



a publication from
**Prudential
Overall
Supply**

ff-the-Cuff



What's inside:

- Outstanding Achievement Awards
- Annual Sales Conference and Awards
- Retirements
- Anniversary Celebrations
- Clean Green Updates
- Truck Update
- Did You Hear the News?



Featuring Austin Cleanroom Plant & San Antonio Service Center

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Meet the Austin Team



————— General Manager —————

Assistant General Manager —



Mike Blazek (05/21/90)
General Manager

Mike will be celebrating 25 years with Prudential this year. He has had the opportunity to work at several Prudential locations over the years. What he appreciates most about working at Prudential is the family culture and all the great people I have had the opportunity to work with, which includes my current staff. In my spare time I enjoy spending time with my wife and I love cycling; road, mountain and cyclocross.



Brad Schacherl (05/07/12)
Assistant General Manager

Brad enjoys traveling through Europe with his wife Julia. He also enjoys being part of the high performing Austin team that has achieved four OAA's in the past five years!

—Sales & Service Manager— Route Manager — Sales —



Pete Redwood (05/12/09)
Sr. Sales & Service Manager
Pete joined the Prudential team in 2009. He moved to Austin after receiving his degree from San Diego State University in Business. Originally from Colorado. Pete enjoys staying active, traveling, and likes to golf as much as possible.



Jeff Stuckly (09/28/09)
Route Manager
Has been with Prudential since 2009. In Jeff's free time he enjoys playing golf and raising his 4 year old twins.



Nate King (05/24/04)
Senior Account Executive
Nate started off his Industrial Laundry career as a Route Driver in 1992 in South Central Los Angeles and has been in sales since 1994. Nate transferred from our Los Angeles Cleanroom Plant to the Austin Cleanroom Plant in 2005. Nate and his wife Cindy celebrate their 29th wedding Anniversary this year. During his spare time Nate enjoys spending time with his grandchildren, boating and golfing.

— Office Staff — Quality Assurance —



Linda Pilgrim (02/25/04)
Office Manager
Linda started with a small industrial uniform supply company in Oklahoma over 40 years ago. She has worked many supervisory and management positions in the office and production during this time for other companies. She is married and has 2 grown children, Bobbi & Mike and 2 grandchildren, Kayla & Shawn. Linda loves gardening and reading.



Brian Peterson (04/21/14)
Quality Supervisor
Brian is a graduate of Schreiner University and just celebrated his one year anniversary with Prudential! He is married and loves his very energetic five year old son and bossy two year old daughter. He enjoys spending time with family and friends, playing golf, camping, fishing, and playing indoor soccer.

Stockroom



Maribel Agüero (09/08/09)
Stockroom Supervisor
Has been with POS for 5 years. She loves her job as the Stockroom Supervisor and is Chair on the Safety Steering committee. She loves to spend her free time with her 4 year old son Noah. Her newest hobby is photography and enjoys planning Plant parties to celebrate safety goals met.



Stockroom Employees left to right:
Ariana Huerta (01/07/15), **Hugo Soto** (11/06/14),
Pati Estrada (09/08/05), **Agueda Huerta** (05/11/12)

Cleanroom Employees



Cleanroom Distributors left to right: **Ana Colorado** (08/08/07)
Olivia Don Juan (08/22/05), **Felix Chaparro** (03/11/13) and
Jesua Noriega (2/03/15)



Cleanroom employees left to right: **Jose Morillo** (04/28/14) Laundry Worker, **Maria Ortiz** (02/15/10) Folder, Alicia Hernandez (former employee), **Hilda Moreno** (10/01/14) Folder, **Alma Rivas** (11/05/14) Folder, **Julia Agüero** (11/02/97) Folder, **Vicki Agüero** (09/23/97) Folder, **Luis Pineda** (02/27/13) Washer, **Norma Pineda** (08/05/13) Folder, **Joselin Argueta** (02/09/15) Folder, **Susma Mishra** (06/29/12) Folder.



Carmen Guerra (08/17/05) Cleanroom Supervisor,
Felix Medrano (03/11/13) Distributor



Felix Medrano (03/11/13) Distributor is reading QA update board.



PPE (Personal Protective Equipment) committee in a weekly meeting.

Goggle Processing



Virginia Agüero (09/23/07) Folder, **Norma Pineda** (08/05/13) Folder



Brian Peterson (04/21/14) Quality Assurance Supervisor, performing a test in the Quality Assurance Lab.



Industrial employees

Top row: **Marisol Conchas** (08/27/12) Distributor, **Margarita Corey** (2/25/15) Folder, **Esperanza Rodriguez** (11/25/03) Folder, **Marisol Arreola** (6/20/03) Folder, **Maria Gonzalez** (10/02/14) Folder, **Gerardo Perez Camara** (01/5/15) Folder
 Bottom row: **Reniero Sierra** (02/25/15) Distributor, **Sergio Estrada** (04/08/14) Presser, **Sean Peat** (02/25/15) Folder.



Kyle Stowers (04/6/09) Customer Service Representative, **Jeff Stuckly** (09/28/09) Route Manager, **Joseph Campos** (09/06/13) Customer Service Representative, **Pete Redwood** (05/12/09) Sr. Sales & Service Manager



Omar De La Cruz (06/08/04) Washer



Herbert Seda Jr. (09/16/13) Customer Service Representative, **Jeff Stuckly** (09/28/09) Route Manager



Hugo Soto (11/06/14) Supply Clerk



Ariana Huerta (01/07/15) Supply Clerk



Rick Minter (12/17/13) Maintenance Mechanic and **Herbert Gutierrez** (06/30/14) Maintenance Supervisor
 Herbert is from El Salvador. He has a Bachelor's of Science in Electrical Engineering from the Jesuit University in El Salvador and an Associates of Applied Science in Electronics for automation and robotics from the Austin Community College. He has resided in different countries such as El Salvador, Spain, and the United States. He and his wife Mercedes have 4 children of the ages of 21,20,19 and 15 years.



CANON NANOTECHNOLOGIES, INC.



In April 2014, Canon completed the acquisition of Molecular Imprints' semiconductor business. The business has been renamed Canon Nanotechnologies. Canon Nanotechnologies, together with Canon, is the market and technology leader for high-resolution, low cost-of-ownership nanoimprint lithography systems and solutions for the semiconductor industry. Canon Nanotechnologies systems feature its innovative Jet and Flash Imprint Lithography (J-FIL) technology to help create the extremely small features required in today's state-of-the-art semiconductor memory devices.

Headquarters

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Fax: 512-339.3799

website: <http://cnt.canon.com/>



Left to right:
George Grossling, Canon
Kyle Stowers (04/6/09) Customer Service Representative
Mark Austin, Canon
Pete Redwood (05/12/09) Sr. Sales & Service Manager
Joe Zamora, Canon

Canon Nanotechnologies, Inc. (CNT), is an innovation leader of high-resolution, low cost-of-ownership nanoimprint lithography systems and solutions for the semiconductor industry. Our mission is to build the next generation semiconductor lithography tools. CNT is a wholly owned subsidiary of Japan-Based Canon Inc.



The Prudential Cleanroom Services truck ready to make the weekly delivery.



Kyle Stowers (04/6/09) Customer Service Representative



Pete Redwood (05/12/09) Sr. Sales & Service Manager, **Carloz Zapata**, Canon, **Mike Blazek** (05/21/90) General Manager.



MR5000



Imprio 450

All of Canon Nanotechnologies' nanoimprint lithography systems are based on its core technology, Jet and Flash Imprint Lithography (J-FIL). Current systems include the Imprio 450 wafer processing system and the MR5000 mask replication system.



Stocking the shelves with clean fresh product for the employees to use.



Final product wafer.

Meet the San Antonio Team



San Antonio Service Center
 5612 Randolph Blvd. - San Antonio, TX 78233
 (210) 812-2146 FAX: (210) 599-5599

History of the San Antonio Service Center
 Opened: August 1, 2013
 Current Number of Employees: 17
 Current Number of Routes: 6

Corporate Sales



Sean Michot (07/28/14)
 District Sales Manager
 Sean came to Prudential in July of 2014 with 19 years of industry experience in operations, sales and service. Sean enjoys spending time with his wife of 18 years, Carol, and their two children, Seth and Ann Grace. He enjoys spending time hunting, fishing and collecting watches.



Chris Weston (08/05/13)
 Corporate Sales Representative Chris started his career with POS in August of 2013 with 10 plus years of sales and sales management experience. Chris has been married to his beautiful college Sweetheart, Sarah, for 8 years and they have 2 wonderful children Carter Cub 6 and Wrigley 5. Chris enjoys coaching both of the kids sports teams and playing golf. Chris is not a Chicago Cubs fan, the kids names are just coincidental.



Steve Roberts (09/16/13)
 Corporate Sales Representative Steve started with Prudential new to the industry. Steve enjoys spending time with his wife, Christine and their two sons, Ryan and Brady. Steve also enjoys hunting and fishing.



