



a publication from



ff-the-Cuff



What's inside:

- Outstanding Achievement Awards
- Annual Sales Conference and Awards
- Retirements
- Anniversary Celebrations
- Clean Green Updates
- Did You Hear the News?



Featuring Mesa Cleanroom Plant & Denver Service Center

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Meet the Mesa Team



Mesa Cleanroom Services - 102 W. Hampton - Mesa, AZ 85210 - PHONE: (480) 649-0088 - FAX: (480) 649-9743

———— General Manager ————— Sales & Service Manager ————— Route Manager —————



JUAN JOHNSON
(01/26/98)
General Manager

Originally from Sanford, Florida, but grew up in Flagstaff Arizona and graduated from Northern Arizona University. Started as an MPTP in Phoenix and moved to Mesa cleanroom in 2006. In his spare time, Juan enjoys spending time with his wife of 31 years, Danice. They have 3 adult children (Ryanne, Justine & Levett) and 1 granddaughter (Bella) that he loves to spoil.



STEVE DALLEY
(07/22/13)
Sales & Service Manager

Steve started with Prudential in 2013 as an MPTP in Mesa Cleanroom. He enjoys playing sports, watching movies, going to concerts, and cooking. Steve and his lovely wife Samantha have been married for going on 6 years and have recently bought a new house.



CHRIS COURTNEY
(11/16/15)
Route Manager

Chris worked in retail for 26 years. Served a tour in the Army and has a 10 year old son. He enjoys going camping and just doing father son things together. He plays in a softball league with other Prudential employees. Chris is looking forward to the challenges and experiences at Prudential.

— Production Manager —



JAKE MOORE
(08/31/15)
Production Manager

Jake has over 5 years experience working in controlled environments. As the Production Manager he enjoys the task variety and taking a hands on approach to maintaining operations. He enjoys camping and swimming with his son Moses and home renovation projects with his wife Amy. They recently celebrated 16 years of marriage.

Sales —



KEVIN THOMPSON
(01/5/15)
Account Executive

Kevin is a Native Californian that moved to Arizona last year. Single father of two boys ages 18 and 15. I've been in the industry for 13 years total with 12 of that in Industrial Sales and Management.

— Quality Assurance —



ANA WHITE
(04/19/93)
Quality Assurance Supervisor

Ana started with Prudential in 1990 working as a Soil Sorter. She left Prudential in 1993 for 3 months to have and care for her second child. Prudential re-hired her on April 19, 1993 and since then it has been many years of learning and educational experiences for her. Ana has been promoted four times in her time at Prudential. She was the Soil Sort Supervisor, Production Supervisor, and Stockroom Supervisor before being the Quality Assurance Supervisor. She has traveled to other Prudential plants and helped in QA and she has to say that Prudential people have taught her so much about the laundry business. Every day as the business changes, she learns more. She's happy to work for Prudential and appreciates her job very much. She thanks the Mesa team and other Prudential staff at other locations who have taught her so much and who believed in her.

— MPTP —



JEREMY WALKER
(04/11/16)
MPTP Program

Jeremy started at Prudential in the MPTP program. He enjoys basketball and spending time with friends and family.

— Plant Superintendent —



REBECCA KOURY
(06/24/91)
Plant Superintendent

Rebecca joined Prudential as a Quality Assurance Technician in 1991. She is a native to Arizona. After 7 years in QA, she entered into the Plant Superintendent Trainee Program. Shortly after she became the Plant Superintendent of our Cleanroom Facility. Rebecca enjoys traveling with her family to new places and learning new things. She has been married to her husband Michael of 22 years and has a son-Michael Jr. 21 years and a daughter -Melissa 18 years. She enjoys working with the Mesa team and is pleased to be part of a group that is dedicated to the company and that provides a high level of customer service. She shares in the team's commitment and dedication to her job and to our safety program.

— Office Manager —



JULIANA LOPEZ
(06/10/09)
Office Manager

Juliana started off in Production as a Distributor. Within months she was promoted to Office Clerk and soon after Office Manager. She is thankful that her General Manager gave her the opportunity to take over this role. Before Prudential Juliana worked in retail. She enjoys traveling, visiting amusement park/water parks with her two beautiful kids Harmony who is 10 years old and Julius who is 9 years old.

Soil Sort



Soil Sort employees top row left to right:
AIDA TORRES (07/01/13),
SUSANA DIAZ (05/07/12),
GRICELDA DE LA MORA (09/13/07),
ALBA CHINCHILLAS (08/23/10),
SILVIA CARRILLO (12/28/09),
VERONICA CALDERA (08/22/11) LEAD,
PALOMA CARDENAS (04/20/09),
MARIA VALENZUELA (10/09/06),
OLIVIA GARCIA (02/14/06),
RITA HOLGUIN (04/27/09)
 Bottom:
ESTHELA FLORES (06/27/12)



Wash-Dry Room/ Warehouse



Wash-Dry Room employees left to right:
RANULFO PEREZ JR. (02/08/16),
JESUS GARCIA (11/15/10),
SERGIO SOTO (02/28/11),
JACOB MOORE (08/31/15) Production Manager,
JOSE PENA (02/23/10).



Folding & Sealing



Folding & Sealing employees left to right:
(Top)

ANA CARRILLO (04/06/10),
MARIBEL CHY (08/04/15),
DIANA SARMIENTO (06/03/15),
OLIVIA GARCIA (12/14/09),
CHRISTINA JOHNSON (05/21/15),
ROCELIA CASTELLANOS (12/14/09),
DAISY MENDIVIL (12/14/09),
LEONOR NAVARRO (12/09/09),
MARTHA CARDENAS (08/09/07)
MANUELA CHAVIRA (04/20/09),

(Bottom)

ROSA FLORES (12/14/15),
CONCEPCION HINOJOS (04/20/09) Lead,
ARACELI CEJA (09/10/07),
ELSA GUTIERREZ (04/20/09) Lead,
FELIPA VILLAGRAM (01/05/11),
OBDULIA COMPEAN (08/30/99),
NORMA RIVERA (05/08/07),
MARIBEL SALAZAR (05/18/15).



Inside Distribution



Inside Distribution employees left to right:

AIMEE PADILLA (07/11/06),
LETICIA RABAGO (01/03/11),
MARIA CORONADO (05/17/10) Lead,
JESSICA CABRERA (05/18/15),
OLIVIA INZUNZA (08/30/11),
MARTHA DURAZO (04/20/95) Lead,
ANGELICA CARLOS (11/22/10).



Outside Processing



Outside Processing employees left to right:
MARTHA MUNOZ (2/7/11),
PETRA GONZALEZ (10/26/09),
BEATRIZ GARCIA (11/29/06),
MARTHA GUTIERREZ (12/10/09),
MICHEL EDELMIRA (11/06/09).



Maintenance



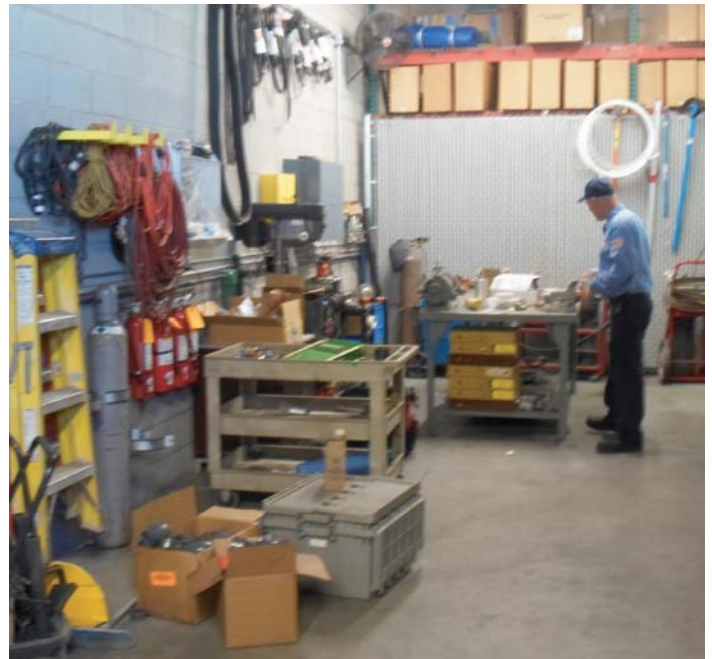
RICHARD (DERK) ANDERSON
 (04/03/14)
 Maintenance Supervisor

Derk has been with Prudential for two years and has recently transferred from the Portland Cleanroom Plant. He enjoys being outside, playing golf and coaching his son's T-ball team. He loves his new home here at the Mesa Cleanroom Plant.



MIGUEL CASILLAS
 (04/29/08)
 Maintenance Supervisor

Miguel started at the Los Angeles Cleanroom Plant in distribution and promoted to maintenance helper in 1997. One year later he was promoted to maintenance technician. Then he transferred to the Phoenix Plant. He then took a Maintenance Supervisor position in Mesa Cleanroom. Miguel is married and loves to spend time with his 4 kids. He also likes to play soccer and going hunting.



Stockroom



ANA ORTIZ
(07/22/08)
Stockroom Supervisor

Ana started in soil-sort and was cross trained in other departments. She was promoted to Production Supervisor in 2010 and in 2014 to Stockroom Supervisor. Ana likes to be involved in safety and helps other committees find solutions to help our employees. In her free time Ana likes to spend time with her 3 girls and enjoys reading.



Stockroom employees left to right:
MARIA RIVERA (03/10/08),
MARIA VILLAGRAN (11/06/09)
REYNA BUCK (12/20/10)
ANA ORTIZ (07/22/08),
JESUS GARIBAY (03/13/07)
LOURDES VARGAS (10/20/97).



Quality Assurance & Production



Quality Assurance employees left to right:
ANA WHITE (4/19/93) Quality Assurance Supervisor,
MARIA RODRIGUEZ (12/28/09) Production Supervisor,
OLAYA VEGA (10/9/06) Quality Assurance Technician.



Customer Service Representatives (CSV)



EMMETT FREDERICKS
(01/26/04)



JOE RODRIGUEZ
(03/15/00)



AL MAGIERA
(02/14/00)



Marking gloves with customer account number.



Un-loading from added dock (2009).



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Left to right:

AL MAGIERA (02/14/00) Customer Service Representative
STEVE DALLEY (07/22/13) Sales & Service Manager and
ANITA ROSTEN Associate Buyer, Rogers Corporation.



Rogers employee wearing Prudential's coverall and hood with **ANITA ROSTEN**, Associate Buyer, Rogers Corporation.



AL MAGIERA (02/14/00) Customer Service Representative and **CHRIS COURTNEY** (11/16/15) Route Manager getting ready to service Rogers Corporation at their Chandler location.



CHRIS COURTNEY (11/16/15) Route Manager and **AL MAGIERA** (02/14/00) Customer Service Representative working together to complete the delivery process for Rogers.

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- Aerospace & Defense
- Automotive
- High Speed Digital

Meet the Denver, Colorado Team



Management



RAFAEL SANCHEZ (12/07/09)
 Assistant General Manager
 Rafael is a native to Colorado and has been married to his wife Lee Ann for 32 years. They have one grown son and enjoy all the outdoor activities that Colorado offers but especially riding ATVs in the back country.

