansion to Nashua. Schurter said that in the search for a location, Nashua became an obvious choice because of its infrastructure. "The city has put in sewer, water, gas and electric right at the site and that is foresight that we are benefitting from," he said. "We found the infrastructure here that

was really attractive and allowed us to build very quickly – that's a big thing." The new building, located on Simon Street, will be built in three phases; 70,000 square-feet in the first phase; 45,000 square-feet in the second phase and concluded with 16,280-square feet. "It will bring some really great jobs," Schurter said. "They are all full-time jobs with benefits. We truly believe that if you invest in people, people will invest with you." Jeffrey Rose, commissioner of the Department of Resources and Economic Development, said he joins city officials in welcoming POS to New Hampshire. "The capabilities it provides are vital to the many companies whose advanced manufacturing processes require high tech industrial laundry services," he said. "We looking forward to watching this company grow and prosper in New Hampshire."

Lorna Colquhoun Communications Director NH Economic Development

NEW SERVICE CENTER IN ST. LOUIS, MISSOURI

Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, announced the recent opening of its newest service center location in **St. Louis, Missouri**. The new service location helps Prudential better serve customers throughout the Midwestern United States.

Tom Watts, President of Prudential Overall Supply, says, "We are excited to offer our customers the best possible service solutions. The depth and experience of our service team along with our product and service offering will help us meet this goal. Our expansion into St. Louis helps to accomplish these objectives."



ST. LOUIS CLEANROOM SERVICE CENTER 1607 MANUFACTURERS WAY - FENTON, MO 63026 (636) 600-1626 FAX: (636) 600-1929



Dana McCallister (06/20/16) Route Manager



Keith Hightower (06/20/16) Customer Service Representative

NEW SERVICE CENTER IN BOISE, IDAHO



BOISE CLEANROOM SERVICE CENTER 1830 AIRPORT WAY - BOISE, ID 83705 (208) 906-0848 FAX: (503) 278-4497

Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, announced the Recent opening of its newest service center location in **Boise**, **Idaho**. The new service location helps Prudential better serve customers throughout the Northwestern United States. Prudential's new Boise location will supplement the Company's Portland, Oregon location.



Phillip Kramer (10/21/13) General Manager

POS OFFERS CUSTOMERS THE GREEN SHEET

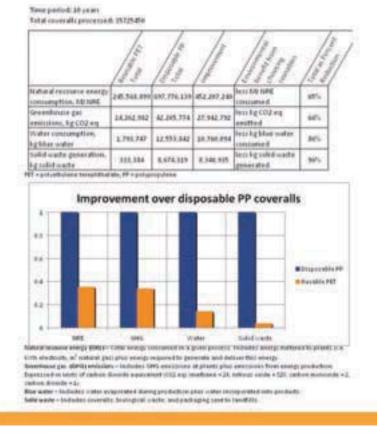
Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, announced that customers will receive a Green Sheet during Prudential's customer visitation process. The Green Sheet identifies a customer's sustainability improvements achieved by selecting cleanroom reusable coveralls versus disposable alternatives.

The basis of this information resulted from a life cycle assessment (LCA) study conducted by Environmental Clarity comparing reusable and disposable cleanroom coveralls.

"The results of the cleanroom coverall LCA support the conclusions from six other reusable/ disposable studies that showed reusables provide a significant improvement in energy, environmental footprint, water, and energy-associated emissions," said Michael Overcash, PhD, of Environmental Clarity, LLC.

Please visit our website to learn more about Prudential's Clean Green Initiatives: www.prudentialuniforms.com/about/clean-green-movement

THE GREEN SHEET - SUSTAINABILITY IMPROVEMENT DOCUMENT PCS TEN YEAR CUSTOMERS RESULTS





PHOENIX VPP AWARD

THE PHOENIX PLANT IS A VOLUNTARY PROTECTION PROGRAM (VPP) "STAR" SITE FOR THE SECOND TIME!



Phoenix Plant Champ Employees Holding VPP Flag.



Jason Bogar (10/02/00) Sales & Service Manager speaking about our journey the 2nd time around.



Robbie Garibay (09/05/06) ABS Clerk, Phoenix Plant and Tiffany Medina (10/08/07) Office Clerk, Tucson Plant.



