

December 2007

To Our Friends,

Prudential Overall Supply (POS) starts a new chapter in its history as 2007 ends and 2008 begins. We just completed our 75th anniversary on April 11, 2007. Only two percent of US companies have been in business this long, and less than one percent of US companies produce annual revenues of our size. I certainly recognize and thank our associates, our customers, and our suppliers for their contributions to help make this happen.

I hope that I am here to see the next twenty-five year chapter. I am confident that POS will be going strong at its 100th anniversary. This confidence is founded on the recognition that we continue to develop great associates, loyal customers, helpful suppliers, a strong financial foundation, and

2007 was a good year as POS continued to grow and prosper. We must continue to improve and dedicated management teams. stay committed to our core values of providing good service and excellent dollar value to our customers and valuing our associates. If we all do this we will continue to accomplish our goals.

There will be challenges in the future, and some we can never plan for, but we must meet them head-on. Presently we are dealing with a challenge that is in fact making us stronger. We will be a better company because of this ordeal. Sometimes it's a matter of doing what's right, not what's easy. A heartfelt thanks to all who helped us service our customers during this situation.

At this time of year, we cherish the privilege of expressing our sincere thanks to each of our customers, employees, suppliers, and friends for the nice things that they have done for us in 2007, and to extend our heartfelt best wishes for the year 2008. It is my hope that we may keep the holiday spirit alive throughout the year. This attitude of optimism, hope, faith, love and goodwill toward all, will help to produce positive attitudes and results in each one of us. May God grant each of you joy, peace, and happiness in this holiday season and in the forthcoming year.

Merry Christmas To All!

Dan Clark Chairman of the Board



Dan Clark (09/23/68)

Meet the Fresno Plant Management Team



Fresno Industrial Plant

History of the Fresno Plant

Year Opened:

Current Number of Employees:

Current Number of Routes:



Rick Ponce (05/27/98) General Manager

Rick joined the company on 05/27/98 as an MPTP. He is a University of Arizona graduate and an avid sports fan. Rick is married to his wife, Stephanie. "I feel fortunate in working with a great group of people."



Roger Cox (05/15/95) Assistant General Manager

Roger is married with 5 children ages 30, 26, 12 and twin daughters 7 with one grandchild age 4. He began with POS as a CSR, and also held positions as Route Manager and Sales & Service Manager in Tucson. "As a Sales & Service Manager, I was involved as a G2 member assisting plants with sales training. I'm also a co-facilitator for the Route to Sales Success seminars. Hobbies include hunting, camping and the attempt to golf."

65



Jonathan Hine (01/06/97) Plant Superintendent

Really enjoys living the new Mountain Life (away from the City) with his wonderful wife Heather. He is also busy restoring his 1967 Firebird.



Shawn Campbell (05/11/98) Sales & Service Manager

Hired as a CSR, then went into the MPTP program. Shawn graduated with a BA degree in Psychology from CSU Fresno (GO BULLDOGS). He spent two years working in the Sacramento Service Center, otherwise he has spent his career in Fresno. Shawn enjoys the people he works with, and likes to take quick car trips on the weekend.



Ben Velasquez (02/22/06) Sales & Service Manager

Ben is from Monterrey, California. Ben attended Fresno State, and graduated with a bachelors degree in Business Management. "I enjoy spending time with my family and friends and watching Dallas Cowboys Games."

Fresno Plant Corporate Sales Representatives (CoSRs)



John Pennington (01/02/01), District Sales Manager, After being in the Uniform Business for 41 years, he most enjoys working with his POS Team. During his time off, he enjoys traveling with his wife of 45 years.



Left to Right: **Dwayne Marcum** (02/28/88), Corporate Sales Representative, **John Pennington** (01/02/01), District Sales Manager, **Donald Hammond** (04/03/00), Corporate Sales Representative

Plant Office Support



Sylvia Gutierrez (03/20/02) Office Manager. Sylvia spends most of her time with her two young children. She also looks forward to the new challenges ahead as Office Manager.



Left to Right: Sylvia Gutierrez (03/20/02) Office Manager, Josie Sanchez (11/07/05) Office Clerk

Fleet



Mike Sheppard (11/29/05) Fleet Mechanic

Sales & Service Team

Left to Right:

Top Row:

Shawn Campbell (05/11/98) Sales & Service Manager, Agustin Vasquez-Heredia (01/31/05) Customer Sales Representative, Michael Grayes (09/27/04) Customer Sales Representative, Sean Young (06/15/04) Customer Sales Representative, Steve White (05/28/04) Customer Sales Representative, Ben Velasquez (02/22/06) Sales & Service Manager.

Bottom Row:

Heriberto Gonzalez Jr. (07/30/07) Customer Sales Representative, Gregory Zurita (04/07/03) Customer Sales Representative, Thomas Chavez (08/02/07) Customer Sales Representative, Benjamin Hester (09/07/04) Customer Sales Representative

Fresno Plant Production Team



Delmy Garza (10/12/88) Floor Supervisor

Delmy enjoys encountering the many personalities of employees at POS. She and her husband also enjoy traveling.



Santiago Gonzales (10/30/03) Washer and Louis Martinez (11/10/98) Head Washer



Maria Ramos (06/27/06) Folder and Yolanda Jaramillo (05/26/05) Folder getting the coveralls for the routes in order.

Tarsem Kaur (03/27/89) Mending

Maintenance Department



Michael Walker (03/24/98) Maintenance Mechanic, Eddic Andrade (03/13/89) Maintenance Supervisor and Lue Vang (04/19/93) Waste Water Operator

Fresno Towel Folders



Marbella Morales (12/19/89) Towel Folder, Yodimiria Mendoza (08/26/96) Towel Lead, Esmeralda Guerrero (07/07/97) Towel Folder and Carmen Cedillo (01/17/94) Towel Folder



Vilma Herrera (09/28/98) Towel Folder and Luz Talavera (10/09/01) Towel Folder

Fresno Garment Finishers



Lourdes Valencia (10/24/88) Presser



Placido Sanchez (05/16/91) Presser



Dip Khela (08/28/90) Presser and **Maria Ramirez** (06/16/93) Presser



Victoria Lopez (10/29/98) Presser



Araceli Facio (09/22/97) Tunnel loader prepping garments for the tunnel.