Tim Maldonado (07/02/12)
 Corporate Sales Representative Tim enjoys spending time with his wife of over 12 years, Brooke, and their two children, Ethan and Lucy. Tim also enjoys spending time playing sports, watching movies, listening to music and playing drums.



Raul Isassi (08/05/13)
 Corporate Sales Representative Raul came to POS with 13 years industry experience in August of 2013. Raul has been married to Sylvia for 15 years and enjoys spending time with his family, studying political science, government foreign policy and economics.

Office Staff



Heather Hernandez (09/23/13)
Office Manager

Heather was born and raised in San Antonio, Texas and she is glad to be back after starting her career with Prudential in sunny California at our Vista location! Heather is a BIG fan of the 5 time NBA Champions San Antonio Spurs and she enjoys spending time with her three children, Emily, Brandon and Nikolai. She also enjoys listening to music in her spare time.

Sales & Service Managers



Roger Toxey 02/13/12

Sales & Service Manager
Roger started with Prudential as an MPTP in February of 2012. He enjoys watching sports, listening to live music and cooking in his spare time. Roger also enjoys spending time with Karla his lovely wife of 5 years.



Julio Aguilar (11/03/05)

Julio came to Prudential in 2005 as an MPTP and has worked in both Austin and Las Vegas. Julio was recently married to his lovely bride, Amy, on December 20, 2014 and enjoyed traveling to Italy on his Honeymoon. During his spare time Julio enjoys traveling with his wife and watching sports.

Customer Sales Representatives (CSR)



Bob Delgado (10/05/09)
CSR - Austin

Bob started with Prudential in October 2009 as a CSVR. A year later, Bob transferred to the industrial side of our business and took over his own route. Bob enjoys spending time with his wife Sonya and son Robby as well as watching sports and playing golf.



Nathan Leal (06/07/10)
CSR - Austin

Nathan started his career in California with Prudential and eventually transferred with his wife, Katie, to the Austin area. Since transferring, Nathan and Katie have had 2 girls and a son. Nathan is currently pursuing a bachelor's degree in business and computer networking and enjoys his spare time with his family.



Adam Darling (07/02/13)
CSR - San Antonio

Adam started his career with Prudential in July of 2013. Previously, Adam served his country in the US Army. He has been married for five years to his wife Renee and they have an 8 year old daughter, Lucy, and one on the way!



Josh Harred (09/08/14)
CSR San Antonio

Josh has been with Prudential since the fall of 2014. Josh enjoys exploring the outdoors with his wife, Sarah.



Robert Garibay (09/22/14)
CSR - San Antonio

Robert joined Prudential in the fall of 2014. Originally from the east coast, Robert has lived in San Antonio for nearly a decade and enjoys spending time with his family in his spare time.



Chris Kolinek (11/04/14)
CSR - Austin

Chris has recently joined the Prudential family in November of 2014. Chris enjoys spending time with his wife and six month old son, target shooting and dove hunting.



Daniel Chalambaga (03/24/15)
CSR Austin

Daniel came to Prudential with 10 years of customer service and route experience, Daniel and his wife, Mireya, are very active in their church where Daniel and his 12 year old son, Daniel Jr, and 9 year old daughter, Emily, play in the band. His 4 year old daughter is an inspiring singer and actress.



Dana Alexander (10/25/13)
Line Driver - San Antonio

Dana joined Prudential in October of 2013. Dana has been married to his beautiful bride for 25 years and they have a daughter, Chandielle, and a Grandson, Cardale. Dana enjoys people watching at the park, cooking and a good game of dominoes.



Santin Automotive is a family owned company and has been in business since January of 2010. Santin Automotive became a Prudential Overall Supply customer October of 2013 as part of the MGO Sales Blitz. The owner, Esteban Santin, his father Octavio, brother Sergio and son Esteban Jr all work for Santin Automotive making the company a family affair. The Esteban family values hard work and getting an opportunity to all work together.



Santin employees in Prudential Overall Supply uniforms.

Location

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www.santinautomotive.com

How do we stay small and sell big? It's simple: years of experience. At Santin Automotive, our mission is to offer you the latest in parts and products at the best prices, and with unparalleled service. We pledge our best efforts to make your experience both beneficial and enjoyable. Once you try us, we're sure you'll be back for more!



Service Garage



Service Garage



Esteban Sr. and Esteban Jr. of Santin Automotive.



Josh Harred (09/08/14) Customer Sales Representative, Esteban Santin and Roger Toxey (02/13/12) Sales & Service Manager.





Plant Superintendent of the Year
Michael Blazer (07/30/92)
 Richmond Cleanroom Plant

Left to right:
Michael Blazer (07/30/92)
Dan Clark (09/23/68) Chairman of the Board

The Company annually presents an award to the person who is considered to have been the most outstanding Plant Superintendent of the year. This award consists of a handsome plaque which is a personal gift to the winner.

Objective consideration:

The highest combined point total from the Plant Superintendent performance program.

Demonstrates management skills, plant cleanliness, and product quality.

The winner must be the Plant Superintendent at the same Plant for the full year.



Sales & Service Manager of the Year
Tom Stillwagon (07/28/80)
 Indio Service Center

Left to right:
Tom Watts (09/08/75) President
Tom Stillwagon (07/28/80)

The Company annually presents an award to the person who is considered to have been the most outstanding Sales & Service Manager of the year.

Objective consideration:

Results shown on MIR, Major Account List, A/R collection

Must be a Sales & Service Manager in the same Plant for full year.



President's Award
Michael Wall (10/18/10)
 Carson Plant

Left to right:
Tom Watts (09/08/75) President
Michael Wall (10/18/10)

The Company annually presents an award to the person who is considered to have been the most outstanding Customer Sales Representative of the year. The competition for this award includes all Customer Sales Representatives in all Plants and Service Centers.

Objective consideration:

Management Information Reports, new business, lost business, lost charges, revenue, credit issued, as compared to plan.

Customer Sales Representative of the Month, at least once during the year.

The Customer Sales Representative must be on the same route for the full year.



John D. Clark Award
Sean Young (06/15/04)
 Fresno Plant

Left to right:
Sean Young (06/15/04)
Dan Clark (09/23/68) Chairman of the Board

The Company annually presents an award to the person who sold the most new business during the year. The award consists of a handsome inscribed plaque which is a personal gift to the winner. A name plate is placed on a larger replica of this plaque which hangs in the Corporate Office. The competition for this award includes Customer Sales Representatives in all Plants and Service Centers.

Objective consideration:

Sales Logix commissions paid report and a new business commission status report.

Customer Sales Representative of the Month at least once during the year.

The Customer Sales Representative must be on the same route for the full year.

Employed by the Company at the time of the award.

Prudential Recognizes Its

2014 Outstanding Achievement Award Recipients

To recognize each operating plant that accomplishes its goals for revenue and profit during a calendar year. This award has been in place since 1986.



Austin,
Texas



Los Angeles,
California



2014 Outstanding Achievement Award Recipients cont.



Milpitas,
California



Portland,
Oregon



Richmond,
Virginia

Prudential Recognizes Its 2014 \$19.32 Club

Congratulations to the Company's \$19.32 CSR 2014 sales average qualifiers! 2014 produced 54 qualifiers, great effort!

Any CSR with a \$19.32 weekly paid sales average or above for the calendar year shall be awarded the Super Star status.