Left to Right: Jesse Attencio Assistant Director of ADOSH; Jeff Nelson (08/08/89) Regional Manager, Corporate Office; Robbie Garibay (09/05/06) ABS Clerk, Phoenix Plant; Tom Watts (09/08/75) President, Corporate Office; and Jason Bogar (10/02/00) Sales & Service Manager, Phoenix Plant.

The Phoenix plant was recertified by the Arizona Department of Safety and Health (ADOSH) as a VPP STAR workplace and was awarded three more years of membership in the VPP program.

NASCAR RACE 2016 🛨



Nov. 2006. Prior to that, Dale Earnhardt won the Checker 500 on Nov. 4, 1990. In 106 starts at PIR, the Welcome, North Carolina based organization boasts 18 top-five and 40 top-10 finishes.

Dillon and the No. 3 Red Kap/Prudential Overall Supply Chevrolet at Phoenix International Raceway ... Statistically speaking, Phoenix International Raceway is one of Dillon's most successful race tracks. In five career NASCAR XFINITY Series starts, Dillon has five top-10 and two top-five finishes. He averages a starting position of 7.0 and a finishing position of 6.2. Dillon finished sixth earlier this

Richard Childress Racing's NASCAR Sprint Cup Series history at Phoenix International Raceway on November 12th 2016 (7:30pm eastern on NBC)... Team owner Richard Childress has five victories at Phoenix International Raceway, ranking him third on the all-time car owner victories list at the Avondale, Ariz. facility. This includes wins with Kevin Harvick in Nov. 2013, Nov. 2012 and March and

VF Imagewear Partners with No. 3 Team ... VF Imagewear, Inc., a leading manufacturer of workwear apparel and a division of VF Corporation, the world's largest apparel company, returns for the third consecutive season as primary sponsor for Richard Childress Racing's No. 3 XFINITY Series program and driver Ty Dillon. VF Imagewear's brands, including Red Kap, Bulwark FR and Wrangler Workwear, will be featured as primary sponsors for select XFINITY Series races in 2016.

season at PIR in the No. 3 Bass Pro Shops/TRACKER Boats Chevrolet Camaro. Dillon is scheduled to make his 110th

career XFINITY Series start November 12th.

UPDATE: Ty Dillon finished with a strong lead in 6th place. We are so lucky to have been part of the race and best of luck to Ty in the rest of the series.

Thank you RCR and Redkap for the chance to Sponsor in



Our car making a pit stop...11 seconds to fill tank and change four tires..!



Stephanie Leibick (01/15/96) Marketing Manager with our driver **Ty Dillon**!



Customer guests enjoying race.



Sam Ross (03/20/00) Senior National Account Executive and David Curry (07/17/07) Senior Key Accounts Manager at the Corporate Office hanging out by the pit before the race!



Ty Dillon autographing our poster long with hats and t-shirts for our guests



On pit row with the crew!



Enjoying the view from our suite above the race track. Yes you can still hear and feel the cars go by!

MEETINGS Q

ARIZONA STATE UNIVERSITY JOB FAIR

We will be working together with Arizona State University, their faculty and Master's students to automate the cleanroom bagging sealing function. The Mesa team, under the leadership of **Rebecca Koury** (06/24/91) Plant Manager, Mesa Cleanroom Plant, took the initiative. Great Job Rebecca!!! This is no easy task, as many projects were submitted and Rebecca not only had to do all the paperwork, supported by **Ira Jacobs** (04/15/13) Senior Manager, Engineering at the Corporate Office had to present the Engineering project to the faculty and students alike and only a select few project were approved for their Master Thesis. It was like speed dating, 7 minutes per student to present and answer questions. Wow.... We are looking forward to be working with 4 brilliant minds, and who knows, one or the other might like our industry and come to work for us later....says

Stefan Schurter (10/26/92) Senior Vice President at the Corporate Office.



Rebecca Koury (06/24/91) Plant Manager, Mesa Cleanroom Plant

PSS (PROFESSIONAL SALES SKILLS - SESSION 19 - SAN MARCOS, CA

Achieve Global Training Program & Certification For All Corporate Sales Representatives (CoSR) and Account Executives (AE).





HARD AT WORK IN THE MEETING!

Left to right: STEVE GRAY (07/15/16) Corporate Sales Representative, Colonial Heights Plant, BRANDON BLANCHARD (01/19/15) Corporate Sales Representative Riverside Plant.