Fresno Distributors



Evangelina Briseno (05/08/91) Distribution Lead with Olga DeLeon (08/26/99) Distributor



Martha Jaramillo De Ibarra (03/20/06) Distributor with Dayanara Guerra (09/05/96) Distributor



Roy Rodriguez (08/14/06) Distributor and **Arlena Epperson** (08/10/04) Distributor



Yolanda Orozco (09/08/97) Distributor

Fresno Plant Stock Room



Isabel Fernandez (08/25/88) Stock Room Supervisor

Isabel enjoys gardening and watching her children succeed in their endeavors. "She has been very busy this year developing a "New Way" of thinking in our Stock Room saving both time and money," comments Rick Ponce, Fresno General Manager.



Diudermina Trujillo (08/30/00) Stock Room Clerk and Maria Villalobos (09/13/00) Stock Room Clerk



Ana Benavides (10/18/93) Stock Room Clerk



Norma Pompa (09/22/97) Stock Room Clerk and Ana Calderon (06/10/96) Stock Room Clerk

Mat & Truck Loaders





Thao Vang (03/22/04) Janitor

Fresno Plant Customer Sales Representatives (CSRs)



Melinda Turner (11/09/00) and Scott Kennedy (10/31/05)



Eddie Gonzalez (07/30/07) and Agustin Vasquez-Heredia (01/31/05)



Benjamin Monroy III (11/13/06) and Tim Riley (04/09/01)



Michael Grayes (09/27/04), **Stephen White** (05/28/04) and **Sean Young** (06/15/04)



Greg Zurita (04/07/03), Benjamin Hester (09/07/04) and Thomas Chavez, MPTP (08/02/07)

Fresno Plant's Featured Customer

Kirby Inc. - A Family Company



Kirby has been making feed equipment for the dairy industry since 1949. Everything they make is all still accomplished at their factory in Merced, California.

From Generation to Generation.

Find A Need And Fill It Back from WWII, my Grandfather Tom and his Grandfather Tom and his brother Bill joined their dad at Kirby Implement Company in Merced, Ca. A local dairyman had a need for a mechanized way to feed his cows. Tom and Bill developed the first "self unloading forage wagon" in 1949 and that was the beginning of Kirby Manufacturing. Since that time we have grown to over that time we have grown to an and Bill began it.

We Do What Ever It Takes To Feed The Cows You don't stay in business for three generations without taking care of your customer. We know that if a dairyman or cattleman can't feed their cross, be is out of business. Our belief is 'Service above all clief.' Our service people are on dury

24hours a day seven days a week. We once purchased an airline passenger teket to ship a pump to our Japanese Distributor because that was the fastest way to get the cows fed".

Our Emphasis On Service
Is Quality Products
I know that if you don't build a
quality product to began with,
you just can't employ enough
service people. By Kirthy
making itself the "earthe feeding
special sir" we stay on the
leading edge of technology,
innovation and product quality.
A business does not survive
three generations without
quality and service, they go
hand in hand.

It Takes Good Employees To Build Quality Products A business cannot survive without quality employees to

make it run. We have turd generation employees working for us. Every generation of my family believed in the importance of not just customer satisfaction. We believe our employees deserve a share of the ownership for their effects.

Our Choice is Yosemite Farm Credit Kirby Manufacturing has just completed a major business commitment to Agriculture runs deep and they believe, just as we do, in hiring quality people who give us quality



THIS IS THE PROTOTYPE KIRBY NEE, INC.
WARDN STILL BEING PRODUCED TOOM
SECURED, RETURNED & RESTORED IN 1991
BY THE DEDICATED EMPLOYEES
AND LOVING FAMILIES OF BU L & TOM KIRST



Finished 1200 cubic foot vertical feeder



Kirby employees all considered part of the "Kirby Family"





Underwater Plasma Cutter

Employee rigging in the Mixer Shop. Safety is #1 priority.



More of the "Kirby Family" Left to Right: Richard Wallace, Jonathan Garcia, Linda Dautremont, Chris Kirby, Mike Krebs, Kevin Robinson and Ric Kirby



Left to Right: **Benjamin Velasquez** (09/07/04), POS Sales & Service Manager, **Rick Mendonca**, Kirby Production Manager, **Art Burrows**, Kirby General Manager, **Ric Kirby**, Kirby Owner, **Benjamin Hester**, POS Customer Sales Representative and **Shawn Campbell** (05/11/98), POS Sales & Service Manager



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Safety scraper mat leading into a Kirby building reinforces Kirby's commitment to a safe working environment.



POS's newest truck design is utilized on Benjamin's route delivery to Kirby Manufacturing Inc. The new design features easy garment and mat access that help make deliveries safer and more efficient.

Sacramento Service Center a Vital Part of the Fresno Plant Operation



History of the
Sacramento Service Center
Year Opened: 1988
Current Number of Employees: 14
Current Number of Routes: 6

Sacramento Service Center



Management Team



John Vasquez (08/09/04) Service Center Manager



Joel Guevarra (07/31/06) Sales & Service Manager

Sacramento Service Center Customer Sales Representatives (CSRs) Team



Sacramento Service Team poses for group photo in front of POS truck's 75th Anniversary Logo.



Steve Lomba (02/09/04) and Jose Ruvalcaba (12/15/03)



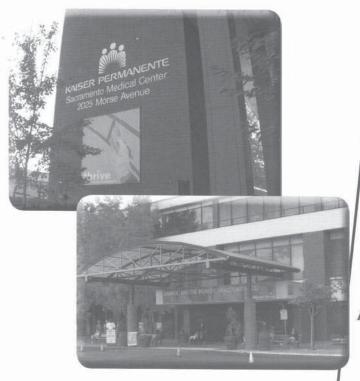
Nathaniel Halleck (11/28/05), Paul Strohmaier (04/05/04) and Ronald Long (08/14/06)



J.R. Lapid (08/07/07), Adam Luchsinger, MPTP (09/07/07) and Jesse Johnson Jr. (02/26/03)

Sacramento Service Center's Featured Customer-

Kaiser Permanente's Morse Avenue Facility



Mission and Vision Statement Environmental Services Department Business Center

Quality

To provide Kaiser Permanente and all its members comfort in knowing that the environment is clean and supported by employees who genuinely care.

Commitment We will commit all that we know to each assigned task and be dedicated to quality of service, training, and proper technique in all waste management

Community

We will serve our community and staff with a smile and a listening ear.

Partnership

We will work together as a team as Kaiser grows, and help those who join us understand that PARTNERSHIP WORKS.

