



OFF-THE-CUFF



Happy Holidays

from all the associates

Prudential in Arizona!



Phoenix

Prescott

Mesa

BEST PROGR DAY	7SS PERFORMANCE BOARD
12-20	...
12-21	...
12-22	...
12-23	...
12-24	...
12-25	...
12-26	...
12-27	...
12-28	...
12-29	...
12-30	...
12-31	...

December 2006

To Our Friends,

Prudential Overall Supply will celebrate its 75th Anniversary April 11, 2007. My Dad, our founder, would be very proud of our accomplishments: 19 Plants, 11 Service Centers (Depots), and 1,680 associates. We should reach \$125 million in revenue this year, an all time high. Less than 1% of US companies produce revenue of more than \$100 million dollars per year, and only 2% of US companies have been in business for 75 years or longer. We are truly in a special group and have much to celebrate. As we approach our 75th Anniversary, I personally want to thank each customer, each associate, and each supplier for their contribution in making this possible.

There is a Japanese term, Kaizen, which means continuous improvement. This is the path we must follow. POS also has to stay committed to its core values:

1. Grow and fill up our plants.
2. Retain our customers by giving them good service and excellent value for their dollar.
3. Value our associates.

Remember, keep the faith, stay true to our core values, be flexible to change, and POS will continue to set milestones and celebrate anniversaries.

At this time of year we cherish the privilege of expressing our sincere thanks to each of our customers, associates, suppliers, and friends for the nice things they have done for us in 2006, and to extend our heartfelt best wishes for the year 2007. It is my hope that we keep the holiday spirit alive throughout the year. This attitude of optimism, hope, faith, love, and goodwill toward all will help to produce positive attitudes and results in each one of us. May God grant each of you joy, peace, and happiness in this holiday season and in the forthcoming year.



Dan Clark
Chairman of the Board



Dan Clark (09/23/68)

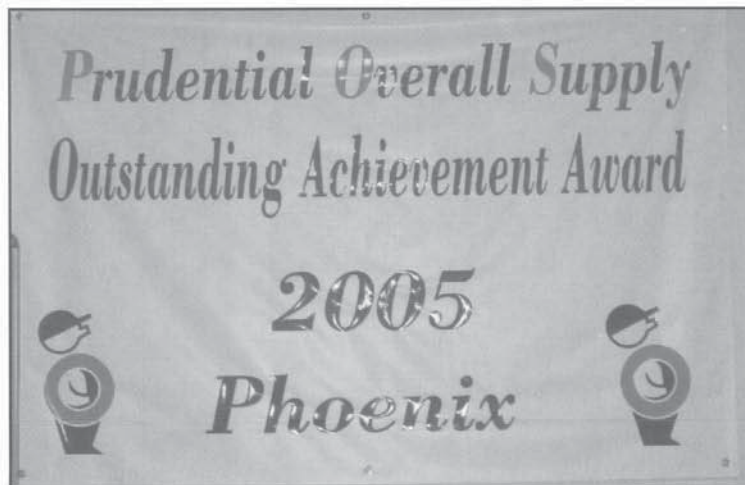


John D. Clark, Founder 1931-1991

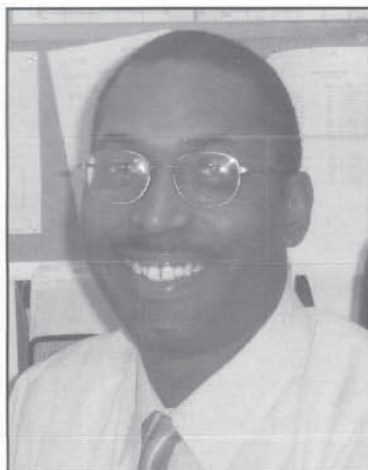
Meet the Phoenix Plant Management Team



Robert Vega (06/28/99) General Manager for the Phoenix Industrial Plant and the Mesa Cleanroom Plant. He has his BA&S from University of Arizona. Started as an MPTP. Married and enjoys customer interaction.