WAYNE WHITWORTH (08/29/16) Corporate Sales Representative Milpitas Plant,

MERV CASEY (07/29/16) Corporate Sales Representative Colorado Service Center, ROKSAN AUSTIN (08/22/16) Corporate Sales Representative Vista Plant,

MARLON WILKINS (12/30/96)
District Sales Manager, Corporate

DEAN KILLION (03/06/95) Director of Sales, Corporate Office, ALEX BERNAL (07/25/16)
Corporate Sales Representative
Vista Plant,

JASON MORELAND (02/01/16) Corporate Sales Representative Beckley Service Center,

LAURA RUMMAGE (08/08/16) Corporate Sales Representative Colonial Heights Plant, BILL EVANS (08/20/07)

District Sales Manager, Vista Plant CHARLES RODGERS (09/06/16) Corporate Sales Representative West Sacramento Service Center, TY GAYDISH (08/08/16) Corporate Sales Representative Raleigh Service Center,

OMAR HARRIS (07/18/16)
Corporate Sales Representative
Las Vegas Service Center.

LOOKIN' GOOD AT THE TRADESHOWS



PRESCOTT / ASSOCIA, COMPANY VENDOR SHOW

AARON'S SAFETY CORNER

Aaron Elberson (02/07/11) Safety Coordinator, Corporate Office

The SAFETY DEPARTMENT would like to wish all Prudential Overall Supply employees a safe and happy holiday season!

As another year comes to a close, we would like to commend all POS employees for striving to improve the safety in their locations and continuing to commit to an incident free workplace.

This year we witnessed some exciting events as two Service Centers implemented the POS Safety Process. In El Paso, Texas, the "Motivated Individuals Non Stop Educating Routine Safety" (M.I.N.E.R.S.) made the commitment to "... providing a safe environment through nonstop education and training." Meanwhile in San Antonio, the "Safety Puts Us in the Right State of mind" (S.P.U.R.S.) vows to "...seek to provide an incident free work environment by providing empowerment and education to strengthen safety culture and awareness." We are happy that all of our Texas locations are now part of the Safety Process and look forward to what these committees can do to contribute to the Prudential Overall Supply safety culture.

In June, the Phoenix plant was recertified by the Arizona Department of Safety and Health (ADOSH) as a VPP STAR workplace and was awarded three more years of membership in the VPP program. We would like to send huge congratulations to all employees of the Phoenix Plant for their hard work and dedication towards being not only the safest plant in our industry, but one of the safety places to work in the United States.

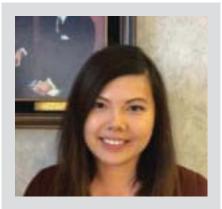
2016 witnessed one of the safest years at POS in recent years. We are confident that we can continue to have a strong safety process and culture in the years to come. We challenge all employees to improve and grow the safety process in their locations through hard work, communication, and good will toward fellow colleagues and coworkers, striving to achieve the goal of ending the day the same way we start. We would like to thank all Prudential Overall Supply employees for their dedication to safety. May you all have a safe and wonderful 2017!



NEW ASSIGNMENTS & PROMOTIONS ...



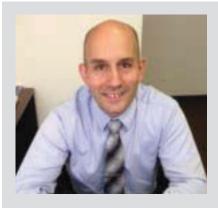
Mike Nix (08/08/16) was recently hired as the Plant Manager in Colonial Heights. Mike has held various leadership roles over the past 15 years in manufacturing including Production Manager and Operations Manager. Mike also has 7 years of previous industrial laundry experience in both sales and operations. Mike is a native of Columbia,SC and attended the University of South Carolina. He and his wife Jennifer have two sons,Will (14) and Lance (22). Mike is actively involved in the community and enjoys mentoring the disadvantaged. He is also an avid South Carolina Gamecock football fan.



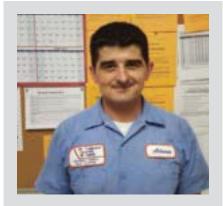
Kelly Tran (01/04/16) was promoted from MPTP to Sales & Service Center Manager at the Los Angeles Cleanroom. Kelly was raised in San Diego and Temecula, California. She attended Cal State University San Bernardino where she earned a Bachelor's Degree in Kinesiology. A short time after graduating Kelly started with Prudential as an MPTP with the Riverside Plant. In her spare time Kelly enjoys hiking, going to the beach and spending time with her two cats, "Wednesday" and "Lumi". She is also an avid fan of the San Diego Padres. We are pleased to have Kelly as part of the LACR Team.