ENVIRONMENTAL SERVICES BUSINESS CENTER KAISER PERMANENTE



Gloria Hurd, Kaiser E.V.S. Manager with Tony Salinas (03/20/06) POS Corporate Sales Representative on location at the Kaiser Facility. Gloria is the Environmental Manager, part of her responsibility is to oversee 5 other locations and the 300 employees within her department's scope.



Gloria Hurd Environmental Services Department **EVS Manager** Kaiser Foundations Hospitals 2025 Morse Ave

Sacramento, CA 95825 Phone: (916) 973-6024 Fax: (916) 973-5544 Pager:(916) 499-5003 E-mail: Gloria.I.Hurd@kp.org

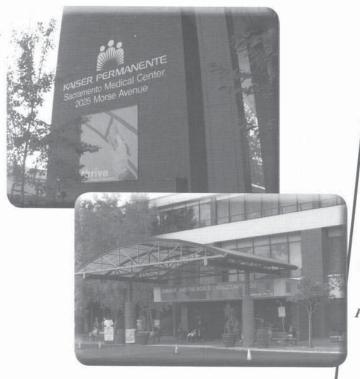


Sherrie Lowe (11/07/06) Key Account Manager inspecting Kaiser laundry items at the POS Fresno processing plant.

Kaiser employee wearing POS garments and pushing a cart full of POS reusable towels that Kaiser Permanente uses in their cleaning processes.

Sacramento Service Center's Featured Customer -

Kaiser Permanente's Morse Avenue Facility



Mission and Vision Statement Environmental Services Department Business Center

Quality

To provide Kaiser Permanente and all its members comfort in knowing that the environment is clean and supported by employees who genuinely care.

Commitment We will commit all that we know to each assigned task and be dedicated to quality of service, training, and proper technique in all waste management

Community

We will serve our community and staff with a smile and a listening ear.

Partnership

We will work together as a team as Kaiser grows, and help those who join us understand that PARTNERSHIP WORKS.

ENVIRONMENTAL SERVICES BUSINESS CENTER KAISER PERMANENTE



Gloria Hurd, Kaiser E.V.S. Manager with Tony Salinas (03/20/06) POS Corporate Sales Representative on location at the Kaiser Facility. Gloria is the Environmental Manager, part of her responsibility is to oversee 5 other locations and the 300 employees within her department's scope.



Environmental Services Department Kaiser Foundations Hospitals 2025 Morse Ave Sacramento, CA 95825 Phone: (916) 973-6024

Gloria Hurd **EVS Manager**

Fax: (916) 973-5544 Pager:(916) 499-5003 E-mail: Gloria.I.Hurd@kp.org



Sherrie Lowe (11/07/06) Key Account Manager inspecting Kaiser laundry items at the POS Fresno processing plant.

Kaiser employee wearing POS garments and pushing a cart full of POS reusable towels that Kaiser Permanente uses in their cleaning processes.

Bakersfield Service Center a Vital Part of the Fresno Plant Operation



Bakersfield Service Center

History of the Bakersfield Service Center

Year Opened:

Current Number of Employees:

Current Number of Routes:

Bakersfield Service Team



Left to Right Top Row: Jose Pleitez (04/18/05) Customer Sales Representative, Marcelino Tamsi (08/27/07) Customer Sales Representative, Bottom Row: Donis Zaldana (02/25/02) Customer Sales Representative, Rosemary Cuevas (3/28/05) Service Center Manager and Jose Hernandez (10/8/07) CSR Trainee



Rosemary Cuevas (3/28/05) Service Center Manager



Daisy Solorio (10/08/07) MPTP Daisy graduated this past June from Cal State Bakersfield with a degree in Business Administration. During her spare time she enjoys spending time with her family. She really looks forward to working with everyone at Prudential.



Mark Fragus (03/03/03) Corporate Sales Representative



Lawrence Horn (10/22/03) Line Driver

Bakersfield Service Center's Featured Customer -

Golden State Metals Major Recycler of Metal Products





Golden State Metals employees utilizing POS's jeans and reflective safety garments.



Golden State Metals marketing piece promoting the multiple company service offerings.



FAX: 661, 326, 6163

OFFICE: 661, 326, 6113

MOBILE: 661, 979, 2593

E-MAIL: CHRISTINA@GOLDENSTATEMETALS.COM



Left to Right: Ernest Soto Golden State Metals Safety Coordinator, Rosemary Cuevas (3/28/05) POS Service Center Manager and Jose Pleitez (04/18/05) POS Customer Sales Representative



Jose Pleitez thanking Ernest Soto for his company's business.

Customer Extension/Renewal Workshops

CUSTOMERS FOR LIFE

By Jeff Snow

This past summer, over 100 company leaders from both Prudential Overall Supply and Prudential Cleanroom Services attended a two day workshop focused on keeping customers for life.

The workshop began with a Harvard University case study showing the lifetime value of customers to business service companies like POS and PCS. The Harvard study then explored initial and repeat buying motives, illustrating how educated customers will always choose suppliers that deliver superior value for them.

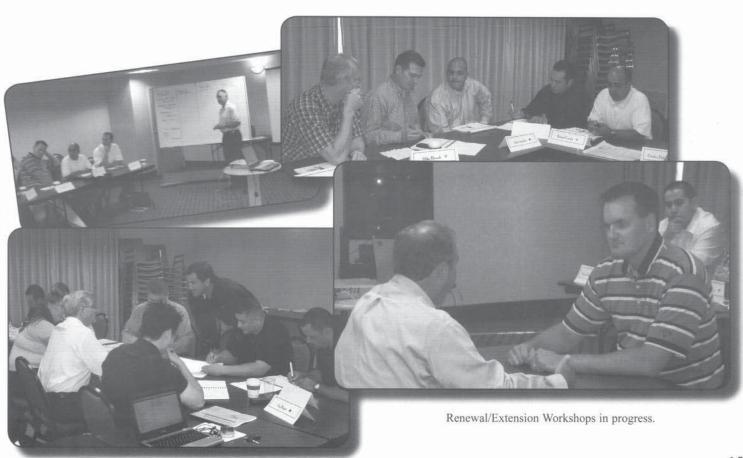
Next in this interactive workshop - which featured multiple group break-out sessions and role plays - was the conveyance of Prudential's "Best In Class" value proposition. This module, titled the "4 - P's," shows the unmatched value that Prudential customers receive through unique benefits in our Company's Profile, Products, Performance and People.