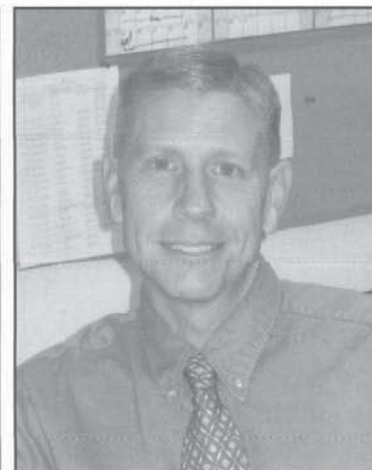
Proudly displayed in the Phoenix Plant.



Jason Bogar (10/02/00) Sales & Service Manager
He has a BA from Arizona State University. Started as an MPTP. Married 12 years and enjoys the people he works with.



Craig Mickle (01/18/95) Route Manager
He has a BA from CSU Long Beach. Started as a CSR. Married, enjoys meeting new people at work.



Randy Schmucker (05/29/97) Sales & Service Manager
Promoted from Route Manager 12/04/06. Started as a CSR. Married and enjoys interaction with employees and customers.

Plant Office Support



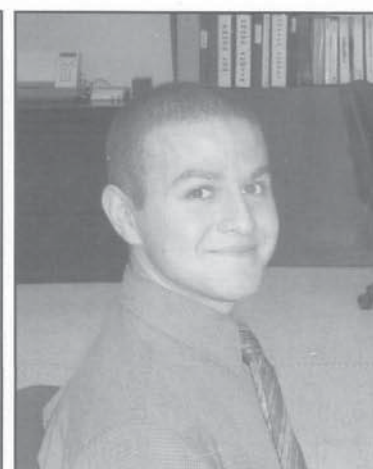
Josie Martinez (12/17/01)
Senior Office Clerk



Lydia Hull (09/10/01)
Accounts Receivable Clerk



Robbie Garibay (09/05/06)
Office Clerk



Jesus Barajas (07/12/06)
Office Clerk

Phoenix Plant Production Management



John Kinsella (09/21/98)
Plant Superintendent



Amelia Bencomo (02/12/87)
Lead Person - Folding



Carmen Valdez (02/21/94)
Lead Person



Celia Romero (05/10/93)
Stock Room Supervisor



Jorge Bustillo (04/26/95)
Lead Person



Frank Saenz (10/13/98)
Lead Person

Phoenix Plant Stock Room



L-R: Stock Room Clerks
Norma Estrada (09/26/05), **Oralia Reyes**
(08/31/00)



Paula Romero-Machado (05/13/99)
Stock Room Clerk



L-R: **Irene Carrillo** (10/22/01)
Lead Stock Room Clerk,
Ramona Mejia (08/21/95)
Stock Room Clerk

Phoenix Towel Folders



L-R: Towel Folders **Celia Romero** (06/12/00),
Maria Ramirez (09/29/03) **Reyna Torres**
(07/17/06), **Librada Matancillas** (04/24/06)



L-R: Towel Folders, **Abigal DeNunez**
(09/29/03) **Laura Alvarez** (04/09/98),
Blanca Garcia (08/23/06)



L-R: Towel Folders, **Lulu De Razo**
(04/10/00), **Sandra Medina** (04/17/00)



Priscilla Ayala (08/02/04) Towel Folder



L-R: Towel Folders, **Lupe Vargas**
(05/01/06), **Hermelinda Sanchez** (07/21/05)



L-R: Towel Folders **Sabas Leyva**
(01/03/05), **Ciria Ruiz** (07/11/06)