Alex Toribio (12/08/14) has been promoted to Sales & Service Manager. Alex will be taking over district two at the Carson plant. Alex was hired in December of 2014 as a utility CSR. He soon earned his own route where he showed drive, determination and a strong work ethic. On route Alex also showed great customer service and effective leadership skills, which he would soon put to use as a Route Manager, earning the promotion as of April, 2016. Alex really impressed the Carson team with his work ethic, leadership ability and customer service. Alex has been married for three years to his wife Angela. They have an eight year old daughter, Isabella, and they love spending their free time with her.



Jonathan Denis (02/17/14) has been promoted as the newest Sales & Service Manager at the Boston Service Center. Ionathan started his career with Prudential as an MPTP and was eventually promoted to the position of Route Manager out of the Boston Service Center. As Route Manager, Jonathan has been serving as P71's PACE Training Representative and Safety/Training Coach as well as building strong relationships with our Northeast Customer base. Jonathan is looking forward to leading the Service Team during the transition into Prudential's newest Plant in 2017! Jonathan resides in Manchester, New Hampshire with his wife, Melissa of 7 years and two and a half year old daughter Gianna. When he is away from Prudential Jonathan enjoys spending quality time with his family, playing competitive soccer, enjoying a good book/ movie/or tv program, and doing projects around the house.



Adnan Isovic (02/16/09) has been promoted to Sales & Service Manager at the Sacramento Service Center. Adnan has been with Prudential for over 8 years as one of our best CSR's there. Last year he made \$19.32 club, his second time. He achieved 99.13% retention on his route last year, the best in that location. Adnan regularly trains new CSR's and stays committed to their success long after they've finished their schooling. Adnan was born in Bileca, Hercegovina and is a very proud Bosnian. He is bilingual, loves visiting San Francisco and has a passion for soccer and fast cars. Please congratulate Adnan on his promotion, We have no doubt he'll be very successful in his new role!



Jeff Stuckly (09/28/09) was promoted to Sales & Service Manager for the newly aligned District 1 at the St. Louis Service Center! Jeff has been with Prudential Cleanroom Services since September of 2009. He started with the company as a Service Representative and was promoted to Route Manager in 2011. At the Austin plant Jeff has been an instrumental contributor to the plants success and last five Outstanding Achievement Awards. Jeff also played a big role in the opening, logistics and training of personnel at the Plant's newly opened St Louis Service Center. In Jeff's free time he enjoys playing golf and raising his 5 year old twins. Congratulations Jeff on your well-deserved promotion!

... IN THE COMPANY



Desiray G. Yarbrough (11/10/14) was promoted to Sales & Service Manager for District 1! Desiray was hired in 2014 as an Office Manager for Prudential Overall Supply and after doing an outstanding job with revamping the front office, we are excited to see what she will accomplish within her new position. Desiray has a Bachelor's degree in Bio-Psychology from the University of California, Riverside. In her spare time, she enjoys riding horses with her daughter, bowling with her son, and playing World of Warcraft.



Robert Sutter (05/25/15) has been promoted to Sales & Service Manager at P18 Sacramento. Robert came to us through the MPTP program and has been with Prudential for a little over a year. He started his training in Mesa and transferred to the Phoenix plant. Robert graduated from Arizona State and leaves a younger brother in Arizona, but will be closer to his two step-brothers in San Francisco now. Robert grew up in San Francisco and is a huge Giants and 49ers fan. A proud Omega Delta Phi brother, he enjoys spending his free time at sporting events with his family, walking his dog, Chico, and trying new things in the kitchen.



Aidan Karnes (06/01/15) has been promoted from MPTP to Sales & Service Center Manager at our Winchester location. Aidan was born and raised in Culpeper County, VA. He went to college in Richmond at Virginia Commonwealth University. A short time after graduating Aidan started with Prudential as a MPTP in the Richmond Plant. After one year of training and leadership of the Richmond team and Marc Ryan he has shown the skills and results driven mentality to take the next step to SSCM in Winchester. In his spare time Aidan enjoys fishing, hiking, eating, traveling and just about anything that involves being outside. Sports are a big part of his life.