Corporate Sales



ROBERT BOSSARDET (08/23/10)
 District Sales Manager
 Robert is responsible for the Denver, Colorado, Milpitas and Sacramento, California industrial sales district. Robert enjoys his time working with his team.



MIKE SEXTON
 (10/12/15)
 Corporate Sales Representative
 Mike has worked in the industrial laundry industry for 42 years. Mike achieved the 2015 President's Club for sales. Mike has been married for 42 years and has 3 grown children. In his free time Mike loves to fish the Colorado streams and rivers for trout.

Sales & Service Manager



MARK NEMECIO (05/19/14)
Sales & Service Manager:
Originally from Northern California, Mark is a former Marine. He graduated from the University of Arizona with a B.S. in Business Administration. He began his career in the MPTP program. Mark and his wife Michelle have 3 children. Camping is by far their favorite past time.

Route Representatives



LES KLINGER (11/12/12)
Customer Service Representative



ANDREW MORA (06/29/15)
Customer Service Representative
Albuquerque Plant



LES KLINGER loading floor mats into his truck for delivery the next morning.



RAFAEL SANCHEZ helping with a delivery.



Snow day in Denver!



LES KLINGER ready for the Safety Kickoff meeting at the Denver Service Center!



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RAFAEL SANCHEZ (12/07/09) Assistant General Manager and
JOCELYN GIFFORD Assistant to Flight Operations of Air Methods.

Corporate Headquarters

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One Mission , One Team
 As team members, we celebrate each other's strengths, abilities and contributions because in total, united, we are better together. We have chosen each other because of our mutual skills of leadership, ingenuity, experience and extraordinary performance: all of which help us be the world's experts in patient critical care logistics.

Prudential uniforms that we provide to over 500 wearers throughout the country!



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2015 Annual Award Recipients



Plant Superintendent of the Year
LAURI LECAIR (08/09/79)
 Milpitas Cleanroom Plant

The Company annually presents an award to the person who is considered to have been the most outstanding Plant Superintendent of the year. This award consists of a handsome plaque which is a personal gift to the winner.

Objective consideration:

The highest combined point total from the Plant Superintendent performance program.

Demonstrates management skills, plant cleanliness, and product quality.

The winner must be the Plant Superintendent at the same Plant for the full year.



Sales & Service Manager of the Year
CHRIS FRANCO (02/14/11)
 Fresno Plant

The Company annually presents an award to the person who is considered to have been the most outstanding Sales & Service Manager of the year.

Objective consideration:

Results shown on MIR, Major Account List, A/R collection

Must be a Sales & Service Manager in the same Plant for full year.



President's Award
ISRAEL ROBBINS (06/13/11)
 Vista Plant

The Company annually presents an award to the person who is considered to have been the most outstanding Customer Sales Representative of the year. The competition for this award includes all Customer Sales Representatives in all Plants and Service Centers.

Objective consideration:

Management Information Reports, new business, lost business, lost charges, revenue, credit issued, as compared to plan.

Customer Sales Representative of the Month, at least once during the year.

The Customer Sales Representative must be on the same route for the full year.



John D. Clark Award
SEAN YOUNG (06/15/04)
 Fresno Plant

The Company annually presents an award to the person who sold the most new business during the year. The award consists of a handsome inscribed plaque which is a personal gift to the winner. A name plate is placed on a larger replica of this plaque which hangs in the Corporate Office. The competition for this award includes Customer Sales Representatives in all Plants and Service Centers.

Objective consideration:

Sales Logix commissions paid report and a new business commission status report.

Customer Sales Representative of the Month at least once during the year.

The Customer Sales Representative must be on the same route for the full year.

Employed by the Company at the time of the award.

Left to right:
SEAN YOUNG (06/15/04)
DAN CLARK (09/23/68) Chairman of the Board

Prudential Recognizes Its

2015 Outstanding Achievement Award Recipients

To recognize each operating plant that accomplishes its goals for revenue and profit during a calendar year. This award has been in place since 1986.



Austin, Texas



Denver, Colorado



Fresno, California



Los Angeles, California

2015 Outstanding Achievement Award Recipients cont.



Mesa, Arizona



Milpitas, California



Moorpark, California



Portland, Oregon

Prudential Recognizes Its 2015 \$19.32 Club

Congratulations to the Company's \$19.32 CSR 2015 sales average qualifiers! 2015 produced 52 qualifiers, great effort!

Any CSR with a \$19.32 weekly paid sales average or above for the calendar year shall be awarded the Super Star status.



SEAN YOUNG
(06/15/04)
Fresno Plant
\$76.49/wk



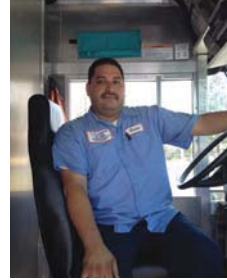
RICARDO APALATEGUI
(03/14/05)
Tucson Plant
\$69.71/wk



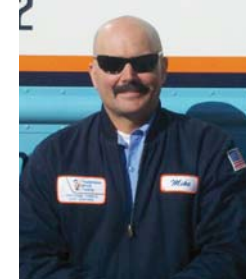
ALFONSO TREVIZO
(04/20/98)
Los Angeles Plant
\$52.13/wk



CRAIG ORY
(07/11/05)
Riverside Plant
\$51.16/wk



DAVID MORIEL
(06/07/10)
Irvine Plant
\$46.68/wk



RENE MEDEROS
(06/28/99)
Moorpark Service Center
\$44.56/wk



REY ALCALA
(01/29/90)
Chula Vista Plant
\$43.41/wk



MICHAEL ARMSTRONG
(07/25/11)
Phoenix Plant
\$42.24/wk



MARK VAN DYKE
(07/02/07)
Prescott Service Center
\$40.60/wk



DANIEL VILLEGAS GONZALEZ
(06/24/13)
Indio Service Center
\$38.65/wk



ERIC FOLEY
(09/17/07)
Riverside Plant
\$35.84/wk



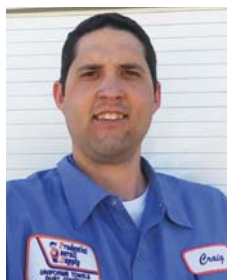
CHRISTOPHER KENNER
(03/01/10)
Fresno Plant
\$35.64/wk



ALEX DE LA FUENTE
(01/19/09)
El Paso Service Center
\$35.59/wk



JEFF ROGERS
(07/25/11)
Phoenix Plant
\$33.79/wk



CRAIG JORGENSEN
(07/09/12)
Fresno Plant
\$33.74/wk



ROBERT VILLA, JR.
(12/02/08)
Moorpark Service Center
\$33.71/wk



ADNAN ISOVIC
(02/16/09)
Sacramento Service Center
\$31.74/wk



ANTHONY CRENSHAW
(03/20/06)
Chula Vista Service Center
\$31.24/wk

Prudential Recognizes Its 2015 **\$19.32 Club**



TONY MARTINDALE
(05/29/07)
Tucson Plant
\$30.61/wk



JOSE RODRIGUEZ
(04/26/04)
Riverside Plant
\$30.18/wk



KEVIN FRANCIS
(05/21/07)
Tucson Plant
\$29.93/wk



DAVE SUBER
(04/17/00)
Moorpark Service Center
\$28.60/wk



BRIAN STEINBRENNER
(10/31/05)
Carson Plant
\$27.80/wk



JUAN ANGEL BANDA
(01/28/14)
Phoenix Plant
\$27.25/wk



JUSTIN PLENERT
(10/09/06)
Indio Service Center
\$26.80/wk



TOBIAS TRUJILLO
(10/09/06)
Tucson Plant
\$26.26/wk



HANK HOLLIDAY
(04/30/12)
Prescott Service Center
\$25.89/wk



RENE RUAN
(05/11/09)
Phoenix Plant
\$25.15/wk



RUBEN GARCIA
(09/24/12)
Riverside Plant
\$24.78/wk



SEAN EUBANKS
(04/04/05)
Carson Plant
\$24.43/wk



JAIME O. MEDRANO
(11/05/02)
Moorpark Service Center
\$24.28/wk



SALVATORE NICOSIA
(02/04/13)
Tucson Plant
\$24.04/wk



JARED MCCUTCHAN
(05/07/07)
Riverside Plant
\$23.87/wk



JULIO C. MURILLO
(01/24/00)
Riverside Plant
\$23.87/wk



OSVALDO BENITEZ
(12/30/13)
Irvine Plant
\$23.66/wk



RAUL BORRAYO
(not pictured)
(05/28/02)
Carson Plant
\$23.59/wk

Prudential Recognizes Its 2015 **\$19.32** Club



RUSSELL GARCIA
(02/03/97)
Albuquerque Plant
\$23.45/wk



ROLANDO GUEVARA
(09/17/12)
Albuquerque Plant
\$23.21/wk



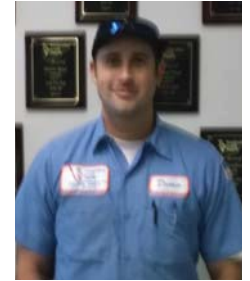
JAIME S. OSORIO
(08/31/09)
Riverside Plant
\$22.57/wk



RIGOBERTO MENDEZ
(07/20/06)
El Paso Service Center
\$22.55/wk



MARK ANGELL
(10/19/09)
Albuquerque Plant
\$22.33/wk



DARRIN REED
(10/24/05)
Carson Plant
\$22.18/wk



LARRY BAZE
(06/25/12)
Fresno Plant
\$21.88/wk



JACOB ROMERO
(04/12/10)
Albuquerque Plant
\$21.49/wk



MICHAEL GARCIA
(09/02/87)
Riverside Plant
\$21.34/wk



ROB TRICE
(02/18/08)
Vista Plant
\$21.28/wk



JULIO CESAR CONTRERAS
(09/17/12)
Phoenix Plant
\$21.27/wk



SALVADOR ALAMILLO
(03/28/05)
Riverside Plant
\$21.23/wk



JOSE BACA
(11/23/09)
Riverside Plant
\$21.05/wk



DOMINIC CHACON
(10/11/10)
Phoenix Plant
\$20.88/wk



ERIC MEVISSSEN
(01/06/09)
Prescott Service Center
\$20.85/wk



ART MAGANA
(10/29/90)
Carson Plant
\$19.36/wk

Gold Star - RICH PERRY



The Company annually presents an award to the person who is considered to have been the most outstanding Corporate Sales Representative / Account Executive of the year. The competition for this award includes Corporate Sales Representative / Account Executive in all Plants and Service Centers.

Left to right:
JERRY MARTIN (04/20/92) Vice President of Sales and Marketing, Corporate Office
RICH PERRY (04/30/07) Senior Account Executive, Richmond Plant and
TOM WATTS (09/08/75) President.