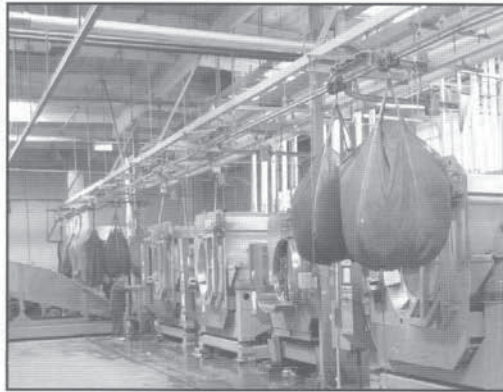


L-R: **Vilma Caballero** (08/22/05) Soil Sort,
Mauricio Garcia (08/21/97) Mops,
Carmen Scarlett (09/08/98) Mat Loader

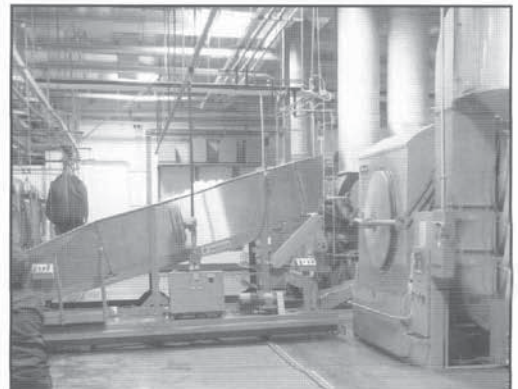
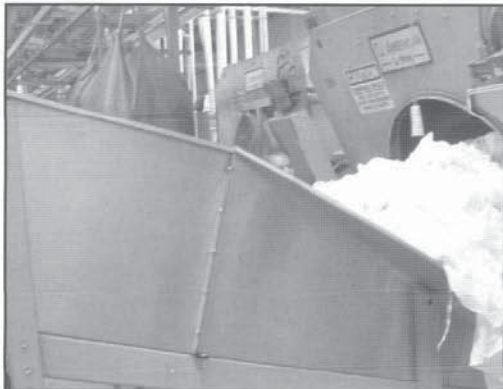
Phoenix Plant Wash Department



Juan Mota (08/09/77) Washer
Employee with the longest company service
at the Phoenix Plant.



Pedro Gonzalez (10/14/96)
Mats and Wash Floor



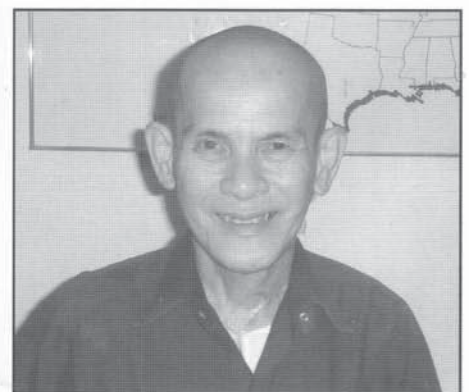
Mats



Alejandro Mota (06/16/05)
Mats



L-R: Mats
Sergio Torres (09/12/05)
Douglas Guillen (07/31/06)
Fred Perez (08/22/05)



Long Phan (05/27/97)
Mats

Phoenix Distributors



L-R Distributors

Bertha Reyes (08/08/95), **Luz Madrid** (09/04/96),
Flor Valdez (12/05/05), **Enedina Trujillo** (07/11/05),
Magdalena Morgan Aguirre (06/08/88)



L-R Distributors

Mirian Garcia (12/05/05)
Carolina De Torres (02/21/05)
Iliana Martinez (06/27/05)

Rosa Casillas (07/20/90)
 Alterations.

Pressers



Pressers

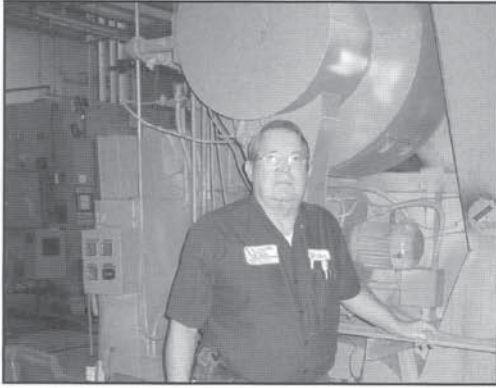
Veronica Garcia (11/14/05)
Leticia Ramirez (11/20/95)