A real highlight to the workshop was the introduction of the Extension form which makes it easier than ever for customers and CSR's to lengthen their business partnerships without the burdens of formal service contract renewals.

Relationship Strategies, Win-Win Negotiations, and Closing skills completed the workshop and were facilitated by industry experts Steve Kallenbach of American Dawn Inc. and Ron Evans of R.J. Evans & Associates.

The customer focused workshops were held regionally throughout Prudential with sessions taking place in Cerritos, San Marcos, Simi Valley, Fresno and Tucson, Arizona. Mark Elberson, Jeff Nelson and Marc O'Leary co-facilitated the sessions with Sales & Marketing personnel to make these workshops high value for all in attendance.

Implementation of this program with Prudential's professional CSR's at the field level is taking place through early 2008 and will surely help our company achieve even more Customers for Life.



Customer Service Representative Workshops Developed by the G-Team.



As a part of the Company's 2008 strategic plan, the Sales & Marketing department is rolling out a series of training workshop modules to help drive market center productivity. The training workshops relate to our products, services, sales and retention assignments. The sequences of workshops are tactical market skills targeted to increase everyone's work efficiencies within the positions of CSR, CoSR, and Service Management. The workshops are maintained in the Sales Logix Library for immediate reference by any member of our POS team to help advance their team members. The instruction provided from these workshops gives guidance to our new team member's skill advancement and current co-workers that might be struggling with specific tasks in performing market skills.

In addition to the "Jacket Lease Proposition Workshop" now in the field, an additional series of workshops will be available within our Sales Logix Library by mid January. POS staff are encouraged to utilize them to gain a common ground with the co-worker they are trying to advance.

The first series of upcoming workshops due out will provide a focal point for guiding our POS team in efforts to encourage and accelerate product placements of our consumable line of soaps, paper, and air fragrances. More market driven workshops will follow supporting service, sales, and retention productivity. On that note, Sales & Marketing is ready to build any workshop your team needs to drive your 2008 strategic plans. "Please discuss this with your Regional Manager and we will work from there," says Tony Jezek, Marketing Manager.

The G-Team (Growth Team) is here to help all POS Market Centers grow!



Tony Jezek (09/04/07) Marketing Manager



Brian Cole (08/11/94) Regional Route Sales Representative Market Center Assignment: Van Nuys, Carson, Los Angeles, Cerritos, Santa Maria, Moorpark, Austin, San Antonio, Portland



Gary Staley (11/09/98) Regional Route Sales Representative Market Center Assignment: Vista, Sacramento, Tucson, Phoenix, Prescott, Albuquerque, El Paso, Fresno, Bakersfield



Matthew Richards (01/05/04) Regional Route Sales Representative Market Center Assignment: Riverside, Irvine, Milpitas, Palm Springs, Las Vegas, Chula Vista, Victorville

Project POSITIVE

(POS Information Technology) Project Update

A meeting was held on November 14, 2007 with the

Regional Manager's Group to develop a revised ABS deployment schedule for the balance of 2007 and for 2008 and 2009. There are several key events in the new schedule:

- The stabilization of the Carson plant by the end of November 2007.
- The resolution of outstanding Stockroom issues in Irvine by the end of 2007.
- The deployment to all Northern Regional Industrial plants by the end of April 2008 beginning with Cerritos in early December 2007 followed by Fresno, Van Nuys, and Moorpark. Service Centers will be implemented concurrently with their respective plant implementations.
- The focus for the balance of 2008 will be the deployment of ABS to all Cleanroom plants beginning with Milpitas in May 2008 followed by LA, Richmond, Mesa, and Austin in that order.
- The focus for 2009 will be the continued deployment to the remaining Industrial plants beginning with Milpitas followed by LA, Phoenix, Chula Vista, Vista, Riverside, Albuquerque, and Tucson in that order. Again, the Service Centers will be implemented concurrently with their respective plants.

Baron's Says Our Industry Is Outpacing S&P 500.

AMERICA'S WORKFORCE IS looking spiffier these days, along with the companies that outfit a growing number of waiters, doormen, drivers and other employees. Twenty-six million civilians now wear uniforms at work, and their ranks are expected to grow by more than a million a year as companies seek to differentiate their workers from competitors and better identify them in an age of greater security risks.

The industry's sunny long-term prospects bode particularly well for the \$16 billion uniform-rental-and-servicing market.

Uniform companies profit chiefly from contracts for laundering and repairing rental uniforms, with five-year deals now the norm, up from two- or three-year pacts a decade ago. Some 90% of contracts are renewed, producing a solid, predictable cash stream.

About half the industry's new growth has come from customers who previously weren't in uniform-rental programs.

The ability to "bundle" new and existing services is a big plus. "A hotel needs uniforms, and related services," says Curt Organt of T. Rowe Price.

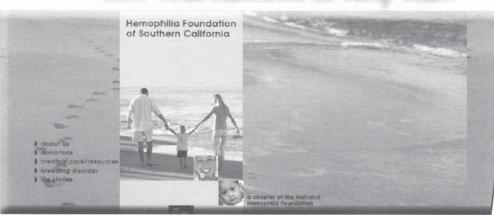
-Barons Online Article: Snazzy Outfits

By J.R. Brandstrader

October 12, 2007







The Hemophilia Foundation of Southern California has been serving the community for fifty years providing quality programs and services to individuals affected by Hemophilia and other bleeding disorders.

This is the second year that Prudential Overall Supply has participated and helped sponsor this event.

Hemophilia Foundation of SoCal - 6720 Melrose Ave, Hollywood, CA 90038 Toll Free 800-371-4123





Management Changes





Roger Cox (05/15/95) has been promoted to Assistant General Manager at the Fresno Plant effective 11/05/07. Roger joined Prudential on 5/15/95 as a CSR Trainee in Tucson, Arizona. Under Mitch Cummins's leadership and development, Roger has moved through the ranks. He has helped the Tucson plant achieve several OAA awards. He has also played a vital role in facilitating the Route to Sales Success program. Roger will be an instrumental part in helping Fresno, Bakersfield and Sacramento to the next level.



Scott Chafin (12/13/99) has been promoted to Assistant General Manager at the Riverside Plant effective 07/16/07. Scott started with the company as an MPTP then was promoted to Corporate Sales Representative and then District Sales Manager.



Mark Willis (08/09/04) has been promoted to Assistant General Manager in Las Vegas effective 07/30/07. Mark is the Service Center Manager for the Las Vegas Market Center.