President's Club Members Above

Front row left to right:
RICH PERRY (04/30/07) Senior Account Executive, Richmond Plant,
JENNIFER SHEARER (08/14/07) Corporate Sales Representative, Riverside Plant,
NICK MIRANDA (04/16/07) Corporate Sales Representative Indio Service Center,
CHRISTIAAN BALLI (former employee),
JOSE MONTES (02/19/01) Corporate Sales Representative, Tucson Plant,
ED SMITH (09/05/95) Corporate Sales Representative, Prescott Service Center,
MIKE RUSSO (02/28/00) Corporate Sales Representative, Phoenix Plant,
MARLON WILKINS (12/30/96) District Sales Manager, District 3, Corporate Office,

Middle row left to right:
SAMUEL ROSS (03/20/00) National Account Executive, Corporate Office,
DON BRYSON (10/15/07) Corporate Sales Representative, Moorpark Plant,
MIKE RAY (08/06/07) Corporate Sales Representative, Riverside Plant,
MIKE SEXTON (01/06/14) Corporate Sales Representative, Denver Service Center,
CHRIS MILLER (07/02/12) Corporate Sales Representative, Sacramento Service Center,
NATE KING (05/24/04) Senior Account Executive, Austin Cleanroom Plant,
GENE LECLAIR (03/15/99) Corporate Sales Representative, Chula Vista Plant,
CHRIS WESTON (08/05/13) Corporate Sales Representative San Antonio Service Center,
ANDY HOLLIDAY (11/10/03) Corporate Sales Representative, Los Angeles Plant,
JERRY MARTIN (04/20/92) Vice President of Sales and Marketing, Corporate Office,

Back row left to right:
TOM WATTS (09/08/75) President, Corporate Office,
TIM MILLER (former employee),
MYLES REUKEMA (01/05/04) Director of Cleanroom Sales, Corporate Office,
STACY PUGA (08/01/11) Corporate Sales Representative, Fresno Plant,
TIM MALDONADO (07/02/12) Corporate Sales Representative, San Antonio Service Center.

President's Club

Awards Sales Representatives who achieve a \$120/\$140/\$180 (depending on territory) or greater weekly sales average based on the representatives' annual sales production (minimum 6 months in field - 26 field weeks).



President's Club Dinner Cruise aboard the Newport Harbor Cruise.

Dan Clark Award - RIVERSIDE PLANT



Awards the Plant with the highest weekly sales average. The sales average is calculated by determining the total sales revenue sold by all assigned Plant Sales Representatives, then divided by the number of assigned sales positions, then divided by fifty-two weeks.

Left to right:
MARK ELBERSON (02/16/88) General Manager Riverside Plant, **DAN CLARK** (09/23/68) Chairman of the Board, **JENNIFER SHEARER** (08/14/07) Corporate Sales Representative, **CHRISTIAAN BALLI**, **MIKE RAY** (08/06/07) Corporate Sales Representative.

Rookie of the Year - SCOTT CAMP



Awards the first year Sales Representative (minimum of six months) who has the highest weekly sales average.

Left to right:
FRANK RICH (01/29/90) District Sales Manager, **SCOTT CAMP** (08/21/97) Corporate Sales Representative, **DEAN KILLION** (03/06/95) Director of Sales.

**Highest All Time Weekly Sales Average
 SAMUEL ROSS**



Special recognition given to Sam Ross for achieving the all time highest annual weekly sales average.

SAMUEL ROSS (03/20/00)
 National Account Executive

Top Industrial Salesperson of the Year - DON BRYSON



Awards the Sales Representative who has the highest weekly sales average for the division that is runner-up to the salesperson that earned the Gold Star award.

DON BRYSON (10/15/07)
 Corporate Sales Representative

District Sales Manager of the Year - MYLES REUKEMA



The Company annually presents an award to the person who is considered to have been the most outstanding District Sales Manager of the year.

Left to right:
MYLES REUKEMA (01/05/04) Director of Cleanroom Sales, **JERRY MARTIN** (04/20/92) Vice President of Sales & Marketing.

Annual Top Pro - DON BRYSON



The Annual Top Pro Award is presented to the Corporate Sales Representative who receives the most Top Pro Awards in a selling year.

Left to right:
DON BRYSON (10/15/07) Corporate Sales Representative, **JERRY MARTIN** (04/20/92) Vice President of Sales & Marketing.

Annual Clean Pro - RICH PERRY



The Annual Clean Pro Award is presented to the Cleanroom Account Executive who receives the most Clean Pro Awards in a selling year.

Left to right:
MYLES REUKEMA (01/05/04) Director of Cleanroom Sales, **RICH PERRY** (04/30/07) Senior Account Executive, Richmond Plant.



DAN CLARK (09/23/68)
Chairman of the Board, thanks the sales team for their results in 2015.



TOM WATTS (09/08/75)
President, sets goals for the sales team.

Conference Highlights Include:

- Annual Awards Dinner
- Team Activity
- Key Note Speaker
- TRSA / Fabrizio Industry Buyer Study Review
- VF Imagewear Product Support Training
- National Account Team Selling Updates
- RLW Product Support Training
- ADI Product Support Training
- Cleanroom Breakout Sessions
- Best Practices Review
- Enhanced Earning Opportunities



JERRY MARTIN (04/20/92)
Vice President of Sales & Marketing, kicks off the Annual Sales Conference.



"REWIRED!"
Key Note Speaker – **JOEL LANDI**, Performance Group.



"ADI Product Support Training" left to right: **MIKE MALONEY**, Strategic Account Manager, **STEVE KALLENBACH**, Chief Marketing Officer, **CHRIS PEREZ**, Strategic Account Sales Support. Special thank you for your talented audio and visual productions. You help make our conference a huge success!



"RLW Product Support Training"
TOM RAFFA, West Region Sales Manager and **ROB WILLIAMS**, Vice President of Sales, R. L. Williams Company.



"TRSA / Fabrizio Industry Buyer Study Review" lead by **KEN KOEPPE**, TRSA.



"VF Product Support Training" lead by **BRAD MEHAFFEY**, Manager, National Sales Distributor, VF Imagewear, Inc.

Thank you to all of our speakers and attendees!



JOHN OAKSON, VP of Sales & **DOBY BYERS**, CEO & President, Hi-Tec



ALUN JONES, Sales Manager & **MARK DALZIEL**, Managing Director, Dycem



DR. MICHAEL OVERCASH, PhD, of Environmental Clarity, LLC



MYLES REUKEMA (01/05/04) Director of Cleanroom Sales leads his team in a group session.



MARCO CALDERA, Customer Service Manager & **ATIF SARFRAZ**, CEO, Univet



PAUL CARELLA, Ecolab



Participants during the conference.



What a Team!!!



Leadership!



Cleanroom mannequin display to view the garments offered.



REWired and ready to take on the next challenge!

2016 Annual Sales Conference - REWIRED!



EVA CESARIO and **DAVID CURRY** all smiles.



The team giving thumbs up while enjoying lunch at the conference



DEAN KILLION keeping it real...making sales calls!



JERRY MARTIN, BETTY JOHNSON & STEPHANIE LEIBICK sending farewell wishes to Betty on her last conference.



About to enjoy dinner at the awards dinner ceremony.

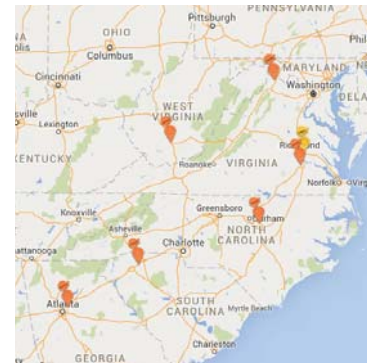


2015-2016 Sales & Marketing Team.

Prudential Finalizes Acquisition of Coyne Textile Services Southeast Locations

Prudential Overall Supply, an industry leader in supplying image work apparel and related textiles, today announced that it has finalized the acquisition of two Southeast locations from Coyne Textile Services. The acquisition expands Prudential's industrial laundry rental service locations into five additional states: Georgia, North Carolina, South Carolina, Virginia and West Virginia. Prudential's service territory will also reach into Alabama, Maryland and Washington DC.

Tom Watts, President of Prudential Overall Supply, says, "We are excited to offer Coyne Textile Services customers the best possible service experience. The depth and experience of our service team along with our extensive array of products will help us meet this goal and expand our service offerings to an even larger portion of the U.S."



Atlanta Industrial Services
2055 Tucker Industrial Rd
Tucker, GA 30084
PHONE: (770) 270-4936
FAX: (770) 270-4937

Greenville Industrial Services
107 Fortis Dr.
Duncan, SC 29334
PHONE: (864) 848-9500
FAX: (864) 848-9537

Beckley Industrial Services
221-A Business St.
Beckley, WV 25801
PHONE: (304) 253-8949
FAX: (304) 253-8945

Raleigh Industrial Services
3040 Barrow Dr.
Raleigh, NC 27616
PHONE: (919) 850-2021
FAX: (919) 850-2024

Colonial Heights Industrial Services
800 South Ave.
Colonial Heights, VA 23834
PHONE: (804) 520-5171
FAX: (804) 520-6182

Winchester Industrial Services
214-2 Ft. Collier Rd.
Winchester, VA 22603
PHONE: (540) 773-4484
FAX: (540) 773-4590



MARC RYAN (07/06/09)
Director of East Coast Operations



RON BAUBLITZ (09/19/94)
General Manager



ANTONIO PEREZ (12/07/15)
Service Center Manager
Atlanta, GA



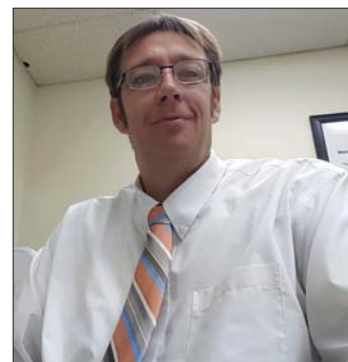
BENNY "JOE" SYNER (12/07/15)
Service Center Manager
Beckley, WV
Enjoys spending time with his wife, boating, jet skiing, ATV's camping and golf.



SERGIO LOPEZ (07/24/06)
Sales & Service Manager
Colonial Heights
Transferred from Riverside Plant.



MONTRELL CUNNINGHAM
(06/05/15) Service Center Manager
Greenville, SC
Promotion also from MPTP to Service Center Manager.



HOMER ISAACS (12/07/15)
Service Center Manager
Raleigh, NC
Homer is married and they have three children. He enjoys coaching and playing volleyball in his free time.



TRAVELER CAFE PROUDLY SHOWS OFF THEIR CLEAN GREEN SIGNS FROM PRUDENTIAL!

CLEAN GREEN
TRSA CERTIFIED

A new Prudential Customer, Traveler Cafe in Ventura, California proudly shows off their clean green stickers on the front door with clean green table tops on every table.

Tony Macisaac the President and his daughter Lara Macisaac, the General Manager love the Clean Green sticker for the front door and Clean Green table tops for all the tables and the bar. They were excited for being featured in Off the Cuff! Thanks Traveler Cafe for helping to keep the world a greener place!



Clean Water Services Third Annual Industrial Partners Pretreatment Awards Invitation.

Congratulations Portland Cleanroom Team on EARNING this outstanding recognition for the second year in a row!



Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, announced the Company has received the Clean Water Services Certificate of Excellence award for meeting the sanitary industrial criteria of Tier II Award Status in 2015. Prudential's Hillsboro, OR cleanroom laundry processing facility went the entire year without a violation that includes exceeding purchased flow capacity, late reports, and pH level.

Tom Watts, President at Prudential states, "This award highlights Prudential's commitment to help protect the environment, and we are honored to be recognized by the Clean Water Services Authority."

About Clean Water Services: Clean Water Services is a water resources management utility committed to protecting water resources in the Tualatin River Watershed. More than 551,000 customers enjoy clean water and healthy rivers and streams through innovative wastewater and storm water services, flood management projects, water quality and stream enhancement projects, fish habitat protection and more.