Sean Young
(06/15/04)
Fresno Plant
\$179.63/wk



Arnold Rene Ruan
(05/11/09)
Phoenix Plant
\$76.93/wk



Michael Wall
(10/18/10)
Carson Plant
\$64.55/wk



Dominic Chacon
(10/11/10)
Phoenix Plant
\$53.90/wk



Jeff Rogers
(07/25/11)
Phoenix Plant
\$44.58/wk



Craig Ory
(07/11/05)
Riverside Plant
\$44.36/wk



Mike Reed
(06/01/93)
Indio Service Center
\$43.27/wk



Roger Baldiviez
(05/12/04)
Los Angeles Plant
\$42.77/wk



Rolando Guevara
(09/17/12)
Albuquerque Plant
\$41.93/wk



Oswaldo Ascensi
(10/03/05)
Las Vegas Service Center
\$41.45/wk



David McGee
(06/22/98)
Milpitas Plant
\$41.28/wk



Alfonso Trevizo
(04/20/98)
Los Angeles Plant
\$40.04/wk



Jose Baca
(11/23/09)
Riverside Plant
\$38.51/wk



Julio C. Murillo
(01/24/00)
Riverside Plant
\$37.98/wk



Troy Beavers
(01/15/99)
Phoenix Plant
\$37.96/wk



Victor Montanez
(05/29/07)
Los Angeles Plant
\$37.42/wk



Michael Armstrong
(07/25/11)
Phoenix Plant
\$37.27/wk



Jose Rodriguez
(04/26/04)
Riverside Plant
\$34.76/wk

Prudential Recognizes Its 2014 **\$19.32** Club



Mike Shields
(11/29/99)
Irvine Plant
\$33.82/wk



Robert Villa, Jr.
(12/02/08)
Moorpark Service Center
\$33.77/wk



Steven Acosta
(08/09/10)
Indio Service Center
\$32.74/wk



Gary Brooks
(03/14/88)
Vista Plant
\$32.12/wk



Joshua Lewis
(07/29/09)
Prescott Service Center
\$32.11/wk



Rigoberto Mendez
(07/20/06)
El Paso Service Center
\$31.54/wk



Mark Van Dyke
(07/02/07)
Prescott Service Center
\$30.99/wk



Dave Suber
(04/17/00)
Moorpark Service Center
\$30.88/wk



Tony Martindale
(05/29/07)
Tucson Plant
\$30.81/wk



Rene Mederos
(06/28/99)
Moorpark Service Center
\$30.61/wk



Jaime O. Medrano
(11/05/02)
Moorpark Service Center
\$29.85/wk



Kevin Francis
(05/21/07)
Tucson Plant
\$29.33/wk



Timothy C. Prescott
(10/04/04)
Moorpark Service Center
\$29.22/wk



Enrique Leija
(01/18/99)
Los Angeles Plant
\$28.42/wk



Paul Reese
(08/14/95)
Los Angeles Plant
\$28.21/wk



Nathan Leal
(06/07/10)
San Antonio Service Center
\$27.32/wk



Andrew Lopez
(04/07/08)
Moorpark Service Center
\$27.13/wk



John Henry Holliday
(04/30/12)
Prescott Service Center
\$26.96/wk

Prudential Recognizes Its 2014 **\$19.32** Club



Adam Walker
(01/30/95)
Indio Service Center
\$26.91/wk



David Nguyen
(07/10/06)
Phoenix Plant
\$25.58/wk



Miguel Echevarria
(12/03/07)
Phoenix Plant
\$25.19/wk



Michael P. Mattei
(11/18/02)
Moorpark Service Center
\$24.87/wk



Brian Steinbrenner
(10/31/05)
Carson Plant
\$24.30/wk



Sergio Salgado
(11/26/07)
Moorpark Service Center
\$24.13/wk



Rafael Gonzalez
(06/23/03)
Riverside Plant
\$23.58/wk



Michael Johnson
(07/08/09)
Vista Plant
\$23.21/wk



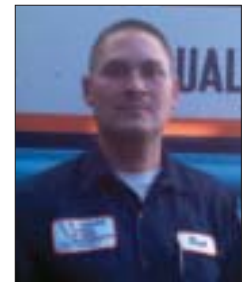
Anthony Crenshaw
(03/20/06)
Chula Vista Service Center
\$22.56/wk



Jean-Pierre Landin
(04/19/06)
Riverside Plant
\$22.16/wk



Nathan Guy
(04/13/98)
Vista Plant
\$22.03/wk



Paul Armijo
(03/27/00)
Albuquerque Plant
\$21.52/wk



Dennis Bleisner
(11/19/01)
Milpitas Plant
\$20.40/wk



Scott E. Fitch
(12/29/89)
Tucson Plant
\$20.07/wk



Edgar Tejeda
(06/03/13)
Irvine Plant
\$19.77/wk



Calvin Billings
(05/22/01)
Milpitas Plant
\$19.72/wk



Art Magana
(10/29/90)
Carson Plant
\$19.59/wk

Not Pictured:
Adam L. Jackson
(12/13/99)
Chula Vista Service Center
\$22.55/wk

Gold Star - Rich Perry



The Company annually presents an award to the person who is considered to have been the most outstanding Corporate Sales Representative / Account Executive of the year. The competition for this award includes Corporate Sales Representative / Account Executive in all Plants and Service Centers.

Left to right:
Tom Watts (09/08/75) President
Rich Perry (04/30/07) Senior Account Executive, Richmond Plant and
Jerry Martin (04/20/92) Vice President of Sales and Marketing, Corporate Office.



President's Club Members Above

Front row left to right:

Rich Perry (04/30/07) Senior Account Executive, Richmond Plant,
Kerri Vanderveldt (03/05/12) Corporate Sales Representative, Visa Plant,
Mark Estrada (04/26/10) Corporate Sales Representative, Los Angeles Plant,
Mike Russo (02/28/00) Corporate Sales Representative, Phoenix Plant,
Jose Montes (02/19/01) Corporate Sales Representative, Tucson Plant,
Chelsea Bloom (08/15/11) Corporate Sales Representative, Phoenix Plant,
Mike Topete (11/22/10) Corporate Sales Representative, Phoenix Plant,

Middle row left to right:

Jerry Martin (04/20/92) Vice President of Sales and Marketing, Corporate Office,
Winson Wong (08/11/97) Corporate Sales Representative, Milpitas Industrial Plant,
Frank Rich (01/29/90) District Sales Manager, Corporate Office,
Don Bryson (10/15/07) Corporate Sales Representative, Moorpark Plant,
Andy Holliday (11/10/03) Corporate Sales Representative, Los Angeles Plant,
Natalee Jones (02/17/14) Corporate Sales Representative, Chula Vista Plant,
Gene LeClair (03/15/99) Corporate Sales Representative, Chula Vista Plant,
Anthony Frumusa (03/02/09) District Sales Manager, Corporate Office,
Mike Ray (08/06/07) Corporate Sales Representative, Riverside Plant,
Samuel Ross (03/20/00) National Account Executive, Corporate Office,
Kami Stoops (07/30/12) Corporate Sales Representative, Carson Plant,
Tim Miller (01/05/99) Corporate Sales Representative, Vista Plant,
Bill Evans (08/20/07) District Sales Manager, Corporate Office,
Ed Smith (09/05/95) Corporate Sales Representative, Prescott Service Center,

Back row left to right:

Joe Tramontano (10/03/11) Account Executive, Boston Cleanroom Service Center,
Jennifer Shearer (08/14/07) Corporate Sales Representative, Riverside Plant,
Tom Watts (09/08/75) President, Corporate Office,
Nate King (05/24/04) Senior Account Executive, Austin Cleanroom Plant,
Myles Reukema (01/05/04) Director of Cleanroom Sales, Corporate Office,
Mark Stanton (07/13/92) District Sales Manager, Corporate Office,
Stacy Puga (08/01/11) Corporate Sales Representative, Fresno Plant,
Bruce Arola (12/29/97) Corporate Sales Representative, Milpitas Industrial Plant.

President's Club

Awards Sales Representatives who achieve a \$120/\$140/\$180 (depending on territory) or greater weekly sales average based on the representatives' annual sales production (minimum 6 months in field - 26 field weeks).



President's Club Dinner Cruise aboard the Newport Harbor Cruise.

Dan Clark Award - Richmond, VA



Awards the Plant with the highest weekly sales average. The sales average is calculated by determining the total sales revenue sold by all assigned Plant Sales Representatives, then divided by the number of assigned sales positions, then divided by fifty-two weeks.

Left to right:
Myles Reukema (01/05/04) Director of Cleanroom Sales, **Rich Perry** (04/30/07) Senior Account Executive, Richmond Plant, **Dan Clark** (09/23/68) Chairman of the Board and **Joe Tramontano** (10/03/11) Account Executive, Boston Service Center.

Rookie of the Year - Kami Stoops



Awards the first year Sales Representative (minimum of six months) who has the highest weekly sales average.

Left to right:
Dean Killion (03/06/95) Director of Sales,
Kami Stoops (07/30/12) Corporate Sales Representative,
Marlon Wilkins (12/30/96) District Sales Manager.

District Sales Manager of the Year - Myles Reukema



The Company annually presents an award to the person who is considered to have been the most outstanding District Sales Manager of the year.

Left to right:
Jerry Martin (04/20/92) Vice President of Sales & Marketing,
Myles Reukema (01/05/04) Director of Cleanroom Sales.

Annual Top Pro - Tim Miller



The Annual Top Pro Award is presented to the Corporate Sales Representative who receives the most Top Pro Awards in a selling year.

Left to right:
Bill Evans (08/20/07) District Sales Manager,
Tim Miller (01/05/99) Corporate Sales Representative and
Dean Killion (03/06/95) Director of Sales.

Annual Clean Pro - Rich Perry



The Annual Clean Pro Award is presented to the Cleanroom Account Executive who receives the most Clean Pro Awards in a selling year.

Left to right:
Rich Perry (04/30/07) Senior Account Executive, Richmond Plant,
Myles Reukema (01/05/04) Director of Cleanroom Sales.



Dan Clark (09/23/68)
Chairman of the Board, thanks the sales team for their results in 2014.



Tom Watts (09/08/75)
President, sets goals for the sales team.