L-R Pressers

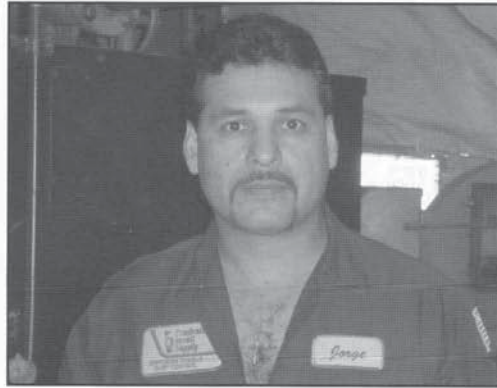
Tracy Ward (01/03/05)
Alma Contreras (03/15/93)

Upstairs tunnel press.

Phoenix Plant Maintenance Team



Walter Schlif (05/23/05)
Maintenance Supervisor

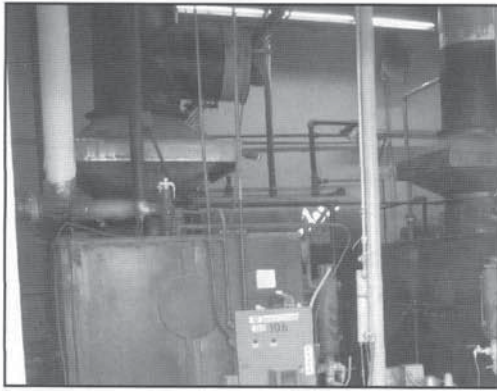


Jorge Elizalde (10/06/97)
Maintenance Mechanic

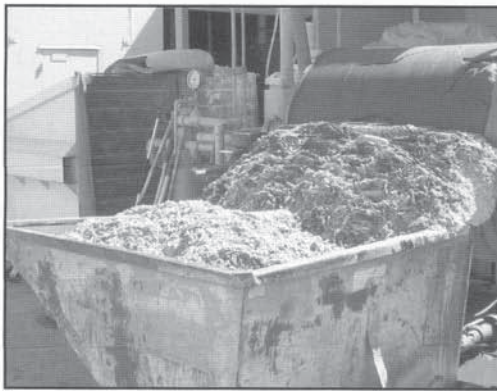


Allan Campbell (10/22/96)
Maintenance Mechanic

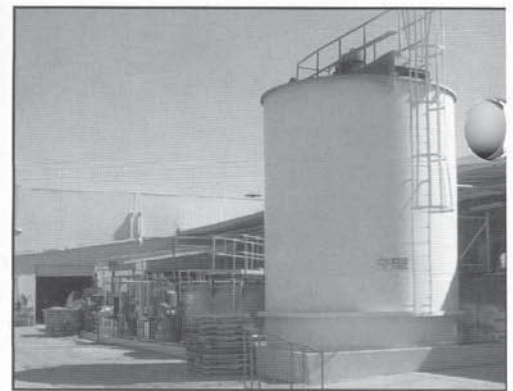
The Phoenix Plant has many operations to help maintain a clean environment.



The Phoenix Plant boiler



Sludge Dewater Drum



Wastewater Treatment System



Fabian Aguirre (05/09/05)
Fleet Mechanic



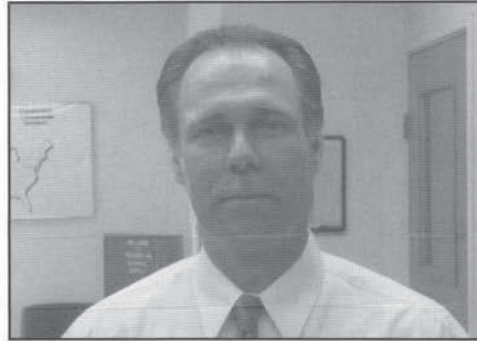
Miguel Casillas (06/25/90)
Fleet Mechanic and Maintenance Mechanic



Phoenix Plant Corporate Sales Representatives (CoSRs)