Training Programs

PSS (Professional Sales Skills) - Achieve Global Training Program & Certification For All Corporate Sales Representatives (CoSR) and Account Executives (AE).



Smiles even during the session!



Our southeast "Dream Team". Great job to all of you!

Back Row left to right:
DEAN KILLION (03/06/95)
 Director of Sales, Corporate Office,
STEVE HENSLEY (12/14/15)
 Corporate Sales Representative
 Greenville Service Center,
KEN DAVIS (03/28/16)
 Corporate Sales Representative
 Winchester Service Center,
GARY HEPNER (02/22/16)
 Corporate Sales Representative
 Winchester Service Center,
ANDREW PARKINSON (12/14/15)
 Corporate Sales Representative
 Atlanta Service Center,
ADAM FORT (03/21/16)
 Corporate Sales Representative
 Greenville Service Center,
TONY WIMBISH (former employee)
RODNEY HONEYCUTT (12/14/15)
 Corporate Sales Representative
 Greenville Service Center,
MIKE PRINCE (12/14/15)
 Corporate Sales Representative
 Atlanta Service Center,
JUNE DUVALL (12/14/15)
 Corporate Sales Representative
 Colonial Heights Plant,
BILL EVANS (08/20/07)
 District Sales Manager, Vista Plant

Tuition Reimbursement Reminder

Purpose:

People are our most important asset. As part of our Mission Statement, we are committed to excellence in "Developing all employees to achieve their full potential." The Tuition Reimbursement Program assists individual employees in their development.

- Must be full time employee
- Employees scheduled to work 30 hours or more per week are considered full time employees for the purpose of this policy.
- Must have six months continuous employment prior to the start of the course or training.

Eligible Expenses:

- Tuition fees, registration, enrollment fee, books, materials, etc.

Dollar Limit:

- There is a limit of \$4,000 per year.

Encouragement:

- Employees should be encouraged to take classes or tests for high school graduation or the GED.
- Employees should be encouraged to take English as a Second Language classes.

Advance Approval Required:

- The employee must apply to the General Manager and have the application to the Vice President of Human Resources at the Corporate Office at least two weeks prior to the first day of any course or training.

Application:

- Complete Application for Tuition Reimbursement, Form 10064.
- Refer to CPP 24.10 for full details.

The following employees have taken advantage of the Tuition Reimbursement program:

· MIKE BLAZEK	General Manager	In progress
· MARLAN BIGLER	Systems Analyst	Job Training
· JOHN CLARK	Regional Manager	Graduated
· JARED MCCUTCHAN	Customer Sales Rep	General Education
· CLARISSA CORONA	Receptionist	In progress
· GARY DEVINE	Buyer	Job Training
· LINA DOMINGUEZ	Personnel Manager	Graduated
· NATHAN GUY	Customer Sales Rep	General Education
· AARON ELBERSON	Safety Coordinator	Graduated
· ZEFERINA HERRERA	Production Employee	ESL Classes
· CONCEPTION HINOJOS	Lead Folder	ESL Classes
· OMAR HURTADO	Director of Personnel	Graduated
· LOUISE JONES	AR Clerk	Job Training
· REBECCA KOURY	Plant Superintendent	Job Training
· JON LOCKE	General Manager	Graduated
· MATTHEW MANAFI	Washer	In Progress
· RALPH MARSHAL	Assistant General Manger	General Education
· JERRY MARTIN	VP of Sales and Marketing	Graduated
· NICOLE PALMER	General Manager	In Progress
· RICARDO PELAYO	Maintenance Supervisor	Job Training
· JOSE PENNA-GARCIA	Warehouse	ESL Classes
· MADISON PERNIA	Office Clerk	In Progress
· MICHAEL RAY	Corporate Sales Rep	General Education
· GENERO RUVALCABA	Sales and Service Manager	Graduated
· CASEY STARR	Assistant GM	General Education
· KAREN TRUAX	Business System Analyst	Graduated
· CHRIS WELCH	Regional Manager	Graduated
· ANA WHITE	QA Supervisor	General Education
· ERNIE WHITE	Fleet Administrator	Job Training
· LUIS VACA	Maintenance Supervisor	Job Training

Don't Forget to...Refer-A-Friend

It pays to have friends with "REFER-A-FRIEND" from Prudential Overall Supply.

Simply provide your friend's contact information the next time you see your Prudential Representative.

We'll take it from there. If they decide to take advantage of Prudential's services, "REFER-A-FRIEND" will pay you an amount equal to one week of their full rental service charges.

"REFER-A-FRIEND" isn't just for your friends in uniform. Prudential's restroom services and professional floor mat programs can benefit virtually any business or organization.

We thank you for your business, and value the trust you place in us with your friends.

Your Name: _____
 Company: _____
 Phone #: _____
 Email: _____

Friend's Name: _____
 Company: _____
 Phone #: _____
 Email: _____

Friend's Name: _____
 Company: _____
 Phone #: _____
 Email: _____

Copyright 2007 Prudential Overall Supply, Form # SM12782 Rev. 09/2007

New Assignments & Promotions in the Company



MARC RYAN (07/09/09) was promoted to the Director of East Coast Operations. In order to assure the ongoing success of our newest locations, Marc Ryan will assume the responsibility of all of our facilities in the eastern United States. He will oversee the existing cleanroom facilities as well as the new industrial operations. Marc has been with POS for over six years now and in that time, his expertise has grown the Richmond Cleanroom from one local plant into an operation that serves the entire eastern U.S. from New York down to Florida and Puerto Rico. We know he will bring the Prudential philosophy and culture to our newest team members and help them become a successful Prudential operation.



CASEY STARR (03/19/12) has accepted the responsibilities of General Manager in the Richmond Cleanroom. Casey grew up in Virginia and graduated from Virginia Commonwealth University with a Bachelor's degree in Mass Communications. After school he worked for the Marriott Corporation for four years where he received experience in customer service, event sales and leadership skills. Casey joined Prudential as a management trainee in March of 2012. While training in the Richmond plant, he spent time learning all of the Customer Service Rep duties, Sales & Service management, Service Center management and was eventually promoted to Assistant General Manager. We know he will be successful in guiding the Richmond Cleanroom to continued success with the help of the great team that is assigned there.



DONNY PYNE (04/22/13) has accepted the General Manager position at the Carson facility. Donny went to high school in Burbank, California after which he joined the U.S. Marines and performed his service to the country. He finished his Marine duties and then attended U.S.C. where he earned a bachelor's degree in International Relations. After finishing school, he managed a retail department store for a while until he came on board with Prudential. Donny has been with Prudential since April of 2013 and started in the management training program. He trained at various facilities in the company and learned the essential job functions along the way, proving himself successful in each one. He is married and has two children.



PHILLIP KRAMER (10/21/13) has accepted the increased responsibility as the General Manager at the Portland, Oregon Cleanroom. Phillip graduated with a bachelor's degree from the University of Oregon and has spent most of his working career in his family's laundry in Hawaii, as well as the last few years with Prudential. He has been with us since October of 2013 and was under the tutelage and mentoring of Joe Sharma. After working as the AGM for these past few years, Phillip has proven himself as a capable Manager and we know he will continue to grow the Pacific Northwest area and be a valued contributor to the financial health of Prudential.



MICHAEL RANDOLPH (10/18/04) has been promoted to the position of Service Center Manager for our Jacksonville Service Center. Mike has been with Prudential for 12 years at the Richmond Cleanroom as a Sales & Service Manager. Mike is married to a lovely lady named Sandy and has 3 children - Nicole 25, Josh 22, Leah 19. He's a football (Redskins) & hockey (Capitals) fan & enjoys going out to see local bands.



DONALD BARKER, JR. (09/20/13) was recently promoted to Plant Superintendent at the Portland Cleanroom Plant.

New Assignments & Promotions in the Company



DAVID HARRELL (12/16/13) has been promoted to Sales & Service Manager in Vista. David has been working hard for the past year and a half as a CSR refining his skills and being astute to any opportunity to learn. Consequently, David was promoted soon thereafter to Route Manager and his continued dedication and commitment towards accomplishing the Mission of POS has made him a strong asset to the Vista Management Team. David is happily married to Mary and the proud father of his 7 year old daughter, Jaidyn. In David's spare time, He enjoys his family, music and various community leadership roles which work towards making a difference in his community.



MARCUS KIBLER (07/06/15) was recently promoted to Sales & Service Manager at the Phoenix Plant. Marcus started with the company in our esteemed MPTP program. Throughout his training, Marcus demonstrated admirable drive and passion, he takes over District 2 and we look forward to his contributions at the Phoenix plant. He grew up in Rancho Cucamonga and graduated from the University of California Santa Barbara with a double major of Business Economics and Accounting! His hobbies include basketball-favorite team the Golden State Warriors, backpacking, and he is a fervent car enthusiast.



RUDY ROBLES (02/23/15) has accepted a position at the Los Angeles Cleanroom as a Sales & Service Manager! Rudy started off as an MPTP with the company, training at both Los Angeles Industrial and Cleanroom Plants. Rudy graduated with a degree in psychology from UCLA. He was born and raised in Los Angeles so he enjoys spending time at the beach as well as hiking. In school, he was heavily involved in the Mecha Club and played competitive chess. His favorite hobby is learning how to play new instruments. Rudy has a Pomeranian mix named Roxy that he loves very much.



MONTRELL CUNNINGHAM (06/01/15) has been promoted to Service Center Manager in Greenville, SC. He served five honorable years in the United States Navy. POS was his first employer after service. Montrell started with Prudential as an MPTP at our Jacksonville Cleanroom Service Center. He is from the Atlanta area where he recently received his training on the industrial side of our business. Montrell is married to his wife, Gianna of six years. They have a daughter Avery who is four and a son, Evan who is two. In his spare time he enjoys working out, detailing cars and traveling with his family.



CAMERON BATES (03/05/12) has been promoted to Sales & Service Manager at the Irvine Plant. Cameron started with the company as a CSR in 2012 winning Steak & Beans back to back in his first two years on the route. Due to his success and dedication to serving customers, Cameron was promoted to Route Manager in 2014. In his free time he enjoys woodworking and playing Poker.



FRANCISCO LOPEZ (03/23/15) has been promoted to the District 2 Sales & Service Manager position at the Los Angeles Industrial Plant. Francisco graduated from CAUSB with a BA in Business Management and a Minor in Finance. He then spent three years as a District Manager in the restaurant industry. He joined our MPTP program in March of 2015. He spent his first six months opening the DC then trained in Riverside, Mesa then here in Commerce. In his off time Francisco enjoys playing football (soccer) and hiking. He is a huge Lakers, Dodgers and 49er's fan.

New Assignments & Promotions in the Company



JOSHUA MONTES (08/10/11) was promoted from Customer Service Representative to Route Manager at the Los Angeles Cleanroom Plant.



DANIEL DE AVILA (06/25/12) was promoted from Customer Service Representative to Route Manager at the Los Angeles Cleanroom Plant.



ALEX TORIBIO (12/08/14) has been promoted to Route Manager from Customer Sales Representative at the Carson Plant. Alex's hard work paid off!