Conference Highlights Include:

- Annual Awards Dinner
- Key Note Speakers
- Linked In Sales Training
- VF Imagewear Product Support Training
- National Account Team Selling Updates
- Medical Sales Targeting Training
- Competitor Matrix Training
- Cleanroom Breakout Sessions
- Best Practices Review
- Team Activity
- Enhanced Earning Opportunities



Jerry Martin (04/20/92) Vice President of Sales & Marketing, kicks off the Annual Sales Conference.



"The Winners Mentality!"
Key Note Speaker – Jeff Zelaya, Triblio.



"VF Training" left to right: Blake Spencer, VF Territory Sales Manager, Paul Laker, VF Territory Sales Manager, Amy Gardner, VF Merchandiser, Garrett Darland, VF Territory Sales Manager.



"Targeting Healthcare Market / Microfiber Products Training"
Steve Kallenbach, ADI
David Goldberg, LEP.



"Tele-prospecting Techniques Training"
Vicky Hudson, HMS.



"Linked In Prospecting Training"
Peter Rastello, Inbound Market Link.



Thank you to all of our speakers and attendees!

Special thank you to **Steve Kallenbach** and his team for their talented audio and visual productions. You help make our conference a huge success!



Myles Reukema (01/05/04) Director of Cleanroom Sales leads his team in a group session.



Cleanroom ESD Training
Rob Specie, PTM Techwear



"Hydral Mop Training"
Doug Lindl, Abgenics



Getting ready to race!



Fresno Plant team show off their FRES-YES not FRES-NO t-shirts.



Getting ready to race!



Cleanroom team proudly shows off their plaques.



Stephanie Leibick (01/15/96) Marketing Manager and **Betty Johnson** (04/27/98) Sales & Marketing Administrator prepare and coordinate the conference every year!

2015 Annual Sales Conference - WIN THE SALE!



Everyone in attendance received a packet of information and a replica matchbox POS #3 car!



Displaying products and banners increase awareness of what we have to offer to the newer sales representatives.



Sales team in a training session.



Sales team learning about Ty Dillon - #3 NASCAR driver for Prudential Overall Supply.



Sales team ready to learn!



Jerry Martin (04/20/92) Vice President of Sales & Marketing kicking off conference.



Kerri Vanderveldt (03/05/12) Corporate Sales Representative, Vista Plant, and **Jennifer Shearer** (08/14/07) Corporate Sales Representative, Riverside Plant are enjoying the President's Club Dinner Cruise.



Dinner with the President! **Tom Watts** (09/08/75) President and **Andy Holliday** (11/10/03) Corporate Sales Representative, Los Angeles Plant.



Stacy Puga (08/01/11) Corporate Sales Representative, Fresno Plant, **Winson Wong** (08/11/97) Corporate Sales Representative, Milpitas Industrial Plant, **Dan Clark** (09/23/68) Chairman of the Board.



President's Club Dinner Cruise.



Sunset dinner.



The conference luncheon is always a great time to enjoy great food and connect.



CLEAN GREEN
TRSA CERTIFIED

Clean Green Updates

PCS AWARDED CERTIFICATE OF EXCELLENCE by the CLEAN WATER SERVICES AUTHORITY in HILLSBORO, OREGON

Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, today announced the Company has received the Clean Water Services Certificate of Excellence award for meeting the sanitary industrial criteria of Tier II Award Status in 2014. Prudential's Hillsboro, OR cleanroom laundry processing facility went the entire year without a violation that includes exceeding purchased flow capacity, late reports, and pH level.

Tom Watts, President at Prudential states, "This award highlights Prudential's commitment to help protect the environment, and we are honored to be recognized by the Clean Water Services Authority."

The April 1st, 2015 awards ceremony was attended by Prudential's Hillsboro's Assistant General Manager, Mr. Phillip Kramer and its maintenance Supervisor, Mr. Derk Anderson.



About Clean Water Services: Clean Water Services is a water resources management utility committed to protecting water resources in the Tualatin River Watershed. More than 551,000 customers enjoy clean water and healthy rivers and streams through innovative wastewater and storm water services, flood management projects, water quality and stream enhancement projects, fish habitat protection and more.

LA Summit Showcases F&B, Industrial Plants



TRSA's Production Summit & Plant Tours made its first visit to the West Coast a successful outing, with plant tours at a pair of Los Angeles-area member laundries.

Summit attendees convened in the morning on March 18 and split into two groups to make the bus trip from the event's host hotel, the Embassy Suites LAX South in El Segundo, CA, to two top-notch facilities - Republic Master Chefs

Textile Rental Services in Long Beach, CA, and Prudential Overall Supply's Irvine, CA, location.

The group boarded the bus and traveled to Irvine, CA, to see Prudential Overall Supply's facility. The bus was greeted outside of the plant by Prudential staff, dressed in matching red, white and blue neckties. They stood underneath a banner welcoming TRSA to the plant. Stefan Schurter, senior vice president, gave the attendees an overview of the company and its history from an outside patio area, while attendees enjoyed coffee and snacks before heading inside for a detailed tour of the 31,100-square-foot plant, which opened in 1976 and services all of Orange County.

After entering the facility, attendees received an overview of how garments travel along the rail system according to barcode for ease of distribution. After walking past these garments moving along the rail system, the attendees walked to an area outside of the plant, where Prudential trucks deliver soiled goods for sorting. After stopping at the soil-sorting area, the tour continued to several stops, including a look at the company's trucks, boiler room, chemical room, wash floor, garment finishing area and stockroom. During the tour, representatives from Ecolab and Colmac were on hand to detail the equipment in the plant.

After a debrief outside on the patio at the Prudential plant and a parting gift to tour attendees from Prudential staff, the bus headed back to the Embassy Suites LAX South for a trio of afternoon sessions. Kevin Schwalb, TRSA's vice president of government relations, discussed the latest regulations coming out of Washington, DC, that are on the association's radar, such as OSHA's rule requiring companies to report hospitalizations within 24 hours of the incident. Eventually, this information about safety incidents will be reported through an online system with public access via the Internet.

Source:

<http://www.trsa.org/prmedia/la-summit-showcases-fb-industrial-plants>

Training Programs

PSS (Professional Sales Skills) - Achieve Global Training Program & Certification For All Corporate Sales Representatives (CoSR) and Account Executives (AE).



Perfect classroom layout for everyone to interact with each other.



Class in session.



Back Row left to right:
Kevin Thompson (01/05/15)
 Account Executive, Mesa Cleanroom Plant
Billy Hughes (former employee)
Scott Camp (08/21/97)
 Corporate Sales Representative, Tucson Plant
Carlos Elizalde (02/16/15)
 Corporate Sales Representative, Irvine Plant
Dan Campana (Former Employee)
Tannon Scoggins (01/12/15)
 Account Executive, Portland Cleanroom Plant
Shane Holland (01/05/15)
 Corporate Sales Representative, Sacramento Service Center
 Front Row left to right:
Haemin Lima (03/09/15)
 Account Executive, Milpitas Cleanroom Plant
John Wolking (06/23/14)
 Corporate Sales Representative, Denver Plant
Wendi Chadwick (09/26/13)
 Service Center Manager, Sacramento Plant
Andres Loya (01/05/15)
 Corporate Sales Representative, Carson Plant

English as a Second Language (ESL) class graduates!



Pedro Guzman (02/22/10) Janitor
Luz Angelica Gonzales (10/08/13) Folder
Joaquin Dorca (07/30/12) Soil Sort
Soledad Manriquez (04/24/14) Presser
Caridad Ramos (03/28/06) Distributor
Mary Carmen Valdez (03/16/10) Stockroom Clerk
(not in the picture but was in the class)

Don't Forget to...Refer-A-Friend

It pays to have friends with "REFER-A-FRIEND" from Prudential Overall Supply.

Simply provide your friend's contact information the next time you see your Prudential Representative.

We'll take it from there. If they decide to take advantage of Prudential's services, "REFER-A-FRIEND" will pay you an amount equal to one week of their full postal service charges.

"REFER-A-FRIEND" isn't just for your friends in uniform. Prudential's customer service and professional floor care programs can benefit virtually any business or organization.

We thank you for your business, and value the trust you place in us with your friends.

Your Name: _____
 Company: _____
 Phone #: _____
 Email: _____

Friend's Name: _____
 Company: _____
 Phone #: _____
 Email: _____

Friend's Name: _____
 Company: _____
 Phone #: _____
 Email: _____

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ITRA Phoenix Plant Tour February 8-10, 2015



On Monday February 9th, Prudential Overall Supply-Phoenix welcomed 100+ members of the Independent Textile Rental Association (ITRA). Members of ITRA were able to tour the VPP star certified plant on a 6 station rotation. Each station discussed best practices and methods ranging from safety to wastewater treatment. The stations were lead by experts with an average 20+ years of industry experience. The POS-Phoenix team was very excited to share their facility with ITRA and thank them for the visit!



Tour of the Phoenix Plant in session.