Tony Jezek (09/04/07) Marketing Manager. Tony spent the last 20 years in the laundry industry, most recently as a Director of Marketing. Throughout his career, Tony held responsibilities for sales and service related assignments. Tony also served on the UTSA marketing steering committee. Tony served in the United States Air Force, and then graduated from USC with a Bachelors Degree.



Carlos Rodriguez has been promoted to Tucson Sales & Service Manager effective 10/22/07. Carlos will be taking over for Roger Cox as he moves to help the Fresno team. Carlos joined the POS team as a Customer Sales Representative in January 1999 and for the last four years has worked as a Route Manager. Over the years Carlos has shown great sales skills and has developed outstanding people skills and customer service.



Raul Munoz (10/06/04) has been promoted from Customer Sales Representative to Corporate Sales Representative at the Phoenix Plant effective 08/27/07



Scott Boothe (10/5/99) has been promoted from Irvine Customer Sales Representative to Corporate Sales Representative effective 07/30/07.



Annette Hanson (10/17/07) National Accounts Administrator. Annette is based at the Corporate Office and she handles the Company's in-coming and outgoing subcontractual arrangements as well as Apparel Services Network.



Elizabeth Spehart (10/29/07) was promoted to Executive Administrator to Tom Watts, President, and Dan Clark Chairman of the Board, based at the Corporate Office.



More Management Changes 🔑





Anna Clark (08/06/07)
Joined Prudential as a Management Trainee.
Anna is the Founder's grand-daughter and is Dan Clark's oldest daughter. Anna is a recent graduate of Cal-Poly San Luis Obispo where she received her Bachelor of Science Degree in Psychology.



John Bertera (09/16/05) was promoted from Route Manager in Sacramento to Service Center Manager at the Santa Maria Service Center effective 07/30/07.



Tereshina Murray (10/29/07) Administrative Assistant, Engineering Department based at the Corporate Office. She reports to the Senior Director of Engineering.



Nikki Jones (11/06/07) Administrative Assistant to the Secretary Treasurer based at the Corporate Office.



Lupe Acosta (09/11/95) has been promoted to Albuquerque Plant Superintendent from Production Lead effective 03/26/07.



2007 Service Anniversaries

Bain, Dale Lahn, Donald C.	Plant 00	Job Title	Hire Date	Name	Plant	continued Job Title	
Lahn, Donald C.	00		TITLO DUCO	Hallic	Fiaill	JOD TILLE	Hire Date
	00	Personnel Director	3/21/1960	Olguin, Francisco	02	Asst Supv	8/8/1980
	00	Vice Chairman	8/28/1967	Freese, Charles K.	00	System Analyst Senior	9/29/1980
Felix, Delfino	03	Presser	7/12/1968	Contreras, Silvia M.	01	Distributor	10/17/1980
Clark, J. Daniel	00	Chairman of Board	9/23/1968	Stark, Lawrence	17	Customer Sales Rep.	11/3/1980
Stewart, Karen	00	Data Processing Manager	10/12/1970	Garcia, Teresa	04	Counter	12/10/1980
Dennis, Juanita C.	02	Office Manager	11/30/1971	Betancourt, Dolores	04	Janitor	1/5/1981
Corona, Samuel	02	Asst Supv	5/1/1972	Beuster, Mikel A.	07	Customer Sales Rep.	3/24/1981
Niemann, Celia	07	All Other Empl	8/28/1972	Garcia, Jose J.	05	Customer Sales Rep.	5/11/1981
Cabrera, Manuela	07	All Other Empl	12/13/1972	Blanco, Juventino	06	Presser	5/15/1981
Monjaras, David	03	Lead Person	9/17/1973	Casillas, Maria	02	Stock Rm Clerk	5/26/1981
Pinon, Esthela	05	Head Distributor	9/19/1974	Sanchez, Enrique H.	91	Fleet Mechanic	8/7/1981
Watts, Thomas C.	00	President	9/8/1975	Herrera, Benigno C.	06	Presser	8/12/1981
De Leon, Felisa	05	Presser	10/16/1975	Robles, Enrique	05	Customer Sales Rep.	11/16/1981
Shoemaker, Virgil D.	02	Utility	11/17/1975	Blanco, Lidia	01	Stock Rm Clerk	1/13/1982
Mariscal, Elena R.	01	Distributor	12/15/1975	Ortiz, Miguel	06	Service Attendant	1/25/1982
Franco, Rita	01	Presser	1/12/1976				
Grace, Richard T.	13	Customer Sales Rep.	10/18/1976				
Monjaraz, Luis A.	03	Mat Loader	11/8/1976	20 YEARS			
Verduzco, Elpidia	04	Plant Supt	3/7/1977	Name	Plant	Job Title	Hire Date
Sanchez, Francisco	06	Lead Person	5/12/1977	Guerrero, Sabrina	05	Presser	2/17/1987
Ramirez, Louie C.	09	Washer	7/8/1977	Sanchez, Eloisa	06	Presser	2/17/1987
Garcia, Maria E.	04	Counter	7/12/1977	Burish, Clarence	00	Project Manager	3/9/1987
Mora, Yolanda	05	Alterations	7/26/1977	Gamez, Maria	10	Stock Rm Clerk	3/16/1987
Mota, Juan C.	22	Washer	8/9/1977	Arellano, Carmen	15	Folder	5/19/1987
Pelayo, Alberto	10	Lead Washer	10/28/1977	Davis, Dean	06	Customer Sales Rep.	7/15/1987
O'Leary, Marc E.	00	Regional Vice President	12/7/1977	Ford, Martha	00	Data Cont Clerk	7/23/1987
Kearin, Betty G.	01	Office Manager	3/13/1978	Brown, Dee	22	Customer Sales Rep.	8/13/1987
Espinoza, Rosa M.	01	Stock Rm Supervisor	6/27/1978	Fonseca, Victoria	15	Folder	8/18/1987
Corral, Maria M.	03	Plant Supt	7/31/1978	Ferensak, Virginia	02	Presser	8/24/1987
Garcia, Hermelinda	04	Alterations	9/12/1978	Buenrostro, Alicia	02	Stock Rm Clerk	9/1/1987
Martinez, Ramon R.	02	Washer	10/26/1978	Garcia, Michael	02	Route Manager	9/2/1987
Sotolongo, Jorge L.	00	System Analyst Senior	11/13/1978	Reyes, Aurelio C.	07	Stacker	10/12/1987
Corona, Alberto B.	02	Water Treat Oper	1/16/1979	Camarena, Gloria	01	Stock Rm Clerk	10/26/1987
Mota, Pedro C.	07	Auto Mechanic	1/22/1979	Rennegarbe, Charles	02	Office Clerk	10/26/1987
Maldonado, Jose	09	Towel Counter	1/22/1979	Sarabia, Barbara	01	Presser	11/2/1987
Godoy, Ricardo A.	07	Supervisor	1/23/1979	Carpenter, Tony S.	02	Customer Sales Rep.	11/16/1987
Pelayo, Ricardo R.	10	Maintenance Supv	2/27/1979	Tafoya, Estela	04	Presser	12/8/1987
Arce, Antonia	06	Lead Person	5/3/1979				
De Leon-Chavez, Jose M.	05	Floor Supervisor	6/4/1979				
Fierro, Elvira	15	Distributor	6/4/1979	15 YEARS		Transport Contractive	School State Co.
Loredo, Maria T.	10	Garment Coord	6/26/1979	Name	Plant	Job Title	Hire Date
Mireles, Concepcion	03	All Other Empl	7/17/1979	Santiago, Juan J.	13	Maint Helper	2/20/1992
Diaz, Maria D.	01	Presser	8/3/1979	Gutierrez, Araceli S.	10	Folder	2/24/1992
Lecair, Laura A.	09	Plant Supt	8/9/1979	Harder, Dave H.	02	Maintenance Supv	3/23/1992
Ruiz, Modesta	06	Counter	10/1/1979	Maldonado, Lauren	15	Soil Sort	4/16/1992
Garcia, Consuelo	06	Presser	10/29/1979	Moreno, Esperanza	15	Folder	4/16/1992
	05	Stock Rm Supervisor	11/8/1979	Martin, Gerald P.	00	VP Sales & Marketing	4/20/1992
Costa, Ronald R.	03	Customer Sales Rep.	2/4/1980	Harrill, Michael G.	02	Customer Sales Rep.	5/4/1992
Torres, Alicia	05	Distributor	4/7/1980	Figueroa, Jesus S.	21	Unloader	5/28/1992
Garcia, Felipa	04	Presser	4/7/1980	Stanton, Mark R.	17	General Manager	7/13/1992
Reyes, Juana	02	Asst Supv	4/23/1980	Blazer, Michael S.	70	Plant Supt	7/30/1992
Alvarez, Raquel E.	03	Distributor	4/23/1980	Arellano, Ebelia	15	Soil Sort	8/3/1992
	05	Presser	4/30/1980	Espinoza, Jose I.	04	Customer Sales Rep.	8/7/1992
Orozco, Ofelia	02	All Other Empl	4/30/1980	Villalobos, Jose De J.	07	Truck Loader	8/10/1992
Mercado, Adelaida	04	Head Distributor	5/12/1980	Aguayo, Rosalba	01	Distributor	8/13/1992
	05	Head Washer	5/12/1980	Felix, Rosa A.	21	Distributor	9/4/1992
Cummins, Mitch	21	General Manager	7/21/1980	Covarrubias, Victor	05	Customer Sales Rep.	9/10/1992
Stillwagon, Thomas	12	Service Center Manager	7/28/1980	Gonsalez, Rafael C.	17	Maint Helper	9/14/1992