ABEL NANEZ-LOYA (09/16/13) was promoted to Milpitas' Cleanroom Plant Route Manager from the Quality Assurance Technician position.



CARMEN REYNOZO (12/12/09) has been promoted to Production Manager at the Milpitas Cleanroom Plant.



MIGUEL DELGADO (07/17/06) has been promoted from District Manager in Puerto Rico to Production Manager at the Richmond Cleanroom Plant.



JOHANNA KALERT (09/01/05) has been promoted to the position of Business Systems Analyst at the Corporate Office. Johanna has demonstrated tremendous analytical skills as the primary support person for ABS Cleanroom applications. In addition, Johanna has played a critical role in the data exchange related to several Company acquisitions, most recently enabling the loading of over 2,500 customers electronically into ABS during the Coyne acquisition. Johanna will serve as the Oracle application expert once she is trained by Karen Truax. In addition, she will continue to oversee the ABS Cleanroom functions. Johanna's proven problem solving skills and determination will serve to make her a tremendous Business Systems Analyst.



KAREN TRUAX (04/10/89) has been promoted to the position of Director of Information Technology at the Corporate Office. In this role she will assume responsibility for all computer hardware, software and support services for the Company. Karen has performed admirably for the Company in several accounting and finance roles including administration of the Profit Sharing Plan. Most recently she has served as the Business Systems Analyst responsible for all Oracle applications. Karen has done an outstanding job, originally leading the conversion effort from the AS 400 financials to Oracle and subsequently providing ongoing user support and vendor management. Karen's strong administrative and technical skills will prove invaluable as she assumes the position of Director of IT.



JENCY DAYANIRA GIL (11/12/12) has accepted the position of Personnel Supervisor at the Corporate Office. Jency excelled as the Office Manager in Irvine and her prior experience with the timekeeping system, payroll processing, hiring and terminations, and New Business Commissions will provide a unique background for outstanding performance in Personnel. Jency has done an excellent job recently as a Buyer in the Purchasing Department focusing on garment purchasing for the Industrial Division.

New Assignments & Promotions in the Company



CINDY MURFEE (07/11/11) transferred from the Richmond Cleanroom Plant to the Colonial Heights Industrial Plant and continues to be the Senior Office Manager.



MELISSA LETT (10/10/14) has been promoted to the position of Office Manager for our Richmond Virginia Cleanroom Plant. Melissa has been with Prudential for almost 2 years at the Richmond Cleanroom as our Office Clerk. Melissa enjoys going to the beach and spending time with her friends, family & her fiancé. She enjoys attending country concerts.



SANDRA QUEZADA (12/01/97) was recently promoted to Office Manager at the Irvine Plant. Sandra has been a member of the team for the past 18 years and we are excited for the expertise and knowledge she will bring to her new position. In her time at Prudential Overall Supply she has become our in house ABS expert, being a key member of the team that first launched the software for the company. In her free time she loves to cook (but hates to clean-up!), read fiction novels, and spend time with her niece and nephew.



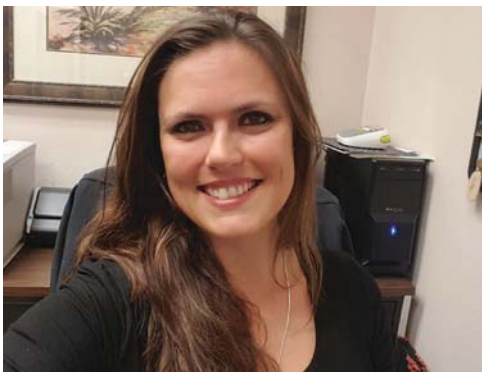
MIKE BORGOS (04/25/16) has been hired as the District Sales Manager for the company's Colonial Heights, Winchester, VA, Raleigh, NC & Beckley, WV locations. Mike will be based out our Colonial Heights, VA location. Mike brings to Prudential sixteen years of industrial laundry experience as an operator and supplier. Mike has held a number of sales and management positions including Group Sales Manager and General Manager. Mike earned a BS degree in Business Administration - Marketing and Management from Jacksonville University.



RODNEY HONEYCUTT (12/14/15) has been promoted to District Sales Manager for the company's Atlanta, GA and Greenville, SC locations (includes the Charlotte, NC sales territory). Rodney started with Prudential as a Corporate Sales Representative based at the Company's Greenville, SC location. Rodney brings to Prudential over twenty years of industrial laundry experience. Rodney has held positions as a Regional Sales Manager, Sales Representative where he earned multiple President's Club awards, and as a Route Sales Representative prior to joining Prudential. Rodney holds a BS degree in Business Management from Mars Hill University where Rodney played collegiate football.



RICK GUERRERO (10/28/13) was recently promoted to Corporate Sales Representative at the Los Angeles Industrial Plant. Rick started with POS back in 2001 in Corporate Sales before moving to North Carolina. He then moved back to Southern California to rejoin the team as a Customer Sales Representative in 2013. Rick proved to have a servant's heart, and after several successful years on route he is back in the department he loves the most. We look forward to Rick's success in bringing in new business. Rick recently got married to his wife Diane. In their spare time they enjoy the race track and casino lifestyle!



MEAGHEN BALAAM (08/29/11) has been promoted to the Sales & Marketing Administrator. Meaghen started with Prudential at the Irvine Plant where she held the position of Office Clerk. We appreciate the work the Irvine location provided to help Meaghen take the next step in her development. Meaghen is the proud Mother of daughter Jayden who is 5 years old.. In her free time Meaghen enjoys bowling where she is a member of the Vegas Bound bowling league.



SYLVIA WILLIAMS (03/20/02) has been promoted to Human Resources Representative at the Corporate Office Sylvia was the Office Manager at the Fresno Plant.




ILIANA VALENCIA (12/04/14) has been promoted from Soil Sort to Quality Assurance Technician at the Milpitas Cleanroom Plant.

Did you Hear the News?






DAN CLARK (09/23/68) Chairman of the Board Featured in Leisure & Hospitality International Magazine.

Prudential Overall Supply, an industry leader in supplying image work apparel and related textiles, today announced that it was featured in Leisure & Hospitality International Magazine. The magazine produces articles that impact business leaders within the Leisure and Hospitality industries.

The winter 2015 edition of the magazine includes an interview with Prudential Overall Supply's CEO, Mr. Dan Clark. The article focuses on how Prudential Overall Supply has grown from a one man operation to a national supplier for uniform rental services.



PRUDENTIAL OVERALL SUPPLY
www.prudentialuniforms.com **Headquarters:** Irvine, Calif. **Employees:** 1,650
Specialty: Uniform rental services, facility products and cleanroom services



Prudential Overall Supply started as a one-man operation but today maintains cleaning plants and service centers in several states.

Uniform Success

Prudential Overall Supply grows from a one-man operation to a \$168 million company.

BY BOB RAKOW

Dan Clark CEO

"Our core business is uniforms on the industrial side. That's how we started."



Prudential Overall Supply was founded in 1932 as a one-man operation in Los Angeles. John Clark had worked briefly for a Standard Oil station and identified the need for individuals in the service industries to have their uniforms cleaned. "He saw the need for cleaning uniforms, and that is our

core business today," says CEO Dan Clark, John Clark's son.

When Clark started the business, the operation was rather basic. He picked up uniforms each day from gas stations, had them laundered at a family laundry, folded and packed them and delivered them the following day. "It was a good service," Dan Clark says.

But the company didn't remain a one-man operation for very long. Eighteen months after launching his business, John Clark took on a partner and opened his first cleaning

plant. He continued to expand the company with new capacity until he expanded into a Commerce, Calif., location in 1952, which remains the company's oldest continually operating location.

STEADY GROWTH

The company experienced steady growth over the years, including the addition of garment rental in 1943. It exceeded \$1 million in revenue a decade later. Initially, Dan Clark did not want to join the business because he did not want to disrupt the good

I [participate] in 25 delivery routes a year as well as 100 customer visitations. It keeps me in constant contact with our business.

DAN CLARK, CEO

relationship he enjoyed with his father, he recalls. But he came aboard in 1968 because key positions in the company's management team had unexpectedly become available.

Clark knew the operation because he had worked at the company during summer breaks, but had no plans to succeed his father. However, he took on greater responsibilities over time,

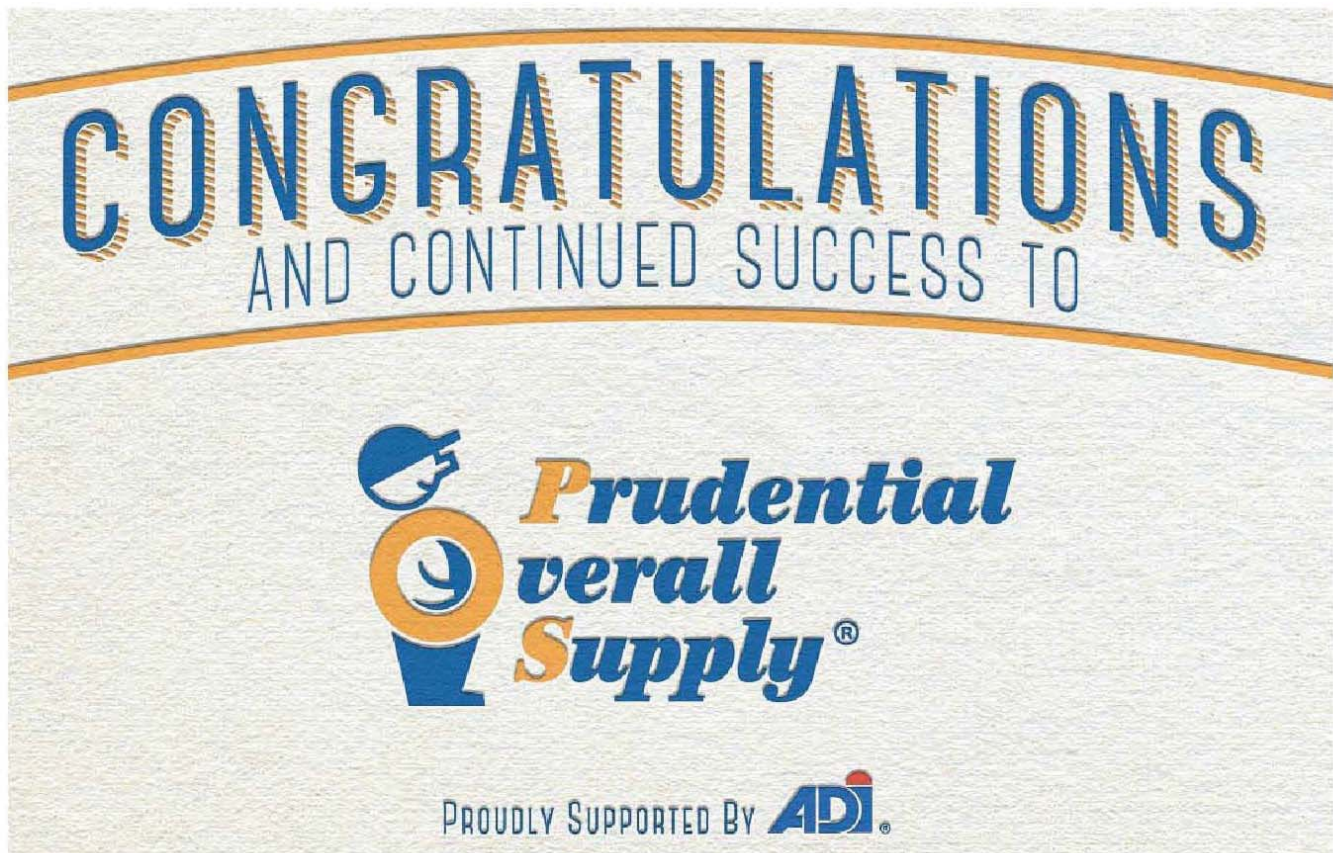
working as a general manager, regional manager and vice president before becoming president in 1984 and CEO five years later.