Left to right:
Leonard McAllister (08/06/07)
 Senior Director of Engineering, Corporate Office
Tom Watts (09/08/75)
 President, Corporate Office
John Clark (08/31/09)
 Regional Manager, Corporate Office

New Assignments & Promotions in the Company



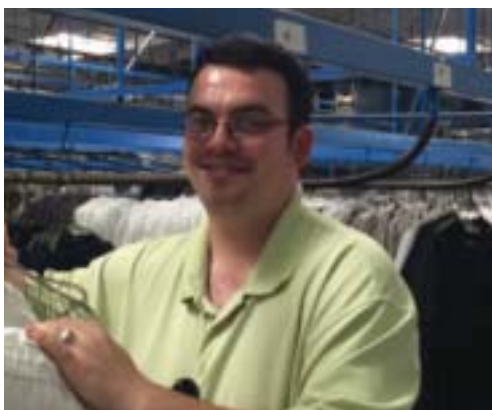
Jaime Miramontes (09/25/06) has been promoted to the Assistant General Manager at the Chula Vista Service Center. Back in 2006, Jaime started with Prudential Overall Supply in the management trainee program learning about both the industrial and cleanroom divisions at the LA plants'. In March of 2008, Jaime was ready for his next challenge and was promoted to Sales and Service Manager in Carson. Jaime is a University of California Santa Barbara (UCSB) graduate who is passionate about different cultures, loves to travel and is a huge Dodger and San Francisco 49ers fan. He also enjoys cooking and watching the food network in his spare time.



Andrew Ham (05/04/15) joins the Los Angeles Cleanroom Plant as Assistant General Manager. His successful career path has had many interesting turns from his start as a Deputy Sheriff, to his management career in the funeral industry, and his stint with operations at UPS. Andrew's focus has been to exceed customer expectations while providing service with integrity and ethics. Keeping this thought front of mind has provided Andrew with the unique ability to weather storms and adjust to changing business environments. Andrew holds a Bachelor's of Science Degree in Organizational Management from the University of La Verne, and was recently accepted to the Peter F. Drucker, School of Business at Claremont Graduate University where he plans to attain his MBA. He enjoys playing golf and ice hockey, and roots for the Fighting Irish of Notre Dame who he loves only slightly less than his nieces and nephews. He is a licensed paramedic and routinely donates his time and services to a number of cancer charity walks. Andrew is married and lives in Ontario with his three dogs, Scooter, Opie, and Muttley.



Rob Elkins (11/09/04) was transferred to Plant Superintendent at the Vista Plant. Rob is a savvy industry veteran with over 28 years of experience and began his journey with Prudential Overall Supply in 2004 with the engineering department at Corporate. In 2007 Rob decided to take the position of Plant Superintendent at Riverside, which was the company's largest industrial plant. Rob has a bachelor's degree in Organizational Communications from the University of Utah. Rob is married to wife Leslie and has 4 daughters with 5+ grandchildren. In his spare time he enjoys being a family man, fisherman and a gardener.



Sean McGourty (08/18/14) was promoted to Plant Superintendent at the Milpitas Industrial Plant. Sean started as a Route Manager over 5 months ago. He is a native of San Jose, CA and is happily married to his wife, Mary. Sean and his wife are the proud parents of two cats, Kit and Leah. Sean graduated with a Bachelors degree in Operations Management from DeVry University. Prior to joining POS, Sean was in retail management for over 14 years. Outside of work, Sean's interest include video games, comics, movies, and table top games.



Ricardo Montenegro (11/19/13) has been promoted to Assistant Plant Superintendent at the Los Angeles Cleanroom Plant. He started with Prudential on November 2013 as a route manager and has shown to be a valuable team player. Ricardo has 8 years of production experience as a supervisor at Anheuser Busch, where he was in charge of about 40 employees. With this and having Prudential's service experience under his belt, we are confident that he will exceed our expectations in his new role as Assistant Plant Superintendent. Ricardo has a wife and two beautiful little ones.



Jon Marts (05/30/00) has been promoted to Key Accounts Manager at the Corporate Office. Jon began his career as an MPTP, May 2000, at our Tucson location, and he was then promoted at this location to Route Manager. Jon was then promoted to Sales & Service Manager in Milpitas where he spent seven years. Jon has also served as SSM in Austin, and has spent the past three and a half years as SSM at our Carson location. We appreciate the leaders within these locations that have helped Jon develop throughout his career at Prudential. Jon holds a Bachelor of Science degree in Business Finance from Ohio University.

New Assignments & Promotions in the Company



Chris Franco (02/14/11) has been promoted to our Senior Sales & Service Manager at the Fresno Plant. Chris started with Prudential in February 2011 as a Plant Superintendent. He was transferred to Sales & Service Manager in October 2012 and has brought that District's customer retention from 65% to the highest in the company in 2014.



Charley Bautista (04/21/08) has been promoted to Senior Sales & Service Manager at the Milpitas Cleanroom Plant. Charley started as a Route Manager for our Milpitas Cleanroom Division almost seven years ago. He transferred to the Industrial Division for additional challenges and responsibilities. He was then promoted to Sales & Service Manager where he has proven himself over and over again.



Donald (Don) Razim (09/10/12) has been promoted to Sales & Service Manager at the Carson Plant. Don joined Prudential on September 10, 2012 as a Customer Sales Representative Trainee. He was assigned a route 18 months later, yes folks that is 18 months as a relief CSR so there is not a day of a route that Don has not seen of our 17 routes here in Carson.



Michael (Mike) Wall (10/18/10) has been promoted to Sales & Service Manager at the Carson Plant. Mike started with the Carson team as a Customer Sales Rep in October 2010. He has been \$19.32 Club Winner in 2011, 2012, 2013 and 2014. Mike achieved the President's Award in 2014 as the top CSR in Prudential Overall Supply.



Jeff Kemp (05/19/14) has been promoted to Sales & Service Manager at the Los Angeles Industrial Plant. Jeff joined our company last year as an MPTP in Mesa and Phoenix learning both sides of the business. He spent 3 weeks in LA Industrial to find he was a great compliment to the team.



Brian Cole (08/11/94) is excited to be apart of the Moorpark AKA FresMoor Team as the Sales & Service Manager. He started with Prudential as a CSR in 1994 in Moorpark and has had a successful 20 year career in other positions as Route Manager, Sales & Service Manager, Regional Route Sales Representative, District Sales Manager and Corporate Sales Representative.



David Nieto (10/11/10) has been promoted to Sales & Service Manager at the Fresno Plant. David started with Prudential in October 2010 as a CSR. He has since been promoted to Sales & Service Representative in June 2012 and Route Manager in March 2013. In May of 2014 he took over as Office Manager and has worked hard to organize and train that team. He has shown excellent customer service skills.



John Uribe (04/07/14) has been promoted to Sales & Service Manager at the Milpitas Industrial Plant. John started as a Route Manger. Prior to joining POS, John was in the US Army as a 12B Combat Engineer (SAPPER). He was stationed out of White Sands Missile Range, New Mexico before being deployed to Kandahar Afghanistan. His primary responsibility was to look for and dispose of IED's (improvised explosive devices). John was honorably discharged in 2012.



Chad Novak (10/13/14) has been promoted to Sales & Service Manager at the Los Angeles Cleanroom Plant. Chad started with Prudential as an MPTP. He was a trainee at the LA Industrial plant, came over to the LA Cleanroom to complete his cleanroom training and will continue to spend a month at the Industrial plant learning an industrial route.

New Assignments & Promotions in the Company



Mark Nemecio (05/19/14) has joined our team as Sales & Service Manager in Denver. Originally from Northern California, Mark is a former Marine. He graduated from the University of Arizona with a Bachelor of Science in Business Administration, majoring in Business Management.



Brandon Blanchard (01/19/15) has been hired as the Sale & Service Manager at the Riverside Plant. Brandon has been married to Leeanne for 30 years and has two adult children Alyssa and Briana. In his spare time, Brandon volunteers with several community youth groups in the city of Chino.



Glenn Robinson (03/12/15) has been hired as Route Manager at the Milpitas Industrial Plant. Glenn is a Bay Area native. He graduated from SJSU with a BA in Communication Studies and has an extensive background in pet care.



Sylvia Williams (03/11/13) has transitioned from Stockroom Manager to Office Manager at the Fresno Plant. Sylvia began working at Prudential since March 2013 and her experience in Supply along with her background in Human Resources will bring a unique skill set to the Front Office team.



Tannon Scoggins (01/12/15) has been hired as the Account Executive at the Portland Cleanroom Plant. Tannon has been in the facilities services industry for more than 17 years. He has established a solid work history encompassing a variety of diverse environments. He holds a Bachelor of Sciences Degree from Oregon State University.



Kevin Thompson (01/05/15) has been hired as the new Account Executive for the Mesa Cleanroom Plant. He started his career in Industrial Laundry about 11 years ago as a Route Service Representative and has held numerous positions since then in both Sales and Service including his most recent position as a Branch Manager in San Francisco.