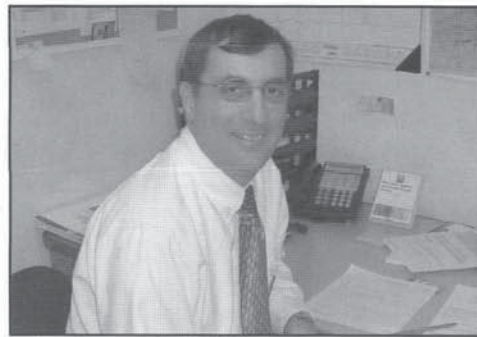
Frank Rich (01/29/90)
District Sales Manager
Is responsible for corporate sales in Phoenix, Prescott, Tucson and Portland, OR. enjoys helping develop CoSR's to be their best.



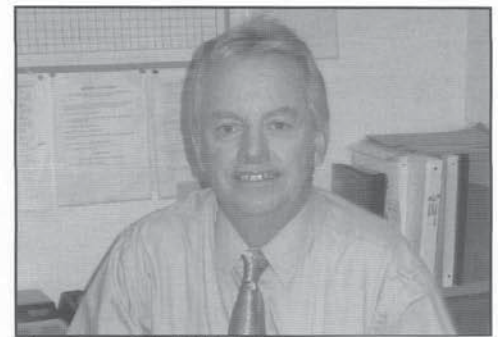
Sam McFarland (11/17/93)
Corporate Sales Representative



Tony Fernichio (10/01/98)
Corporate Sales Representative



Mike Russo (02/28/00)
Corporate Sales Representative



Jim Mangini (08/13/01)
Corporate Sales Representative



The Phoenix Plant lunchroom.



The outside lunch area.

Phoenix Plant Customer Sales Representatives (CSRs)



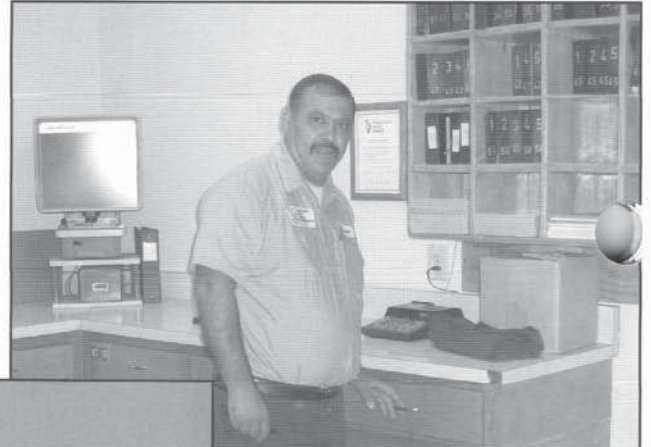
Dee Brown (08/13/87)
CSR with the longest company service among the Phoenix CSR's.



L-R CSR's
Raul Munoz (10/06/04),
Zeke Garnica (05/10/91),
Bryant Beasley (02/02/04)



L-R CSR's
Earl Earnest (03/29/99),
Elijah Marshall (10/31/03),
Troy Beavers (01/15/99)



CSR, **Danyal Daniel** (08/12/99)
In the Route Room.

REMEMBER
There is less to fear from outside competition than from inside inefficiency, discourtesy and bad service.



Kendrick Whitmill (08/14/06)
Customer Sales Representative



Phoenix Plant Trucks.

Phoenix Plant Customer Sales Representatives (CSRs) continued



L-R CSR's
Danyal Daniel (08/12/99),
Curt Parker (01/17/05),
Jon Webb (07/25/05)



L-R CSR's
David Nguyen (07/10/06),
Dudley Robbins (07/11/05)



L-R CSR's
Kevin Burton (11/20/00),
Richard Gonzales (06/26/06)



The sign on the gate that CSR's see when they leave the plant in the morning.



Earl Earnest (03/29/99) Phoenix CSR, left, recently made the 2006 780 Club (\$15 per week new business sales average for 52 weeks). **Randy Schmucker** (05/29/97) Sales & Service Manager, right, congratulates Earl.