15 YEARS conf	inued		
Name	Plant	Job Title	Hire Date
Mota, Juana	07	All Other Empl	9/14/1992
Munoz, Andres	07	Truck Loader	9/22/1992
Neumiller, Pamela R.	09	Office Clerk	10/6/1992
Schurter, Stefan	00	Senior Vice President	10/26/1992
Peraza, Maria E. O.	07	All Other Empl	11/12/1992
Serrano, Larry J.	07	Customer Sales Rep.	12/23/1992

Name Plar Hine, Jonathan W. 08 Del Rio, Monica 50 Cabrales, Rosa 15 Garcia, Russell 45 Mercado, Aurelia 21 Barton, Arleen 00 Soued, Michael 07 Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07 Guerrero, Esmeralda 08	Plant Supt Distributor Soil Sort Customer Sales Rep. Laundry Worker Distributor	Hire Date 1/6/1997 1/22/1997 1/31/1997
Hine, Jonathan W. 08 Del Rio, Monica 50 Cabrales, Rosa 15 Garcia, Russell 45 Mercado, Aurelia 21 Gaitan, Martha 21 Barton, Arleen 00 Soued, Michael 07 Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Plant Supt Distributor Soil Sort Customer Sales Rep. Laundry Worker	1/6/1997 1/22/1997
Del Rio, Monica 50 Cabrales, Rosa 15 Garcia, Russell 45 Mercado, Aurelia 21 Gaitan, Martha 21 Barton, Arleen 00 Soued, Michael 07 Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Distributor Soil Sort Customer Sales Rep. Laundry Worker	1/6/1997 1/22/1997
Cabrales, Rosa 15 Garcia, Russell 45 Mercado, Aurelia 21 Gaitan, Martha 21 Barton, Arleen 00 Soued, Michael 07 Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Soil Sort Customer Sales Rep. Laundry Worker	
Garcia, Russell 45 Mercado, Aurelia 21 Gaitan, Martha 21 Barton, Arleen 00 Soued, Michael 07 Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Customer Sales Rep. Laundry Worker	
Mercado, Aurelia 21 Gaitan, Martha 21 Barton, Arleen 00 Soued, Michael 07 Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Laundry Worker	
Gaitan, Martha 21 Barton, Arleen 00 Soued, Michael 07 Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Laundry Worker	2/3/1997
Barton, Arleen 00 Soued, Michael 07 Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07		2/3/1997
Soued, Michael 07 Delgadillo, Teresa Esparza 23 3 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07		2/10/1997
Delgadillo, Teresa Esparza 23 Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Input Oper	2/10/1997
Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Customer Sales Rep.	2/18/1997
Bejarano, Alexander 07 Dominguez, Rita 21 Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Soil Sort	2/18/1997
Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Customer Sales Rep.	3/3/1997
Madrid, Ana G. 15 Vasquez, Elena 15 Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Order Filler Lead	3/13/1997
Ramirez, Maria 21 Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Folder	3/24/1997
Ruiz, Juana 07 Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Folder	3/25/1997
Camacho, Teresa 21 Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Stock Rm Clerk	3/31/1997
Beltran, Jose 50 Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Office Manager	4/7/1997
Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Distribution Lead Person	4/8/1997
Santos, Leticia 10 Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Washer	4/14/1997
Aldama, Maria G. 02 Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Folder	4/14/1997
Phan, Long 22 Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Stock Rm Clerk	4/28/1997
Schmucker, Randall 22 Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Janitor	5/27/1997
Hamilton, Mark G. 07 Garcia, Jose 02 Stanton, Michael 07	Sales & Service Manager	5/29/1997
Garcia, Jose 02 Stanton, Michael 07	Sales & Service Manager	6/2/1997
Stanton, Michael 07	Janitor Janitor	6/3/1997
	Customer Sales Rep.	6/23/1997
Guerrero, Esmeralda 08	Towel Folder	7/7/1997
Garcia, Victoria 02	Presser	7/11/1997
Najera, Maria 50	Mender	7/22/1997
Banuelos, Esther 15	Folder	7/23/1997
Ramirez, Maria P. 10	Folder	7/28/1997
Livingston, Aaron 09	Customer Sales Rep.	8/11/1997
Wong, Winson 09	Corporate Sales Rep.	8/11/1997
De La Luz Morales, Maria 50	Distribution Supervisor	8/12/1997
Camp, Roger 21	Customer Sales Rep.	8/21/1997
Garcia, Mauricio 22	Soil Sort	8/21/1997
Noda, Mark 04		8/25/1997
Howdahl, Scott 21	Route Manager	
	Customer Sales Rep.	8/28/1997
	Laundry Worker	9/2/1997
	Customer Sales Rep. Soil Sort	9/2/1997
		9/2/1997
	Janitor	9/4/1997
Orozco, Yolanda 08	Distributor	9/8/1997
Ramirez, Marisela 02	Presser	9/8/1997
Rodriguez, S. Olivia R. 02	Presser	9/15/1997
Pompa, Norma 08	Stock Rm Clerk	9/22/1997
Facio, Araceli 08	Towel Folder	9/22/1997
Sanroman, Guadalupe 09	Distributor	9/22/1997
Aguero, Virginia 50	Cleanroom Lead	9/23/1997
Connolly, Robert 00	VP HR & Pers Dev	10/6/1997
Elizalde, Jorge 22	The second secon	4 6 10 10
Vargas, Lourdes 23 Madrid, Delfina 02	Maint Mechanic Soil Sort	10/6/1997 10/20/1997