Francisco Lopez (03/23/15) was promoted to Sales & Service Manager at the Los Angeles Plant.



Mike Kelley (11/25/13) has been promoted to Sales & Service Manager at the Chula Vista Plant. Mike started his career with Prudential Overall Supply in 2013 as a Customer Sales Representative. In November of 2015, Mike was promoted to Route Manager at Chula Vista where he made an immediate impact helping improve our processes and further develop the CSR team. Mike has been married to his beautiful wife Sandra for 21 years. His hobbies include knocking out projects on the Honey-Do List, outdoor camping and going to Padres games.



Alejandro (Alex) Villaneda (06/06/16) has been promoted from Relief CSR to Sales & Service Manager at the Milpitas Industrial Plant. When he is not at work, he punches in at his second full-time job as husband and father of three wonderful children. He enjoys following the finest teams in all professional sports, his beloved Giants and 49ers. He also enjoys traveling, fishing and spending lots of time watching his kids participate in youth sports. We are very proud of his accomplishments and know he will continue to do great work as an SSM.

NEW ASSIGNMENTS & PROMOTIONS ...



David Moriel (06/07/10) was promoted to Route Manager at the Irvine Plant.



Raphael Leyva (11/11/13) has been promoted from Route Manager to Sales and Service Manager at the Milpitas Industrial Plant. On his personal time, he is a father of two beautiful girls Jackie, and Madison. He spends all of his time with them, from going to the movies, enjoying outdoor activities, to whipping up an Iron Chef-style meal in the kitchen. We are very proud of his accomplishments and know he will continue to do great work as an SSM.



Rogelio Lemus (06/13/90) has been promoted to Production Manager at the Riverside plant. Rogelio joined Prudential Overall Supply in 1990 as a janitor. He then went onto framing dust mops and working on the wash floor. He has done an outstanding job as floor supervisor leading to his promotion as Production Manager. This is a great Prudential success story! In his spare time he enjoys spending time with his wife and three kids and going bowling. His favorite thing is soccer and his favorite soccer team is Cruz Azul!



Jason Perkins (04/25/16) was hired as the Production Manager at the Austin Plant.



Mike Zamora (10/10/16) was hired as the Production Manager at the Fresno Plant.



Erik Hernandez (06/11/07) has been promoted to the position of ABS CR Support Specialist. Erik joined Prudential in June 2007 as an ABS clerk in our Carson facility where he assisted in the ABS transition. He has been a vital part of the Carson Team since, and we look forward to that same dedication with the ABS Team. Erik is married and has an 8 month old daughter. He enjoys sporting events, camping or just hanging out with his Bulldog, family and friends.

... IN THE COMPANY



Kristin Rennegarbe (06/29/09) was promoted to the position of Office Manager for our Riverside, California plant. Kristin has been with Prudential Overall Supply for 7 years. She graduated from Cal State University Fullerton where she earned a Bachelor's degree in Geography. Go Titans! In her spare time she enjoys reading, watching movies and spending time with her family. She is also a die hard Dodger fan. Go Blue! (We are not holding that against her!)



Wendy Juarez Ruiz (04/19/16) was promoted to Office Clerk for the Richmond plant. Wendy Started in Distribution Department. She enjoys spending time with her family, going to the beach with her friends, attending church on the weekends, and loves soccer.



Richard Phu (04/04/06) was promoted to Corporate Sales Representative at the Chula Vista Plant. Richard started his career with Prudential Overall Supply in 2006 as a MTPT. In March of 2007 Richard was promoted to Sales and Service Manager at Chula Vista where he has spent the last 9 years servicing our customers and developing the CSR team. Richard brings a wealth of service experience and product knowledge that will help him in his goal of achieving President's Club for 2017. Richard loves spending time with his beautiful wife, 2 amazing kids, and shocking himself whilst fiddling with electrical home improvement projects (watch out for those knockout holes!). His hobbies include golfing, fishing, and the occasional (i.e.frequent) craft beer tasting.