Ryan Hull (04/06/15) has been hired as Corporate Sales Representative at the Los Angeles Industrial Plant.



Scott Camp (08/21/97) was promoted from Customer Sales Representative to Corporate Sales Representative at the Tucson plant.



Christina McDonnell (03/09/15) has been hired as the Office Manager for the Milpitas Cleanroom Plant and the Portland Oregon Cleanroom Plant. Christina comes from the laundry industry where she was an Office Manager for over 3 years. Christina also has extensive background in human resources and customer relations.

New Assignments & Promotions in the Company



Rudy Robles (02/23/15) is a new MPTP to the Prudential family! Rudy is a college graduate with a degree in psychology from UCLA (GO BRUINS!). He was born and raised in Los Angeles so he enjoys spending time at the beach as well as hiking. In school, he was heavily involved in the Mecha Club and played competitive chess.



Rose Graber (08/01/13) will be taking over the responsibility of overseeing the ISO process for the Prudential Cleanroom Division. As the new "Corporate" ISO Management Representative she will be responsible for coordinating and handling this year's ISO audits at the plants and at Corporate. Rose is still the Corporate Quality Assurance Manager.



Omar Hurtado (07/17/06) has been promoted to Personnel Director at the Corporate Office. Omar has demonstrated the necessary technical knowledge, leadership skills and commitment to Prudential while assuming primary responsibility for running the Personnel Department.



Lina Dominguez (02/25/08) has been promoted to Personnel Manager at the Corporate Office. Lina has willingly accepted increased responsibility while gaining the knowledge and understanding of all the job functions in the Personnel Department. In addition, Lina does an outstanding job as the Profit Sharing Plan Administrator.



Linda Schnider (01/12/15) has been hired as the National Accounts Administrator at the Corporate Office.



Angelica Melero (12/12/09) has been promoted to Stockroom Supervisor for the Milpitas Cleanroom Plant, and the Central Stockroom for the Cleanroom division. Angelica joined the Prudential team five years ago as plant Supervisor. Over the past five years Angelica has been an invaluable contributor to the Milpitas Team while learning all aspects of the Cleanroom laundry. Prior to joining the PCS team Angelica worked in the industry for 8 years.

Congratulations on your assignments!

Aaron's Safety Corner



Aaron M. Elbersen
(02/07/11)
Customer Sales Representative
Safety Coordinator

1 Year. That's 365 Days or 52 weeks, 8,760 hours, 525,600 minutes, 31,536,000 seconds. That is the amount of time the Austin and the Milpitas Cleanroom plant worked without experiencing a recordable incident. In March the Austin plant celebrated by hosting a BBQ and having mariachis entertain the plant. In April the Milpitas Cleanroom celebrated in a similar fashion by catering lunch and inviting mariachis to serenade its employees. As I write this, both plant's streaks are still going strong with over 400 days of recordable free work. 1 year without a recordable was once thought impossible, however thanks to the hard work of the employees and management support of the safety process, it has now become a very common thing. This is Prudential's third plant in two years to go 1 year without a recordable. Congratulations again to Austin and the Milpitas Cleanroom.

On May 7 and 8, the PACE defensive driving seminar was held at the corporate office. Representatives from 26 locations attended to learn how to become trainers for their respective Plant or Service Center. PACE stands for Plan Analyze and Communicate and Execute. These four concepts combine to form the strategy to safely and successfully drive our company vehicles in a defensive manner to protect our employees and the general public. Mark Jackson from MARSH risk management taught the class and facilitated to driving assessments for the students while Tom Orr and Lee Terry assisted in training other safety topics and making sure our students had the best possible learning experience. Congratulations to our 2015 PACE graduates.



2015 PACE Graduates

365 Days Incident Free!!!



Congratulations to our "Lone Star" Texas plant as it shines a little brighter today because of Austin's Safety leadership.



The Austin Cleanroom Plant Production Employees doing morning stretches.

365 Days Incident Free!!!



The SPARK Safety Committee and employees at the Milpitas Cleanroom Plant are excited to celebrate 365 days incident free!!!



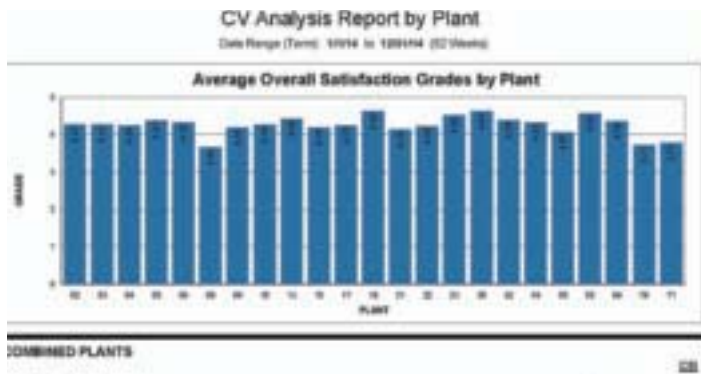
The Austin Cleanroom Plant's Fire and Emergency committee updating their safety board.



David Nieto (10/11/10) at the Fresno Plant made good on a promise to the safety committee that if they each asked one safety related question regarding something they saw in the plant, he would "test" the chemical wash...

Did You Hear the News?

Prudential Overall Supply Releases 2014 Customer Satisfaction Score



Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, today announced its 2014 customer satisfaction index (CSI) score. The score is measured through the Company's Customer Visitation (CV) process. The CV occurs with a face to face meeting with each reviewed customer. The CV rates each customer service touch-point.

Prudential's Chairman of the Board, Dan Clark comments, "The CV process is our way to better connect to our customers' requirements, and to verify that we are delivering the customer service experience that we have promised. I personally spend nearly a third of my yearly calendar conducting CV's with our management team. It is the most enjoyable part of my year, and it is the time I learn the most about our business"

Conducting 10,383 face to face Customer Visitations, Prudential achieved a CSI rating of 4.26 on a 5-point scale compared to 4.24 the previous year. The Company remains committed to improving on this rating in 2015.

PRUDENTIAL CLEANROOM SERVICES ADVANTAGE VIDEO – SHOWS EACH STEP OF THE SERVICE CYCLE



Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, announced the Company has released a video that shows each step of its cleanroom laundry service process.

Jerry Martin Vice President Sales & Marketing at Prudential states, "this video brings our best-in-class ISO 9001:2008 certified processing capabilities to our customers. The video identifies each step in our process through customer pick up to scanning in products to soil inspection to cleanroom laundry processing to packaging to quality inspection and then onto customer delivery."

Please visit our website to view the video:
<http://www.prudentialuniforms.com/video#filter=.cleanroom>



Family...

John Clark (08/31/09) Regional Manager at the Corporate Office, grandson of the founder introduces our new Cleanroom and Industrial Videos! The Cleanroom video is now posted on our website and the industrial video is in production for a soon -to- be release in the Summer! Visit our website to view the video.

PCS HYDRAL MOP VIDEO FEATURES BEST IN CLASS REUSABLE MOPPING SOLUTION

Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, announced the Company has released a video that shows the HYDRAL mop's best-in-class reusable cleanroom mopping solution.



Jerry Martin Vice President Sales & Marketing at Prudential states, "The HYDRAL mop video features Prudential's best-in-class cleanroom reusable microfiber flat mop. The HYDRAL mop benefits our customers by providing a mop that cleans and disinfects better than competing mops while using less chemicals and covering more square feet of cleaning surface. This all translates into a greener mopping solution that provides labor savings. Prudential's cleanroom mop is also validated for sterile use at SAL 10-6."

Please visit our website to view the video: <http://www.prudentialuniforms.com/video#filter=.cleanroom>

Did you Hear the News?

Prudential Overall Supply Truck Decals Being Updated To Match Prudential's Go Forward Brand Guidelines

Notice the smile shining through.



Visit www.ShopPrudentialUniforms.com to see the latest updates with the direct sales website. You will also see our newest promotions!



Mark Willis (08/09/04)
General Manager at the Los Angeles Industrial Plant turns into a banana split all in fun to support his safety team!



Our very own **Joe Perry** (08/25/08)
Las Vegas Service Center Manager, completed the Spartan Race.



Sprint 3+ miles 15-20 Obstacle courses
Super 9+ miles 20-25 Obstacles courses
Beast 12+ Miles 25-30 Obstacles courses

Great going Joe!

Did you Hear the News?

Prudential/VF NASCAR Team Breaks Top 10

Prudential Overall Supply and VF Imagewear recently teamed up with Ty Dillon at the NASCAR Xfinity race, landing in 8th place overall, with a first-place standing for driver points.

Prudential Overall Supply, a long-time customer of VF, displayed its branding along with Red Kap on Richard Childress Racings' No. 3 Chevrolet Camaro. Dillon also recorded the team's third top-10 finish of the season on March 7 at the Las Vegas Motor Speedway.