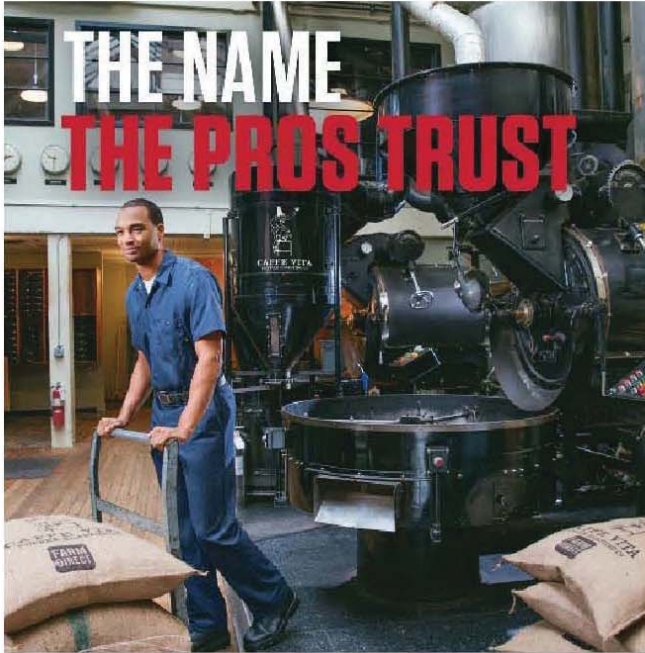
Clark has witnessed the company's significant growth from \$7.5 million in 1968 to \$168 million in 2015. "Every day we take steps and keep working," says Clark, whose son, John, is a regional manager. "It's organic growth."

Today, Prudential Overall Supply services include uniforms for rental, lease and purchase for industrial uniform programs and related services. The company provides work clothes to a variety of industries including hospital-ity, manufacturing and healthcare.

Additionally, it offers protective apparel and outerwear. Prudential Overall Supply partners with leading work apparel manufacturers including RedKap, Wrangler, American Dawn, Mil-liken and Dickies, Clark says.

The majority of the company's plants and service centers are located in Cal-ifornia. But it also maintains locations in Arizona, Colorado, Florida, Georgia, Massachusetts, Nevada, New Mexico, North Carolina, South Carolina, Ore-gon, Texas, Virginia, West Virginia and Puerto Rico.





Contact Rick Thomsen
at rthomsen@dickies.com
for more information regarding
Dickies Occupational Wear
www.dickiesdelivered.com



**WORKING
TOGETHER.**



VF Imagewear, Inc.

**DONE
RIGHT.®**



The service centers or plants in those states deliver to an additional 12 states where Prudential Overall Supply does not have operations.

“Our core business is uniforms on the industrial side,” Clark says. “That’s how we started.” In fact, providing and cleaning uniforms, mats, towels and wet and dry mops represent about 60 percent of the company’s business. Prudential Overall Supply also services restaurants and the hospitality industry with napkins, paper towels, soap and air fresheners, Clark says.

The remainder of the business involves cleanroom apparel services, a market segment added in 1960.

The company is a source for bio-science, pharmaceutical, medical device, semiconductor, aerospace and other industries that must manufacture and operate in controlled environments, Clark says.

The company specializes in cleanroom garment-processing services for aseptic and particulate-controlled

PRUDENTIAL OVERALL SUPPLY



Prudential Overall Supply cleans uniforms and serves its customers in the hospitality industry with napkins, towels, soap and air fresheners.

environments. All of its cleanroom garment-processing facilities are validated for sterile garment processing and have a quality management system that is ISO 9001:2008 certified. "Six of our plants offer the service," Clark says.

STAYING IN TOUCH

Clark says a key to the company's success is his belief in staying closely involved with all phases of the operation. In fact, he spends only 50 percent of his time in his office, preferring to tour the company's plants and service centers. "I [participate] in 25 delivery routes a year as well 100 customer visitations," Clark says. "It keeps me in constant contact with our business. I enjoy it."

But Clark does more than observe when on delivery routes. Instead, he takes on some of the drivers' work to get a true sense of the daily challenges they face, he says.



**Impress your guests
with perfectly finished linens
that were washed in, and finished on JENSEN equipment.**

As the market leader in sustainable laundry automation, JENSEN helps laundries to reach top levels of productivity, quality, and resource savings. We support heavy-duty laundries around the world with design, planning, project management, and service. Our world presence with local focus, customized service packages, individual training and consulting create exceptional added value for our customers.

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PRUDENTIAL OVERALL SUPPLY

“Growth, profit, care for employees and care for the customer. If we do those four things, we will be OK.”

DAN CLARK, CEO

He also encourages drivers to be honest about the good and bad aspects of their job. “Sometimes we become pretty good friends,” he says. In addition to their delivering duties, drivers are expected to generate new business by promoting other services.

Additionally, Clark meets with the general manager at each plant and service center at least once a year and tours the facilities with them.



Prudential Overall Supply CEO Dan Clark goes on at least 25 routes a year to better understand the challenges his workforce faces every day.



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Your complete solution for facility services products

R.L. Williams Company is a national provider of paper, hygiene, cleaning and related products serving linen rental, uniform and dust control companies for Food & Beverage, Healthcare, Hospitality, Industrial and Outpatient Healthcare.

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www.rlwilliamscompany.com

“I need to know what’s wrong,” Clark says. “All of us have to look and see and be aware. I don’t even know what I’m looking for sometimes.”

The tours keep him connected with the day-to-day operation, which has changed since he worked at one of the facilities in the early part of his career. Clark’s father also believed in staying closely connected to the business and clients. “I’m sure he taught me that,” he says.

Clark also participates in the monthly regional managers’ meeting group, which examines the major issues facing the company as well as its future. “That group really runs this company,” he says. Clark’s own philosophy for the company is simple. “Growth, profit, care for employees and care for the customer,” he says. “If we do those four things, we’ll be OK.”

Clark says he enjoys the business primarily because of the regular interaction with clients. “We have a weekly connection with our customers,” he says. The regular connection gives customer sales representatives a routine opportunity to find out whether clients are satisfied or in need of other services. Thanks to such dedication to customer service, he says, “I think we’ve been a success.”

Did You Hear the News?

Apparel Services Network Grows Affiliate Member Program Adding Four Affiliate Members

ASN Affiliate Member Companies:



Apparel Services Network Grows Affiliate Member Program Adding Four Affiliate Members: Ace Uniform Services; American Wear Uniforms; Clothes Clinic Linen & Uniform Rental; Lechner and Sons Uniform Rental. This move will help ASN network customers by offering extended national account coverage and more choices.

ASN's mission aligns with its Affiliate Member Companies' core values; ASN is concerned with customer loyalty and satisfaction earned by exceeding expectations through inspired people committed to the pursuit of excellence, and relationships based on trust, honesty and integrity.

Please visit www.apparelservicesnetwork.com to learn more.

The ASN offering highlights include:

- National account coverage with localized attention and nationalized reporting systems.
- Advanced inventory control.
- Just-in-time repair system.
- State-of-the-art laundry processing facilities.
- National account management team.
- Personalized customer communications.
- Transition Management Team.
- Service Warranty.

Al Roker wears Prudential Supplied Uniform at the San Diego Zoo!

Al Roker did a segment on the San Diego Zoo and we gave the Zoo garments for him to wear. ZooKeeper for the day! Check out the video here on our website!



<http://www.prudentialuniforms.com/video#filter=#al-roker-interns-at-san-diego-zoo-wearing-a-prudential-overall-supply-unifo>

Prudential Exhibits at the MDM West 2016 Show!



Prudential Cleanroom Services' **MYLES REUKEMA** (01/05/04) Director of Cleanroom Sales, Corporate Office and **VIGNY SONZEU** (10/19/15) Account Executive, Los Angeles Cleanroom Plant staff the booth to introduce potential customers to Prudential's Services.

Los Angeles Cleanroom Employees Participate in "Irvine Lake Mud Run" Southern California's Most Scenic and Challenging Mud Run!



Dirty Laundry Team on February 27, 2016!
left to right:

DANIEL DE AVILA (06/25/12) Route Manager,
MATTHEW MORRIS (01/23/08) Customer Service Representative,
APRIL SANTOS (03/31/14) Quality Assurance Supervisor,
GINA TORRES (11/18/93) Office Manager
JOSHUA MONTES (08/10/11) Route Manager.

Did You Hear the News?

ARTA presents Groundbreaking Life Cycle Analysis on Cleanroom Coveralls at the INTERPHEX Show 2016!



LCA research finds that reusable cleanroom coveralls provide a significant improvement in energy, environmental footprint, water, and energy-associated emissions.

Attendees of this year's INTERPHEX NY will be among the first in the industry to hear the results of a life cycle assessment (LCA) comparing reusable and disposable cleanroom coveralls. Michael Overcash, PhD, of Environmental Clarity, LLC, will present the LCA findings on Wed., April 27, 2:15 p.m. at the 3D Innovation Stage. INTERPHEX, short for the International Pharmaceutical Expo, is sponsored by the Parenteral Drug Association and takes place at the Javits Center in New York City, April 26-28.

The LCA research was sponsored by the Cleanroom Committee of the American Reusable Textile Association (ARTA) and conducted by Environmental Clarity, LLC, a Virginia-based research firm. This is the first life cycle that includes gamma sterilization as used in the cleanroom coverall sector.

"The results of the cleanroom coverall LCA support the conclusions from six other reusable/disposable studies that showed reusables provide a significant improvement in energy, environmental footprint, water, and energy-associated emissions," said Overcash.

About the Study

Disposable and reusable cleanroom coveralls were studied from their inception as raw materials in the earth to manufacture of the coverall product, to use/reuse in an ISO Class 3 through 5 cleanroom, then to final end-of-life disposition. The scope and the results emphasize transparent, science-based life cycle analysis. An abstract on the study is available at www.ARTA1.com.

The study found that choosing reusable cleanroom coveralls instead of disposable alternatives (two types studied) has a significant positive effect on the environment. Reusable cleanroom coveralls provide:

- 56% lower natural resource energy consumption,
- 57% lower carbon dioxide (CO₂) equivalent emissions,
- 77% lower total water consumed (blue water), and
- 95% reduction in solid waste stream at the cleanroom facility.

Two representative market leading disposable coveralls— a flash spunbonded high-density polyethylene (HDPE) coverall and a spunbond-meltblown-spunbond polypropylene (PP) coverall – were compared with a representative market-leading reusable polyethylene terephthalate (PET) coverall. The HDPE coverall was found to be 43% lower in natural resource energy consumption and 41% lower in CO₂ equivalent emissions than the PP coverall. The water consumption for the HDPE coverall was 12% lower than the PP coverall.