End of the Distribution Lines - ready for the Routes.

Prescott Service Center a Vital Part of the Phoenix Plant Operations



Steve Hernandez (08/20/01)
Service Center Manager



Jim Harlow (06/17/91) Route Manager
Has the longest company service of Prescott employees.



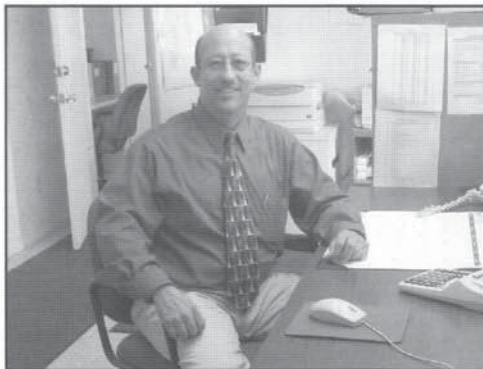
Prescott Service Center



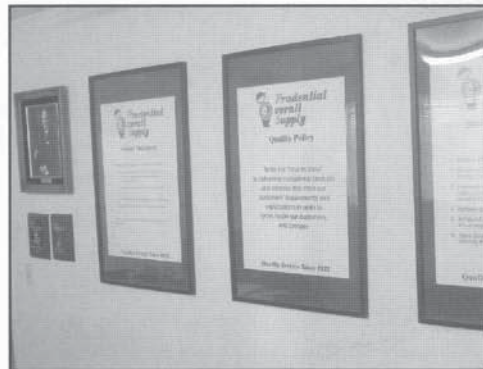
Front door



Unloading the semi.



Ed Smith (09/05/95)
Corporate Sales Representative



Company goals and philosophies on the the Prescott Service Center walls.



Brian Bollig (09/05/06)
Flagstaff Customer Sales Representative

Prescott Service Center a Vital Part of the Phoenix Plant Operations continued



While it is called The Prescott Service Center, it is actually in Prescott Valley, AZ.



Prescott Customer Sales Representative's L-R:
Jim Shikany (10/27/03),
Tom Chmielewski (12/01/98),
Mark Lucas (11/27/00)



Prescott CSR's L-R:
Dennis Keppel (04/18/05),
Kevin Hall (08/07/06)



Geoff Cooper (07/19/93)
Line Driver



The new semi used between Phoenix and Prescott.



Line Driver loading the routes at Prescott.



scott trucks waiting to be loaded.



CSR **Jim Shikany** (10/27/03)
Loading his truck for the next day deliveries.

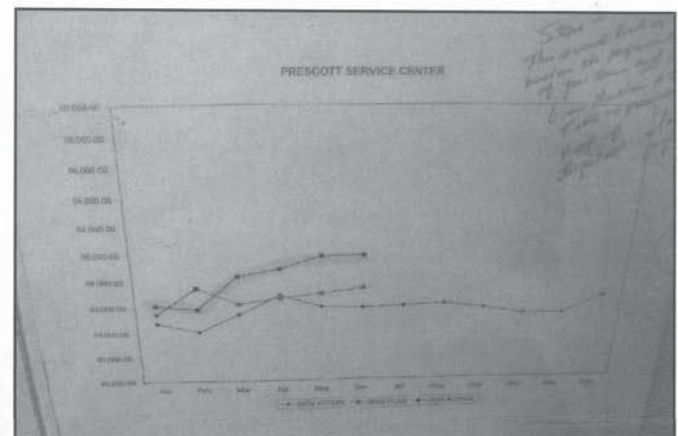


Chart showing Prescott exceeding 2006 plan. The handwritten note at top right reads:
Steve: This revenue line is based on the performance of your team and leadership. Grow Northern AZ. Take no prisoners !! Keep up the good work. - Marc O'Leary
Regional Vice President

Prescott Service Center Customer Spotlight on Affinity RV.