This opportunity to boost visibility, and be seen by millions of fans, is part of VF Imagewear's "NASCAR Hospitality" joint promotion program with the uniform supplier based in Irvine, CA. "Prudential Overall Supply is a valued customer of VF Imagewear and we couldn't be happier to reward them with such an incredible experience," says Jim Tewmey, vice president of sales and marketing. Richard Childress Racing has earned more than 200 victories and 15 championships, including six in the NASCAR Sprint Cup Series with the legendary Dale Earnhardt. Check out the video on our website @www.PrudentialUniforms.com

Source: <http://www.trsa.org/news/prudentialvf-nascar-team-breaks-top-10>



#3 Car!!!



Prudential clients with Prudential car and driver Ty Dillon.



- 8th Place Finish for Ty Dillon and the No. 3 Prudential Overall Supply Car
- The race was ranked in the top 5 for sporting events for the weekend
- 1.2 US Rating with an average of 1.9 million viewers
- Over 20,000 social media mentions (40% increase from last year)
- Over 500,000 Twitter users reached
- Highest rated Xfinity race this season (aside from Daytona)



Prudential clients spend time with Ty Dillon.



Some excellent brand advertising for Prudential at the Las Vegas Motor Speedway.

Did You Hear the News?

2014 MGO (Marketing Group One) Completed! Denver, Colorado Sales Blitz



TEAM 1st & 2nd Week

Front Row left to right: **Dean Killion** (03/06/95) Director of Sales, Corporate Office, **Mike Sexton** (01/06/14) CoSR Denver Service Center, **Mike Ray** (08/06/07) CoSR Riverside Plant, **Jerry Carillo** (02/04/14) CoSR Irvine Plant, **Jose Montes** (02/19/01) CoSR Tucson Plant, **Mark Estrada** (04/26/10) CoSR Los Angeles Plant, **Anthony Frumusa** (03/02/09) District Sales Manager, Corporate Office, **Rafael Sanchez** (12/07/09) Assistant General Manager Denver Service Center, **Jerry Martin** (04/20/92) Vice President of Sales & Marketing Corporate Office.

Back Row left to right: **Juan Johnson** (01/26/98) General Manager Mesa Cleanroom Plant, **Mitch Cummins** (07/21/80) General Manager Tucson Plant, **Andy Holliday** (11/10/03) CoSR Los Angeles Plant, **Mike Topete** (11/22/10) CoSR Phoenix Plant, **Gene LeClair** (03/15/99) CoSR Chula Vista Service Center, **Ryan Heffner** (01/28/13) CoSR Albuquerque Plant, **Chris Weston** (08/05/13) CoSR San Antonio Service Center, **Tim Maldonado** (07/02/12) CoSR San Antonio Service Center, **John Wolking** (06/23/14) CoSR Denver Service Center.



TEAM 3rd Week

Front Row left to right:

Robert Bossardet (08/23/10) District Sales Manager Corporate Office, **Mike Sexton** (01/06/14) CoSR Denver Service Center, **Scott Camp** (08/21/97) CoSR Tucson Plant, **Christiaan Balli** (01/22/01) CoSR Riverside Plant, **Mark Stanton** (07/13/92) District Sales Manager Corporate Office, **Joe Rodriguez** (03/15/00) CoSR Moorpark Service Center, **Mike Russo** (02/28/00) CoSR Phoenix Plant, **Don Bryson** (10/15/07) CoSR Moorpark Service Center.

Back Row left to right:

Frank Rich (01/29/90) District Sales Manager Corporate Office, **Stacy Puga** (08/01/11) CoSR Fresno Plant, **Bruce Arola** (12/29/97) CoSR Milpitas Plant, **Tim Miller** (01/05/99) CoSR Vista Plant, **Juan Johnson** (01/26/98) General Manager Mesa Cleanroom Plant, **John Wolking** (06/23/14) CoSR Denver Service Center.

The MGO (Marketing Group One) three week sales blitz in Denver has now completed three (3) weeks. This MGO was initiated to help expand the industrial customer base in Denver.

The following is a breakdown of the MGO Team's results through the third week. The new prospects, service surveys and proposals will continue to generate more sales activity for the Colorado market service area for years to come.

Here is a recap through week 3:

- \$6,732 in new weekly rental revenue! Wow, Denver is a great market to be in!
- 59 new Prudential accounts sold!
- The Denver and Albuquerque service and production teams have their work cut out for them, let's get it done!
- 2,691 New Prospects!
- 900 Service Surveys!
- 473 Proposals!

Every MGO CoSR contributed in some way. You are the best! Additionally, the local Denver CoSR's had some of the best sales results of the campaign which is great since they will be the one's following up on all of this activity.

Thank you MGO team for your efforts! Now, it's up to the Denver Team to keep the momentum growing.

Did You Hear the News?



Lunch with the Boss

In Fresno, each department gets Lunch with The Boss. It's a great time for employees to enjoy a relaxing time with their boss, in a comfortable environment. **Nicole Palmer** (08/19/09) General Manager, does a great job letting her staff know how much they are appreciated.



Supporting a Cause

Supporting the local Ventura County Autism walk/run and raising awareness.

Left to right: Noah Villa is the son of **Robert Villa** (12/02/08) Customer Sales Representative, Moorpark Service Center with **Rosa Vasquez** (01/28/08) Assistant General Manager, Moorpark Service Center.

In Memoriam



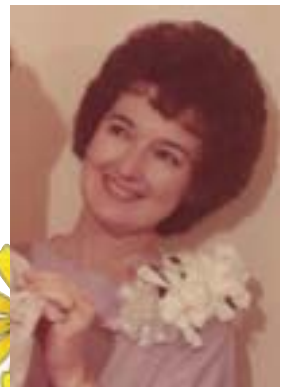
Dip K. Khela, Hired (08/24/90)
Born September 16, 1959 in India, she passed away on December 1, 2014. She is the second longest working employee here in Fresno. She worked in a variety of Production roles, pressing, coveralls, etc but she will be most remembered because she was a sort of Grandmother of the plant. She always had a smile on her face and was always very positive. She expected good work from her peers and was committed to safety as she led the stretching every morning for the whole Production Team. She touched so many of the lives here in Fresno. Her services were this last Saturday, with several managers and most of the plant employees present. I was asked to speak and did on behalf of our team here. I shared the story of my first day here, when she came up to me, held both of my hands warmly in hers, and said 'Welcome.' She was a very kind soul and I will miss her big grin and wave every morning as I passed the Coverall station and her animated stories about her trip to India a few years ago.



Written by **Nicole Palmer** (08/19/09)
General Manager, Fresno Plant

In Memoriam

Lynda Draeger Hired (10/06/69)
Lynda passed away on February 14, 2014. She was the Administrative Assistant to **Don Lahn** (08/28/67) Vice Chairman, then President at Corporate Office. While at Prudential, Lynda set up the filing system that is still being used in the accounting department today. She retired and moved to Lake Havasu, AZ with her husband.



Did You Hear the News?

Baby & Wedding Announcements

The twins have arrived! Introducing...
Camden and Everly Clark!



John Clark (08/31/09) Regional Manager, son of Dan Clark and Grandson of Founder, John D. Clark and his wife Amanda announced the birth of their son and daughter!



Ashley Carroll (05/14/07) Key Account Manager at the Corporate Office and her husband Cameron announced the arrival of their little boy, Colton James Carroll. He was born on March 10, 2015 weighing 5 lbs and 18" long.



Joel Guevarra (07/31/06) ABS Specialist at the Corporate Office and his wife Divina announce the birth of their son, Jaxon Parker Guevarra! Born January 18, 2015, weighing 7.6 lbs and 19" long and 100% awesome! He likes long walks by the Lake and Hip Hop music LOL!



Sylvia Williams (03/11/13) Office Manager at the Fresno Plant and her husband had a baby boy Carson Williams, he was born on November 7th 2014 and is now 6 months old. What a cutie! Love the moustache and beard!



Congratulations to **Felipa Villagran** (01/05/11) Folder at Mesa Cleanroom on her recent wedding in November!



Congratulations to **Judy Vega** (10/29/90) Accounts Receivables Collection Supervisor. Her granddaughter recently got married in Hemet, CA in a beautiful country wedding! Congrats!

--- ANNIVERSARIES ---



Left to right: Dean Killion (03/06/95) Sales Director, Corporate office, **Frank Rich** (01/29/90) District Sales Manager is presented with his 25 year watch at the Annual Sales Conference, with **Jerry Martin** (04/20/92) Vice President of Sales & Marketing.



Magdalena Valdez (04/07/84) Soil Sort at the Milpitas Cleanroom Plant celebrated her 30th anniversary in 2014. **Joe Sharma** (09/04/06) General Manager at the Milpitas Plant presenting her with her certificate and gifts.



Ricardo Pelayo (02/27/79) Maintenance Supervisor celebrated his 35th anniversary.

Did You Hear the News?