ARTA Cleanroom Committee

The study was organized by ARTA's Cleanroom Committee, which contracted with the independent research firm Environmental Clarity. The committee members are:

DIANNE KNITTER of Prudential Overall Supply, Cleanroom Division,
JERRY MARTIN of Prudential Overall Supply, Cleanroom Division,
MYLES REUKEMA of Prudential Overall Supply, Cleanroom Division
STEVE GLOSSON of Precision Fabrics Group,
DENNIS MOORE of ITG/Burlington,
GREG WINN of White Knight,
DOBY BYERS of Hi-Tech Garments,
BRENDAN O'NEILL of London Hospital Linen/ARTA President, and
NANCY JENKINS of ARTA/Executive Director.

The research team included Michael Overcash, Eric Vozzola, and Evan Griffing. ARTA was founded in 1982 with the mission to create greater awareness and appreciation for reusable textiles. Members represent all facets of the textile services industry — from manufacturers, suppliers, and distributors to profit and not-for-profit laundry operators, as well as allied associations.

For more information: www.ARTA1.com.

PCS SELECTED SUPPLIER TO THE COMPOUNDERS GROUP

Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, today announced that it has been selected to be the national cleanroom laundry and rental service provider to The Compounders Group (TCG).

Prudential is the leading provider of validated aseptic gowning for compounding pharmacies who compound to the USP 797 Standard. Prudential provides reusable sterile/ non-sterile gowns and ancillary items such as hoods, goggles, masks, coveralls, sleeve covers, boots, booties and mops; all at a Sterility Assurance Level of 10⁻⁶. Prudential has developed a GMP Sustainable Gowning Protocol offering that addresses the requirements identified in the USP 797 Standard

Please visit our website to learn more:
<http://www.prudentialuniforms.com/services/cleanroom/usp797>

PCS Account Executive for The Compounders Group:
NATE KING – NateK@pos-clean.com – (512) 388-3814



About The Compounders Group (TCG):
The Compounders Group is the purchasing organization by compounding pharmacists for compounding pharmacists. The key to the success of TCG is the group's ability to create leverage to compete in today's market. The group was founded by several prominent compounding pharmacists that saw an opportunity to save compounding pharmacies, including their own, a great deal of money. With this added savings, new resources are available to grow their businesses. TCG's membership consists entirely of compounding pharmacists from across the country whose objective is to obtain discounts not available to individuals on products and services.

Did You Hear the News?

"I happen to see a guy who was on the ledge of the 895 overpass on Sunday wanting to jump!"

- **Sergio Lopez** (07/24/06) Sales & Service Manager, Colonial Heights Plant

To the Chesterfield County Sheriff's Office,
I want to take the time to thank you for the great job that 2 of your officers did today in talking down a possible suicide gentleman on the 895. Thought at times their talking to him didn't seem as though it wasn't going to work. They continue to talk to him till he eventually walked to them and took the needed help.
I was the gentleman who called 911 when I saw him over the ledge what appeared to be certain he was jumping before your officers arrived.
My daughter and brother are both in law enforcement and know how tough things can be and what seems to be negativity towards the police. However today's events showed that you do care for the public and my hats are off to your department for a great job done!

SERGIO LOPEZ (07/24/06) Sales & Service Manager, Colonial Heights Plant

Mr. Lopez,

On behalf of Lieutenant Colonel George L. Daniels, Jr., Bureau Director of Field Operations for the Virginia State Police, let me thank you for your email regarding the professionalism demonstrated by several of our troopers in response to a distraught individual atop the Pocahontas Parkway overpass on April 17.

We are pleased when our employees act in such a manner to warrant remarks such as yours regarding their service and response. By copy of this email, I am forwarding your correspondence to Captain Steven L. Chumley, Commander of our Richmond Division, in order to share your remarks with him and to extend your commendation regarding the behavior that our members exhibited in potentially saving this man's life.

Thank you again for taking the time to comment upon and to acknowledge our employees during the course of their duties.

Ted E. Jones | Lieutenant
Virginia State Police - Bureau of Field Operations

Sergio,

Your hard work and dedication to our industrial venture on the east coast has been off the charts. I want to thank you for sharing this event in your life with me/us. We can all get busy taking care of our professional and personal lives and we can forget about others who have with those troubles. Thank you for taking the time and calling 911 and thank you for taking the time to acknowledge the people that assisted that individual in a time of need. You will not make CNN or FOX, but you went the extra mile and thank you for the character person you are.

Great job!

RONALD A. BAUBLITZ (09/19/94)
General Manager, Colonial Heights Plant

"Family Matters" a Non-Profit Organization Receive Awards!



The Family Matters Club is Organization of the Year. This award is for a nonprofit organization whose programs have made a positive impact on the community.

It was just two years ago that the Canyon Lake Family Matters Club burst on the scene in Canyon Lake. Founder **SHAWNA BOWEN** (03/31/08) Executive Administrator at the Corporate Office, had noticed clubs for women, men, kids and specific organizations; but what she really wanted was a group that was more family-oriented. As a result, she created Canyon Lake Family Matters, a POA-sanctioned club that supports families and community. All ages are welcome, with or without kids.



Did You Hear the News?

Prudential's Riverside Plant Celebrates 50 Years!

In March 2016, Prudential Overall Supply in Riverside, plant #02, celebrated its 50th anniversary as a plant. There was a ground breaking ceremony in December of 1965 and the plant was completed in March of 1966. According to Don R. Clark, Executive Vice President at that time, stated that "The new plant will employ about 60 persons. He stated that he hoped employment levels would double as the company operations expanded". Today the plant employs 119 employees and the building has expanded multiple times to its current size. There are 23 routes that support the plant, as well as the plant supporting the Indio Service center and the Las Vegas Service center.

Three current Prudential Overall Supply's senior executive Management Team have been General Manager at the Riverside plant. The list includes Dan Clark, Chairman of the Board, Tom Watts, President and Marc O'leary, Regional Vice President. The current General Manager, Mark Elberson, started with Prudential in Riverside on a route as a CSR in 1988 and its Assistant General Manager, Jay Boyer, started on a route in 1984. The Riverside Team is very proud of the fact that we have 17 employees currently working that have more than 25 years of tenure at this plant. This says a lot about the culture that Mr. Clark has instilled within all of his plants. Congratulations to the Riverside plant for 50 years of success and many more to come.



THE PRESS Thursday, December 9, 1965 D-7

INDUSTRIAL LAUNDRY—Ground was broken yesterday for this Prudential Overall Supply facility.

Industrial plant breaks ground

Groundbreaking ceremonies were held Wednesday morning at the corner of Jurupa and Wilderness in Riverside's Airport Industrial Park for a new plant of Prudential Overall Supply.

THE COMPANY, currently occupying a plant at 6091 Jurupa, will build a 20,100 square foot facility at the new site. Approximately two acres of the 4.2-acre development will be utilized for the new building. Company officials said the remaining acreage would be held for future expansion.

Clive E. Ruka, general manager of the Riverside plant, said initial construction cost will be near \$250,000, increasing to \$500,000 as the plant becomes fully equipped.

According to Don R. Clark, executive vice president, the new plant will employ about 60 persons. He said that he hoped employment levels would double as the company operations expanded.

PRUDENTIAL OVERALL Supply services rental uniforms, industrial towels, linen and dust control items in Riverside and San Bernardino counties and the eastern portion of Los Angeles County. A company fleet of 125 trucks collects and supplies the soiled and laundered clothing.

The negotiations with the company to locate a plant here were conducted by Ralph De Marco of Marcus W. Meairs Company. De Marco was active in pressing for an easement of commercial sewage regulations for the company; the negotiations, because of effluent problems, took two years to complete.

Architects for the building are Cline, Zerkle and Agee of Berkeley. Construction is expected to be completed by March, 1966 when the company's existing facilities on Jurupa will be transferred to the new plant.

THE COMPANY was founded by John D. Clark in Los Angeles in 1932. The present Riverside plant, third built by the company, was opened in 1959.



Founder **JOHN D. CLARK** breaks ground at the Riverside location.



Land after groundbreaking.



Riverside Plant 2016

Did You Hear the News? Riverside Plant employees that have 25 years or more of service.



MARK ELBERSON (02/16/88)
General Manager



JAY BOYER (02/07/84)
Assistant General Manager



ROB CESARIO (10/07/85)
Sales and Service Manager



TOM STILLWAGON (07/28/80)
Service Center Manager, Indio



KAREN KOPICKA (01/06/86)
Office Clerk



ROGELIO LEMUS (06/13/90)
Assistant Plant Superintendent



ABEL VALENCIA (09/10/90)
Customer Sales Representative



MIKE GARCIA (09/02/87)
Customer Sales Representative



DIEGA RAMIREZ (11/08/89)
Production



FABIOLA ORDAZ (02/10/88)
Production



AMPELIA GUERRERO (03/06/89)
Production



AIDA MACIAS (09/30/91)
Production



RACHEL SOTO (11/12/84)
Production



JOSE VIRUES (11/21/88)
Washer



ALBERT CORONA (01/16/79)
Maintenance Mechanic



FRANK OLGUIN (08/08/80)
Janitor

Aaron's Safety Corner



AARON M. ELBERSON
(02/07/11)
Customer Sales Representative
Safety Coordinator



Safety matters

731 Days; or 104 Weeks, 17,544 hours, 275,170 working hours, 1,052,640 minutes, and 63,158,400 seconds. That is the amount of time the Milpitas Cleanroom worked with zero recordable incidents. Congratulations to all Milpitas and continued efforts have created a culture where safety is the most important aspect of their business, because without their employees, servicing their customers is impossible. May this achievement serve as an example of what a plant can accomplish when employees are engaged and involved in a safety process that receives strong management support. Well done!

The new trend in safety at Prudential Overall Supply is 365 days without a recordable incident. Milpitas Cleanroom, Tucson and Portland all worked the entire 2015 calendar year without a recordable incident. Years ago, a plant was considered "lucky" to go 6 months without a recordable incident. Today, plants achieving 1 year incident free are becoming common. How do they do it? When talking to employees of these locations they all say generally the same thing:

- Employee Involvement. The Steering and subcommittees are fully staffed, meet on a regular basis, and feel like their safety needs are taken care of in a timely manner.

- Strong management support. Sponsors attend all meetings, and the General Manager is visibly involved and supportive.

- Consistent training. Training topics are presented per the Yearly Safety Training Calendar in an effective manner and on a consistent basis.

- Fun. The safety process should be a fun and deeply rewarding experience for all levels of employees. Games, prizes, raffles, and parties give employees incentive to work smarter and, more importantly, safer.

The Safety Department challenges all plants to strive for zero recordable incidents. In 2013 one plant achieved this goal. In 2014 there were two. If in 2015 three plants achieved zero incidents, why not 5 or 6 in 2016? In 2017, why not 9 or 10? 1 year recordable incident free is possible. Make Zero the norm.

**Milpitas Cleanroom
365 days without a
recordable incident!**



**Congratulations to all employees at the
Tucson Plant for having 450 days without
a recordable incident!**



**Milpitas Cleanroom 700 Day
Accident Free Safety Celebration**



**Portland, Oregon Cleanroom
team achieved 365 consecutive
days without an incident.**



ANA BENAVIDES (10/18/93)
Laundry Worker, Chairman
of S.W.I.F.T Safety Committee
in Fresno. Here she is
teaching the plant the proper
ways of lifting.