10 YEARS	continue	d
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Name	Plant	Job Title	Hire Date
De Jesus, Luis Antonio	21	Mats	10/27/1997
Sebastian, Mateo	02	All Other Empl	10/27/1997
Aguero, Julia	50	Folder	11/2/1997
Meza, Elia	02	Stock Rm Clerk	11/4/1997
Acevedo, Josefina	09	Lead Person	11/10/1997
Nair, Shaylendra	07	Customer Sales Rep.	12/1/1997
Quezada, Sandra	06	Office Manager	12/1/1997
Beltran, Roselia	02	Stock Rm Clerk	12/8/1997
Brectado, Guadalupe	01	Soil Counter	12/8/1997
McCamment, Evelyn Sia	00	System Analyst	12/15/1997
Troncoso, Maria	17	Laundry Worker	12/22/1997
Arola, Bruce	09	Corporate Sales Rep.	12/29/1997

5 YEARS

5 YEARS			
Name	Plant	Job Title	Hire Date
Barajas, Ismael	13	Utility	1/2/2002
Meade, Juana H.	03	Presser	1/14/2002
Alcala, Martha M.	17	Laundry Worker	1/15/2002
Kaufmann, William W.	03	Customer Sales Rep.	2/4/2002
Dolores, Dorotea L.	13	Distributor	2/12/2002
Zaldana, Donis R.	19	Customer Sales Rep.	2/25/2002
Morones, Francisco	05	Distributor	2/25/2002
Tapscott, Rascheed	07	Customer Sales Rep.	3/4/2002
Garcia, Robert	07	Customer Sales Rep.	3/4/2002
Gutierrez, Sylvia	08	Office Manager	3/20/2002
Arroyo, Manuel	09	Service Attendant	4/1/2002
Quezada, Jose F.	45	Washroom Suprv	4/1/2002
Falkenthal, William R.	45	Route Manager	4/29/2002
Jaurigui, Randy L.	07	Customer Sales Rep.	4/29/2002
Wollin, Robert J.	02	Customer Sales Rep.	4/30/2002
Borrayo, Raul	04	Customer Sales Rep.	5/28/2002
Cook, Joseph A.	00	District Sales Manager	6/17/2002
Diaz, Maryke J.	00	Input Oper	6/24/2002
Ruvalcaba, Carmen N.	02	All Other Empl	7/1/2002
Munoz, Martha S.	15	Folder	7/15/2002
Chavez, Guadalupe M.	13	Distributor	7/23/2002
Villa, Juan	45	Maint Mechanic	7/24/2002
Simon, Jolene C.	15	Customer Service Rep.	9/9/2002
Case, Keith E.	17	Route Manager	9/9/2002
Lee, Kwangee	09	Sales & Service Manager	9/16/2002
Hartman, Andrew J.	03	Customer Sales Rep.	9/17/2002
Rojas, Orlando A.	91	Fleet Mechanic	9/30/2002
Gonzalez-Sanchez, Jorge	H.03	Soil Sort	10/7/2002
Cervantes, Jesus	15	Washer	10/18/2002
Medrano, Jaime O.	17	Customer Sales Rep.	11/5/2002
Holguin, Luz E.	15	Folder	11/12/2002
Mattei, Michael P.	17	Customer Sales Rep.	11/18/2002
Medrano Jr., Norberto	07	Customer Sales Rep.	12/2/2002
Sainz Jr., Salvador	07	Customer Sales Rep.	12/2/2002



Thank you all for your commitment and contribution to make us grow and prosper.

Did you Hear the News?

Congratulations



Plant became a US Citizen on September 20, 2007. During her employment she has held several positions in production. She came to this country in 1983 were she met her husband. Today they have five children (4 boys & 1 girl) and own a landscaping business.

Congratulations



Alberto Pelayo (10/28/77) Lead Washer, is recognized for his 30 years of service at the Milpitas Plant.

Congratulations



Pamela Neumiller (10/6/92) Office Clerk is recognized for 15 years of service at the

Congratulations



Sergia Balala (02/22/99) Retires from Milpitas Industrial after eight years of dedication.