L-R:
Customer Sales Representative
Tom Chmielewski (12/01/98) On a customer visitation
with Affinity RV President **Bob Been** in front of
Prudential Garment Lockers. Tom recently made the 2006
780 Club (\$15 per week new business sales
average for 52 weeks)



\$330,000 RV !

Why Change York RV to Affinity RV?

What's in a name? Everything! That's just one of the reasons why we decided to change our name from York RV to Affinity RV. First of all it's important to fully understand the definition of the word affinity.

(66-6a-4-1) - "A natural feeling of kinship that brings people or things together."

Changing a successful business's name is a huge step but we wanted our name to truly reflect what the modern RV lifestyle is all about. After months of discussion, brainstorming and opinion polls "Affinity" seemed to say it best. Hence our new name Affinity RV, and motto: **"Bringing Family & Lifestyle Together"** was created.

Today's modern lifestyles tend to have in more it odds with each other, than to have an "affinity" with each other. Americans apparently have had enough and are looking a need to reconnect with life, liberty, pursuit of a better lifestyle and EACH OTHER! RVing has changed from a once a year vacation activity into a passionate American lifestyle. People from all walks of life are "taking the open road" in record numbers. It seems as though people have a real "affinity" with RVing! Get it?

Another huge change we've seen in the RV itself. The versatility and variety of RVs being manufactured is mind boggling. There is now a recreational vehicle for EVERYONE in every price range! State-in-truck campers, fold-down trailers, towable tow of trailers, 5th wheels, toy haulers, motorhomes and also luxurious diesel pushers.

Every amenity you expect to find in a home is now found in the RV - granite countertops, fireplaces, full stereo systems, plasma TVs and multiple slide-outs that can almost double your living area. From the most modest RV to the most elegant diesel pusher, the innovations are endless. Consumers are taking the RV to the next level and they're getting it! The "camp" has grown up and matured into the "home on wheels" RVs we see today.

Just as York RV has grown up and matured into Affinity RV.

Rest assured that only the name has changed. The York RV customer focused service, dedicated team of professionals and locations remain the same. The only difference now is our name. Affinity RV, expresses what the RV lifestyle is about, **"Bringing Family & Lifestyle Together"**.

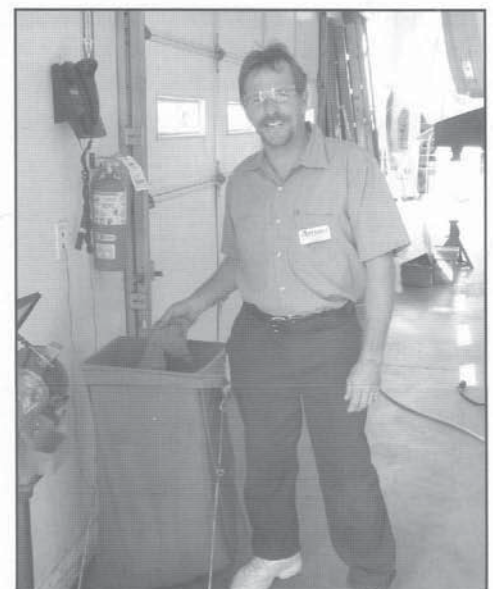
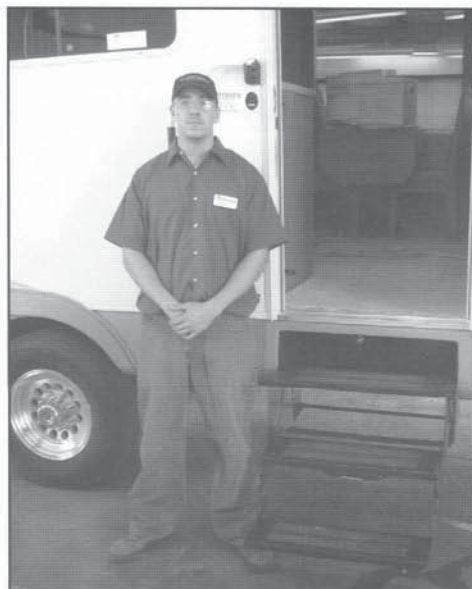
There used to be a time when a name meant something. It still does at Affinity RV Service, Sales & Rentals.