==== Aaron's Safety Corner cont. ====

Mesa Cleanroom Plant Celebrates Safety Accomplishments & Sets Safety Goals for 2016!



Meet our Teams!!

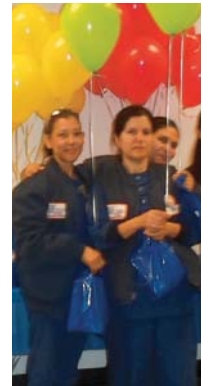
<p><u>PUMAS</u></p>  <p>Policy & Procedures</p>	<p><u>ERGONOMICS</u></p>  <p>FIRES & Emergency</p>
	



New Hire & "1" Yr. - Safe (White)



"2" Yr. - Safe (Purple)



"3" Yr. - Safe (Green)



"4 +" Years - Safe (Orange)



"5 +" Years - Safe (Red)



"7 +" Years Safe!! (Yellow)

Did You Hear the News?

--- RETIREMENTS ---



BETTY JOHNSON (04/27/98) retired as the Sales & Marketing Administrator on May 27, 2016. She was an important part of the department for 18 years. Betty you will be missed! Thank you for your commitment and support throughout the years.



CHUCK BURISH (03/09/87) retired as the Corporate Production Manager at the Corporate Office on March 11, 2016. He was joined by his family and friends at his retirement party. Enjoy retirement Chuck!



Best wishes to **MARK BICKEL** (10/08/90) Sales & Service Manager who retired from Prudential Overall Supply on April 1, 2016. Mark has been an integral part of Prudential's Irvine Plant team for the past 29 years and he will be missed by customers and colleagues alike.



Shirley Ware (12/05/15) Laundry Worker retired on March 18, 2016. Thank you for your service to POS!



STEVE OGLE (12/14/09) Customer Service Representative retired from the Denver Service Center.
RAFAEL SANCHEZ (12/07/09) Assistant General Manager and **MARK NEMECIO** (05/19/14) Sales & Service Manager presented Steve with a big screen television! Congratulations!



MANUELA CABRERA (12/13/72) retired from the Los Angeles Cleanroom after 44 years as a Production Employee. Thank you for your commitment to Prudential!

--- BABIES ---



JOE TRAMONTANO (10/03/11) Account Executive at the Boston Cleanroom Service Center welcomed a new baby girl, Claire Elizabeth Tramontano, on Saturday January 30th at 10:36pm, 9lbs 4oz. Mom and Claire are doing great!



DONALD RAZIM (09/10/12) Sales & Service Manager at the Carson Plant welcomed the baby boy, Jake! Congratulations to you and your family!

--- AWARD ---



JASON SILLS (10/27/14) General Manager at the Albuquerque Plant presented **RYAN HEFFNER** (01/28/13) his first Top Pro Award from the Sales & Marketing Department! Congrats!

--- ANNIVERSARIES ---



JOHN THOMPSON (02/16/93) Vice President of Finance and **TOM WATTS** (09/08/75) President presented **REBECCA KOURY** (06/24/91) Plant Superintendent at the Mesa Cleanroom Plant her 25th year certificate and watch.



MARIA C. MURILLO (04/08/91) Production Employee celebrated her 25th year Anniversary. **SANDRA LIEU** (07/11/11) General Manager at the Los Angeles Cleanroom Plant presented her with the certificate and watch.



ELISA BLANCAS (04/24/91) Production Employee celebrated her 25th year Anniversary. **SANDRA LIEU** (07/11/11) General Manager at the Los Angeles Cleanroom Plant presented her with the certificate and watch.



JAIME MIRAMONTES (9/25/2006) Assistant General Manager at the Chula Vista Plant recently was married to his beautiful wife Nadia. Congratulations!

Prudential's Mail Bag

Web Form: PCS CURRENT Customer Contact Form
 Date/Time: December 21, 2015 at 2:31 pm Pacific
 Customer Account : EOSPACE Inc
 Contact: Bonnie Swanson
 Title: Accounts Manager
 Address: 6222 185th Ave NE, Ste 100
 City: Redmond
 State: Washington
 Zip: 98052

Comments/Questions:

I'm hoping this is the proper format, but I want to be sure in writing that Prudential knows how much we appreciate our delivery driver Fernando. He is considerate, efficient and ALWAYS a pleasure to see. You have a fantastic one there Prudential!

Best Regards,

Bonnie Swanson, Accounts Manager

FERNANDO LOPEZ (09/20/13) Customer Service Representative, Portland Clearroom Plant.

A user has submitted a POS Testimonials form on www.prudentialuniforms.com.

Entry Date: May 2, 2016
 Form Name: New Testimonial

First Name: Tule Trash Co.
 City: Pixley
 State: CA

Comment:

I just wanted to take a minute to recognize our representative Miguel Morales. He is always very pleasant to deal with. He's always ready to take care of anything we need. I know he is on a tight schedule, but he still doesn't mind taking a little extra time if we have questions or concerns and doesn't make us feel like we are bothering him like some people do. He went out of his way to help us get everything we need within our budget. He definitely deserves a pat on the back for going above and beyond meeting our expectations.

~Kelli Cather, Office Manager

MIGUEL MORALES (07/08/13) Customer Sales Representative, Fresno Plant.

A user has submitted a POS Testimonials form on www.prudentialuniforms.com.

Here are the details:

Entry Date: May 19, 2016
 Form Name: New Testimonial

First Name: Ruben
 City: Oakland
 State: CA

Comment: Good Morning Prudential , My name is Ruben Flores the owner of A-1 Spring Service in Oakland Ca and have been with Prudential for over 40 years . We can't say enough good words about our retiring driver Calvin Billings who has been the face of your company . He has taken great care of us and has set the bar high . We wish him well and good health in his retirement. We look forward to working with our new driver Tony as well as your Company for years to come .

Thank You and all your crew !

Ruben Flores, Owner

CALVIN BILLINGS (retired 05/23/16)
 Customer Sales Representative
TONY URENO (07/06/95)
 Customer Sales Representative, Milpitas Industrial Plant.

From: ABSP22 - Robbie Garibay
 To: Stephanie Leibick
 Subject: OFF THE CUFF

Stephanie,

Thank so much all the pictures and format this Holiday edition was awesome it was different I liked or should I say we liked the change. (Featured Customer pictures, Heartfelt Thanks, Training, New Assignments and Promotions etc..... Keep up the good work. Everyone here was excited to see themselves in the magazine. :)

ROBBIE GARIBAY (09/05/06) ABS Clerk, Phoenix Plant,
STEPHANIE LEIBICK (01/15/96) Marketing Manager, Corporate Office.

Dear Stephanie,

I want to acknowledge your employee, Mark Van Dyke, who works out of your Prescott, Arizona, facility. Mark has serviced the municipal account of Camp Verde for over eight years; he is always pleasant, prompt, courteous and willing to go the extra mile to assist us. Honestly, he has never let us down. Prudential is a success because of quality personnel like Mark, and we are fortunate that he oversees our account.

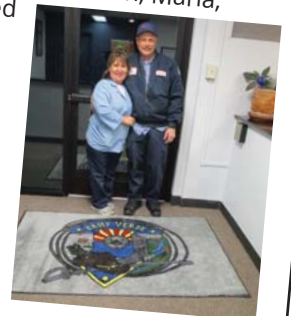
I have attached a photo of Mark with our Custodian, Maria, standing on a new logo rug just delivered by Mark, we like the rug and love the great service Mark gives us.

Thank you, Mark!

Best Regards,

Deborah Ranney
 Public Works Analyst
 395 S. Main Street
 Camp Verde, AZ 86322

MARK VAN DYKE (07/02/07)
 Customer Sales Representative, Prescott Service Center.



Prudential's Mail Bag



February 1, 2016

Dear Mr. Joe Sharma,

The Jackson Laboratory sincerely thanks you for your support of our annual Technician Appreciation Week. This annual event, which was held January 25th through 29th 2016, recognizes Technicians for their essential contributions to scientific research.

We appreciate your support and thank you for your commitment to helping recognize the important work our technicians perform everyday.

Sincerely,
Karine Lux
Manager, Quality Systems Initiatives
The Jackson Laboratory
1650 Santa Ana Avenue
Sacramento, CA 95838

JOE SHARMA (09/04/06)
General Manager,
Milpitas Cleanroom Plant.



Maricopa County
Air Quality Department

March 29, 2016

Travel Reduction Program
1001 North Central Avenue,
Suite 550
Phoenix, Arizona 85004
Phone: 602-506-6750
Fax: 602-506-6669

Juliana Lopez
Transportation Coordinator
Prudential Clean Room
102 W Hampton Ave
Mesa, AZ 85210

Dear Ms. Lopez:

The Maricopa County Travel Reduction Program (TRP) Regional Task Force is pleased to formally and publicly commend Juliana Lopez and the employees of Prudential Clean Room for the exceptional response rate (99%) achieved during the recent annual TRP Survey. Your organization's response rate helps to ensure we provide you with the most complete commute data needed to develop an effective TRP Plan.

The Task Force appreciates the employees of Prudential Clean Room for their participation and acknowledges their individual efforts to reduce regional air pollution and traffic congestion.

Sincerely,

Jerry Geening
Task Force Chairman
Robertson Fuel Systems

JULIANA LOPEZ (06/10/2009) Office Manager, Mesa Cleanroom Plant.

From: Kamaldeep Singh
Sent: Wednesday, March 09, 2016
To: Joe Sharma (GM P10)
Cc: Sherill Rylie
Subject: RE: Customer Visit

Joe,
We would like to acknowledge the work of Maria & Ivan. They both are a very cohesive team and are highly efficient. Maria is very supportive, efficient and ensures that deadlines are met and is very punctual. Ivan is highly enthusiastic and hardworking and always eager to learn. He has very good computer skills which is one of the reasons for the team being so strong.

They both are very consistent in their work and try to improve their skills. We want you to know that we appreciate all the hard work and dedication.

Thank you,

Kamaldeep Singh
Sherill Rylie

Milpitas Cleanroom Garments Coordinators,
MARIA LOREDO (06/26/79) & **IVAN GARCIA** (03/19/14).

BOY SCOUTS TROOP 611



Prudential Overall Supply
5300 Gabbart Rd
Moorpark, CA 93021

Thank you too for donating cloth napkins. It was a very nice extra touch. Jeannie, Chairperson

Dear Prudential:

We would like to **THANK YOU** for your support and contribution towards the success of our Pasta Dinner Fundraiser. Your kindness was greatly appreciated!

Sincerely,

Troop 611

Fernando Lopez
Ethel Suite *De Kiel G.*
David E. *Paul* *Michelle*
Robert J. *Leon Sanchez* *Charmaine*
Mary
Trustworthy, Loyal, Helpful, Friendly, Courteous, Kind, Obedient, Cheerful, Thrifty, Brave, Clean, Reverent.
Gavan Peterson *Maria Jim* *Alan Eiffe*


JOE PERRY (08/25/2008)
Assistant General Manager, Moorpark Plant.

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Keep an eye and ear open...
more information coming soon about the 2016 NASCAR XFINITY SERIES Race
to be held at Phoenix International Raceway in Arizona on **November 12th!**




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