Happy 48th Birthday Off-the-Cuff! First 1884e: November 1959.



Corporate Office Halloween Party



The date of hire is listed after each employee name throughout Off-the-Cuff.

A Quarterly Publication of Prudential Overall Supply

Dedicated to the improvement of employee morale and the broadening of customer relationships.

CONTRIBUTING EDITORS: Stephanie Leibick, Marketing Projects Coordinator & Jerry Martin, Vice President of Sales & Marketing

LAYOUT & DESIGN: Stephanie Leibick, Marketing Projects Coordinator

Please address all correspondence and address changes to:

Prudential Overall Supply - OFF-THE-CUFF - 1661 Alton Parkway, Irvine, CA 92606

(949) 250-4855 - Fax: (949) 261-1947 - Web: www.pos-clean.com



The Austin Plant held their annual plant picnic in September 2007.

Company Picnics





From the Prudential Mail Bag...

COLLISION CENTRAL

2140 TRACTOR STREET, PASO ROBLES, CA 93446
PH: 805-239-9977 FAX: 805-239-7333 EMAIL: COLLISION CENTRAL/FICEN NET

October 1, 2007

Prudential Overall Supply PO Box 11210 Santa Ana, CA 92711

To Whom It May Concern:

I personally would like to commend two of your drivers: Miguel and Jerry. These two gentlemen have been absolutely wonderful in providing service to our establishment.

We have been on Miguel's route for at least 2 years and found Jerry as a welcome addition to the "duo". Both young men represent Prudential with professionalism and concern for our needs.

We feel very fortunate in having been on their "list".

SAM

Shirley "SAM" Conaty Office Manager

Miguel Rodriguez (01/09/06) Customer Sales Representative, Santa Maria and Jerome (Jerry) Schroeder (07/10/06) Customer Sales Representative, Santa Maria

BALCONES

October 3, 2007

Prudential Overall Supply 2721 Oakmont Drive Round Rock, TX 78664

Re: Customer #05547

Dear Prudential Overall Supply:

As a service business, we know that you may not often hear when you're doing things 'right', so I wanted to let you know how much we appreciate David Aswad, your Customer Sales Representative that is assigned to our account. He is consistently responsive and efficient. Most importantly, David is always polite and respectful to our office staff and our tenants here at Balcones Office Park.

Because it's crucial to have your staff project a positive image of your company to the public and to your customers, we thought you should know that David is definitely an asset to your company.

Malle X Martha Harpold Balcones Associates, Ltd. Property Manager/Leasing

Prudential Overall Supply P.O. Box 11210 Santa Ana, CA 92711

David Aswad (10/24/05) Customer Sales Representative, Austin

Memoriam



Robert E. Crane joined Prudential on 10/30/78 as a Customer Sales Representative and retired on 02/10/06.

Miss Me, But Bet Me So

When I come to the end of the road and the sun has set for me, I want no rites in a gloom filled room, why cry for a soul set free. Miss me a little, but not too long, and not with your head bowed low. Remember the love we once shared,

miss me, but let me go. For this is a journey we all must take

and each must go alone. It's all a part of the Master's plan, a slep on the road to home.

When you are lonely and sick at heart, go to the friends we know

and bury your sorrows in doing good deeds. Miss me, but let me go.

In Boving Memory

Robert Edward Crane

~ Entered This Bife ~ December 24, 1940 Chicago, Illinois

~ Entered Elernal Bife ~ October 12, 2007 Fountain Valley, California

~ Memorial Service ~ Thursday, October 18, 2007 ~ 2:30 p.m. Westminster Mortuary Chapel

> ~ Officiant ~ Reverend Dan Moore

Following the service, you are cordially invited to a gathering of family and friends at the Crane home 10842 El Centro Avenue, Fountain Valley, California

A Special Thanks

to DON NORDSTROM

Anyone who has worked for Prudential is aware of the usefulness and importance of Off-the-Cuff to the employees at Prudential Overall Supply.

The idea for an employee newsletter came from Prudential Founder, John D. Clark. A company-wide contest was held to choose a name for the newsletter. Over 100 names were submitted and the winning name "Off-The-Cuff" came from the Los Angeles plant Switchboard Operator.

Off-the Cuff made its debut in November 1959.

The first issue was four pages long in black and white. Off-the-Cuff has become a colorful, glossy magazine that averages 32 pages. The newsletter features employee news, plant news, management changes, plant profiles, customer profiles, and other articles of interest. Today, it is read not only by Prudential employees, but also by many customers.

Don Nordstrom, Retired Vice President of Human Resources was the Editor-in-Chief of the newsletter from 1986 till Summer 2007, a period of over 21 years. Many publications live a short life, and die within a few years of their release. Off-the-Cuff is a shining example of Prudential's long standing commitment to improving employee morale and the broadening of customer relationships.

In a message to Don Nordstrom, Tom Watts relays, "A special thanks goes to you for all your time, effort and energy in the past. Your contributions have been many, and your work on our 75th issue was exemplary."

- Tom Watts, President

Don Nordstrom comments, "I truly enjoyed my time at Prudential, first as Vice President of Human Resources starting in August 1986, then in June 1999 as Vice President of Human Resources - Training until I retired in January 2004, and lastly as Editor-in-Chief of Off-the-Cuff on a consultant basis since my retirement."

Don continues, "My SPECIAL THANKS to Tom Watts for the 21 years of cooperation on Off-the-Cuff. I will really miss it as it has been a joy! The 75th Anniversary issue was a real highlight."

The high standard established by Don for publishing Off-the-Cuff will be carried on by the current layout and designer, Stephanie Leibick, Marketing Projects Coordinator. In conjunction with Jerry Martin, Vice President of Sales & Marketing, this important tradition will continue for all Prudential Overall Supply employees to enjoy.



Don Nordstrom (08/11/86 -Retired 01/16/04) who continued as Editor-in-Cheif of Off-the-Cuff on a part time basis works on the 75th Anniversary issue.

THANK YOU DON FOR A JOB WELL DONE!



2008 Company Goals

- 1. Achieve 95% Customer Retention.
- Achieve a Customer Visitation Process
 Rating of Greater than 3.5.
- Decrease lost time accident frequency by 50% under 2007.
- 4. Achieve Growth & Profit Plan Goals.
- Achieve Accounts Receivable Delinquency of 6% or less company wide.
- Have Goal Accountability with Monthly Plant Reviews.

Quality Service Since 1932