Matt Fowler (11/07/16) has been hired as a Corporate Sales Representative for the Carson plant. Matt has spent a number of years in this industry. Starting at the route level Matt was able to understand the day to day operations and the expectations of the customer base. This experience served Matt well when he transitioned into the Sales department as a professional sales representative and eventually in sales management. As a General Manager for a competitor Matt understood that each and every member of the team is vital to the success and profitability of a plant. As you can tell Matt has a lot of industry experience, and he looks forward to being a positive contributor to the overall success of the Carson plant. Matt is a longtime USC football fan (smart man!) and he and his wife of ten years attend every home game that they can. They both love to travel and enjoy spending time with their children when they visit.

■ DID YOU HEAR THE NEWS?

PANCAKE BREAKFAST



THE VISTA INDUSTRIAL PLANTS HOLDS A PANCAKE BREAKFAST CELEBRATING 90 DAYS OF NO INCIDENCES IN SAFETY! THE MANAGERS MADE THE PANACAKESFOR THE TEAM!

FRESMOOR HAS ADDED MORE TO THE TEAM!

Welcome to the Fresno Plant!



Left to Right - Lauren Cooper (10/10/16) Customer Sales Trainee, Michael Zamora (10/10/16) Production Manager, Jack Reichmann (10/10/16) Customer Sales Trainee.



Left to Right - **Paul Avila Jr.** (09/06/16), **Erick Amezola** (09/06/16), **Chad Scarbery** (09/06/16), **Arturo Dominguez** (09/06/16).

DID YOU HEAR THE NEWS? **◄**®

HALLOWEEN PARTY AT THE **CORPORATE OFFICE**



THE CORPORATE OFFICE HAD THEIR ANNUAL HALLOWEEN PARTY AND TAKE A LOOK AT WHO ATTENDED!!!!

IN MEMORIAM



In Memory of Ron Wahl

Ron Wahl passed away earlier this year. He was a former Route Manager and Customer Sales Representative at the Irvine Plant who is also Steve Whitson's father.

Ron Wahl Hired: (05/12/86) Retired: (03/24/98)



In Memory of **Mike Shields**

Mike Shields passed away in August of this year. He was a Customer Sales Representative for 15 years at the Irvine Plant.

Mike Shields Hired: (11/29/99) Retired: (07/31/15)

HAPPY BIRTHDAY



CUSTOMERS



EMPOWER PHARMACY USING OUR GOWNS FROM THE AUSTIN CLEANROOM PLANT.

■ DID YOU HEAR THE NEWS?

ANNIVERSARIES



25TH ANNIVERSARY

Mitch Cummins (07/21/80) General Manager Tucson presents Susie Valdez (06/10/91) Office Manager, Tucson Along with Jeff Nelson (08/08/89) Regional Manager Corporate Office.

Congratulations!



30TH ANNIVERSARY

Maria Sanchez (08/04/86) Production Employee Pictured with Sandra Lieu (07/11/11) General Manager at the Los Angeles Cleanroom Plant



30TH ANNIVERSARY

John Thompson (02/16/93) Vice President of Finance presents **Jim Murray** (09/02/86) Secretary of Treasurer his 30th Anniversary certificate at the Corporate Office.

RETIREMENTS



Mark Elberson (02/16/88) General Manager and Rogelio Lemus (06/13/90) Production Manager at the Riverside Plant present a plaque to Robert Cesario (10/07/85) Sales & Service Manager, AKA the "A/R king" who decided to retired on July 21st, 2016 after 30 years of service with Prudential Overall Supply. Thank you for your service at Prudential. You will be missed!



Lauri Lecair (08/09/79) Plant Superintendent and Joe Sharma (09/04/06) General Manager at the Milpitas Plant present Gloria Moran (06/24/95) Janitor with her certifiate. She had been with Prudential Cleanroom Services for 21 years and recently retired on September 30th, 2016 from the Milpitas Cleanroom. Thank you for your service at Prudential. You will be missed!



Calvin Billings (05/22/01) retired after 15 years as our Customer Sales Representative at the Milpitas Industrial Plant. He was joined with his wife, Becky to help celebrate. He retired on 05/23/16 exactly 15 years later!

Time to Kick Back & Relax!!

DID YOU HEAR THE NEWS? ■®

NEW BABIES



Carrie Clark, the daughter of Dan Clark (09/23/68) Chairman of the Board, gave birth to her first child Emmett James Taitano. Born August 2nd at 1:57am, 7lbs 5oz. Mom and baby are doing well.