- - - - RETIREMENTS - - - -



Doug Geer (02/01/83) Director of Fleet Operations at the Corporate Office has officially taken a permanent vacation after 32 years with Prudential. Thank You Doug Geer for 32 Years of Outstanding Service to Prudential Overall Supply! He was celebrated at the corporate office by many who loved him and wish him well including his beautiful family as shown above!



Chuck Renegarbe (10/26/87) Office Clerk at the Riverside Plant retired February 9, 2015. The Riverside Team had a retirement celebration and gave gifts to Chuck on his last day.



Maria Arozqueta (08/16/90) Production Employee, retired from the Los Angeles Cleanroom Plant on January 30, 2015. The plant had a celebration and gifts. Her family attended as well to help wish her a happy retirement!



Kyong Lee (05/07/90) Accounts Receivables Clerk, has retired from Prudential's Accounts Receivables Department on February 6, 2015. The department threw her a nice retirement party and we all wish her well.



Adelaida Mercado (05/12/80) Production Employee, retired from the Carson plant on May 8, 2015. The plant threw her a nice retirement party and her family above joined in on the fun!



After 43 years of dedicated service at Prudential Overall Supply, and training a number of GM's, **Nita Dennis** (11/30/71) Office Manager retired January 9, 2015 from the Riverside Plant. The plant had a farewell celebration and presented her with her retirement gifts!



Ted Morgan (07/29/96) Route Manager at the Mesa Cleanroom Plant retired after 18 years at POS on January 2, 2015. Ted began his career with us at our Phoenix plant as a Customer Sales Representative. He even came in early on his last day and went into the plant and gave all of the production team a goodbye hug! We wish him well and hope he enjoys the gifts!



Lucia Flores (08/17/98) Production Worker at the Tucson Plant retired on January 2, 2015. Pictured with **Mitch Cummins** (07/21/80) General Manager Tucson Plant showing off the beautiful cake and presented her with gifts. We wish her well!



Alice Go (08/16/93) Accounts Receivables Clerk, has retired from Prudential's Accounts Receivables Department on April 30, 2015. The department gave her a nice retirement party and gave many gifts! We all wish her well!

Prudential's Mail Bag



Great Metro Accounting

DEBORA I ACERVA
DIRECTOR

6999 Antelope Drive
Merced, CA 95372
953/929-6900

FAX (909) 625-1657

January 16th 2015

Prudential Overall Supply
6997 Jaraqa Ave.
Riverside, Ca 92504

To Sergio Lopez,

Memo Ikanda and Memo Acera would like to say that Jose Isaac who delivers all our uniforms and rags is awesome! He is always upbeat when he delivers to our dealerships. We have had the pleasure of dealing with him in different situations such as billing or uniform changes. He has provided us with a positive outlook of your company he represents. If we need anything we have his cell phone number and he goes beyond expectations of providing a quick solution or answer.

We at Metro would like to let you know that we appreciate his services! Even when he was very sick he still came here with no complaints or negativity for having to work. If you would please let him know that his work does not go unnoticed here.

Thank you,

Jill J. Proctor
Managing Partner

Veronica Ibarra
Office Manager

Laura O'Neal
Accts Payables
Accts Receivables

Sergio Lopez (07/24/06) Sales & Service Manager
Riverside Plant

To whom it may concern:

This letter is regarding the outstanding service that Prudential Overall Supply has provided and continues to provide Tilted Kilt. During the time when Tilted Kilt entered into a service relationship with Prudential Overall Supply, we have received consistent, on-time and quality service.

Whenever a need has arisen due to unforeseen growth in our business, Prudential Overall Supply has responded in exemplary fashion. Prudential Overall Supply sets a service standard that few in the industrial textile industry can match. In addition to their responsiveness, I have found their pricing to be consistently fair and reasonable and their attention to detail excellent.

I have been particularly impressed by the accessibility of Prudential's staff. Phone calls are always received or returned promptly. I would not hesitate to recommend Prudential Overall Supply to a business similar to ours for textile services.

Sincerely,

Scott Burton, General Manager
Tilted Kilt Pub & Eatery
Las Vegas, NV

Joe Perry (08/25/08) Service Center Manager
Las Vegas Service Center

Hi Brian,

Just wanted to share some information with you regarding the significance of the Smock ESD Testing and your weekly reporting e-mails to us in the user community.

Jody Friberg is a Quality Auditor and recently spent a few days auditing our factories, people and processes.

She sent Jill and me the e-mail below looking for objective evidence that we actually do the required ESD testing on our smocks.

Thanks to your e-mails containing the data, we were able to instantly answer the question and avoid the loss of valuable time chasing data, or worse yet, get a finding.

So, if you ever wonder who, if anyone ever uses this stuff as you go about your weekly provision of this data - please rest assured, that we do!!

I appreciate your consistency in providing us this data weekly.

Please keep up the good work!!!

Sincerely,
Randi Turner, Raytheon

Brian Peterson (04/21/14) Quality Assurance Technician, Austin Cleanroom, getting kudos from Raytheon, one of our valued customers.

Prudential's Mail Bag

Hi Joe,

I just wanted to take a moment to give praise to Donald and Rebecca who worked relentlessly on the locker install and transition. They packed about 2 weeks' worth of work into 2 days and made the transition a success. I had to leave them on Friday, December 19th at the final 3pm hour, just as the new gown rooms opened. It was crunch time for everyone and I just could not be more grateful for their dedication and endurance that day. I did not receive one complaint while I was on vacation and upon return have only heard good things, besides a couple hiccups with the lockers, which Donald has been right on top of.

Since Donald has arrived, if any question have come up, he has already put things in motion before I ask. He has complete control over this program and I trust him. I appreciate this more than you know.

Thank you to the entire team.

Jennifer Otterness, Facilities Manager
LAM Research
Tualatin, OR

Joe Sharma (09/04/06)
General Manager Milpitas Cleanroom,
Donald Barker, Jr. (09/20/13)
Route Manager, Portland Cleanroom,
Rebeca Martinez (09/27/13)
Garment Coordinator, Portland Cleanroom.

Dear Mike Blazer,

I did not want this opportunity to go by today without congratulating you on your recently announced and well earned Plant Superintendent of the Year Award for 2014. But, the bigger news is you have now earned this top recognition for the THIRD CONSECUTIVE YEAR. Most people may not be aware of this, but your earning the Plant Superintendent of the Year for the third year in a row has NEVER been accomplished in the history of Prudential Overall Supply/Prudential Cleanroom Services.

In fact, besides yourself only two other Plant Superintendents in company history have ever achieved two consecutive Plant Superintendent of the Year honors and they are:

- Tucson Plant Superintendent Desi Toler in 1999 & 2000
- Milpitas Cleanroom Plant Superintendent Lauri Lecair in 2010 & 2011

Michael Blazer you are the very first to achieve a "three-peat" earning the Plant Superintendent of the Year award in 2012, 2013, & 2014. If anyone has looked at the Richmond plant revenue graphs, they will see that you also accomplished this while growing tremendously in the best revenue growth plant in the company while also supporting the Boston Service Center and Florida Service Center.

Congratulations Mr. Blazer, I'm glad that you are on our team.

Marc O'Leary
Regional Vice President
Prudential Cleanroom Services
Prudential Overall Supply

Michael Blazer (07/30/92)
Plant Superintendent, Richmond Cleanroom Plant
Marc O'Leary (12/07/77)
Regional Vice President Corporate Office

To Whom It May Concern:

My name is Diane Brown. I am the dining supervisor at the UCLA Lake Arrowhead Conference Center and Bruin Woods Family Resort. We have been with Prudential Overall Supply since November of 2012. We had been experiencing quite a decline in product quality, customer service, and rising costs with our previous company. Our decision to change suppliers was made because of the professional attitude and attention to detail that the team at Prudential had from the very beginning. The sales rep, Mike Ray, and Robert Luna the Sales and Service Manager, worked very hard to accommodate our needs and the quality of our linen is a 100% improvement. Also, for the first time in my 7 years here, my linen costs came in under budget! We are very pleased with the quality and service and look forward to a long relationship with Prudential. I highly recommend them!

Regards,
Diane Brown
Dining Room Supervisor
UCLA Conference Center

Mike Ray (08/06/07) Corporate Sales Representative, Riverside Plant,
Robert Luna, Former Employee at the Riverside Plant.

A user has submitted a POS Testimonials form on
www.prudentialuniforms.com.

Entry Date: March 15, 2015 at 2:08 pm
Form Name: New Testimonial

First Name: Don
City: Chino Hills
State: CA

Comment: Congratulations to POS for sponsoring the XFINITY #3 RCR Chevrolet to a Top Ten finish at the Boyd Gaming 300 Las Vegas Motor Speedway NASCAR race. On behalf of NASCAR fans across race nation, "Thank you for your NASCAR sponsorship"!!!

THANK YOU FOR YOUR KIND LETTERS!

Check out more testimonials on our website

@

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