Rogelio Serrano (07/20/10) Sales & Service Manager at the Moorpark Plant and his wife welcomed their 8 pound baby boy Adrian Omar Serrano into the world!



Anthany Lawson (11/30/15) Customer Service Representative at the Austin Cleanroom Plant with his family and his wife Angelica welcome their new addition Avelyn Poet Lawson (06/07/16).



John Clark (08/31/09) Regional Manager at the Corporate Office and his wife Amanda welcome their third baby Bronson Burns Clark Born 8:23am 8lbs, 4oz, 21" with dark brown hair and a dimpled chin.



Ashley Carroll (05/14/07) Key Accounts Manager at the Corporate Office and her family would like to introduce their newest addition; Avery Jane Carroll. Born on Monday, November 21, 2016 at 9:27 am and weighing 6lbs 9oz. The Carrolls are doing well and excited to have their new baby girl in time for Christmas!

Congrats on your new bundles of joy!

MAILBAG

"A BREATH OF FRESH AIR"

From: Pete Redwood (P50)

Sent: Monday, August 22, 2016 4:18 PM

To: Bobbi Pilgrim

Subject: FW: Bobbi Pilgrim (NXP Semiconductor ATMC Fab)

Hi Bobbi-

I was ecstatic to see this email from our customer acknowledging you doing an awesome job! I also wanted to take the opportunity to recognize you for your efforts and share with our team. Customer praise is rare and usually well deserved You're making an impact at one of our larger accounts, please keep it up!

Regards,

Pete Redwood

Sr. Sales & Service Manager Prudential Cleanroom Services Round Rock, TX 78665

From: Cary Yarosh [mailto:cary.yarosh@nxp.com]
Sent: Monday, August 22, 2016 3:30 PM
To: Mike Blazek (GM P50); Pete Redwood (P50); Jeff Stuckly (P50)

Subject: Bobbi Pilgrim (NXP Semiconductor ATMC Fab) To: Pete Redwood, Jeff Stuckly, and Mike Blazek,

I wanted to touch base with you and update you regarding Bobbi Pilgrim and her contract work here at NXP (ATMC).

I nominated Bobbi for a \$50 gift card here at ATMC (2 weeks ago) because of her efforts helping us to identify contaminated hoods caused by make-up. Aside from her help with this effort, Bobbi comes to work with a positive attitude, energetic, and excited to be here. She has been a breath of fresh air in this job role and is greatly appreciated.

Thank you,

Cary Yarosh ATMC NXP Way Leader Austin Technology & Manufacturing Center (ATMC). Freescale Semiconductor Inc. 3501 Ed Bluestein Boulevard Austin Texas, 78721, USA

Bobbi Pilgrim (08/17/15) Garment Coordinator, Pete Redwood (05/12/09) Senior Sales & Service Manager, Jeff Stuckly (09/28/09) Sales & Service Manager, Mike Blazek (05/21/90) General Manager, Austin Cleanroom **Plant**



OVER "TWO DECADES OF SERVICE"

From: Doug Busch

Sent: Friday, September 02, 2016 4:54 PM

To: Brandon Castellano (P22)

Cc: Tom Howard; Rick Pellegrino; George Cravens; Erin Cravens; Alex Hayes;

Subject: RE: Thank You / Grand Opening Sponsor Opportunity

I want to thank you for all your effort over the past year with Rene and the rest of the POS team through the outfitting of the new facility with the proper dispensers for soap, towels, uniforms and the work on the support

Looking back at the history of Utility of Arizona and Prudential Uniform I think we have now completed two decades of service in Tucson and have now completed the first decade of service in Phoenix - what now is Tolleson in the new facility. Thank you to the entire team!

It really is a pleasure to renew with POS early each time and watch the faces of the competition when they come in to present options and find out they are late once again. Don't let it go to your teams head - but the POS service experience is second to none!

Douglas P. Busch Vice President of Operations Utility Trailer Sales Company of Arizona 8710 West Roosevelt Tolleson, AZ 85353

Brandon Castellano (09/24/07) Sales & Service Manager, Phoenix Plant

PRUDENTIAL HAS A NEW WEBSITE **◄**®











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The date of hire is listed after each employee name throughout Off-the-Cuff



A Quarterly Publication of Prudential Overall Supply
Dedicated to the improvement of employee morale and the broadening of customer relationships.

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