Sincerely,
Robert A. Been
Robert A. Been
President

3197 WILLOW CREEK RD
PRESCOTT, AZ 86301

PH: 928.445.7910
FX: 928.445.2928

Prudential Overall Supply Uniforms, Mats and Wiping Towels Help Affinity Employees Provide Customer Focused Service.



History of the Phoenix Plant - 1982

First Route from Tucson Plant:	January 1980
Branch Sales Office Opened:	June 1980
Plant Opened:	September 1982
Prescott Service ^{AREA} Center Opened:	March 1990
Current Number of Employees:	Phoenix 89 Prescott 8
Current Number of Routes:	Phoenix 14 Prescott 6



Phoenix Plant 2006

History of the Mesa Cleanroom Plant - 1989

First Cleanroom Customers serviced from the Tucson Plant:	October 1979
Cleanroom Opened in new Phoenix Plant:	September 1982
Mesa Cleanroom Plant Opened:	April 1989
Current Number of Employees:	Mesa 34 Denver 2
Current Number of Routes:	Mesa 2 Denver 1



Marc O'Leary (12/07/77) Regional Vice President for Phoenix and Mesa



Mesa Cleanroom Plant 2006

Mesa Cleanroom Featured Customer: ON SEMICONDUCTOR



Don Rainwater
Materials Supervisor
Zener/Rectifier Wafer Fab

ON Semiconductor

5005 East McDowell Road, Phoenix, Arizona 85008
Maildrop: D304
Phone: 602-244-4725
Pager: 888-436-0429 Fax: 602-244-4910
Email: don.rainwater@onsemi.com www.onsemi.com



Juan Johnson (01/26/98) Assistant General Manager Mesa Cleanroom;
Don Rainwater, ON Semiconductor; **Ted Morgan** (07/29/96) Route
Manager conducting a customer visitation.



Juanita Lugo (12/11/95) Mesa Cleanroom
Garment Coordinator at ON Semiconductor



ON Semiconductor employee wearing Mesa
Cleanroom garment in the garment room.



Entrance to ON Semiconductor facilities

ON Semiconductor®

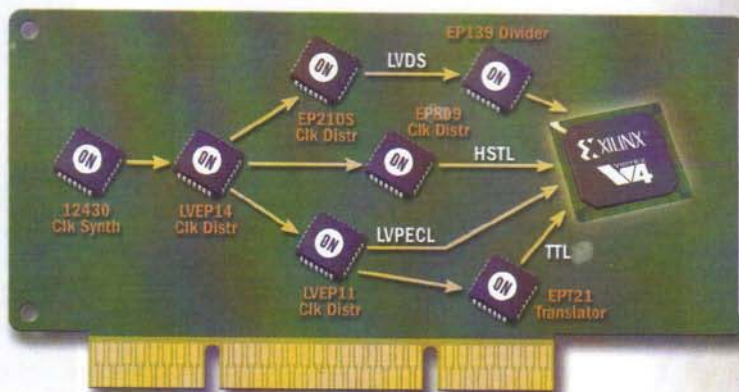


BRD8040/D
Rev. 1, Jun-2006

Selection. Service. Support.

High Performance Timing Options

Compatible clock and data distribution for the latest FPGAs



Phoenix Plant Customer Spotlight

Arizona Nutritional Supplements
A Leading GMP Certified Contract Manufacturer



ARIZONA NUTRITIONAL SUPPLEMENTS

Leading GMP Certified contract Manufacturer

Full Service Contract manufacturing:

- Encapsulation
- Tablet Compression
- Flavored Powders
- High Volume Packaging
- Private Label

Full Service Laboratory:

- High Performance Liquid Chromatography (HPLC)
- Atomic Absorption (AA)
- Infrared Spectroscopy (FTIR)
- Microbiology
- Physical

Customer Value added services:

- Printing Services
- Distribution
- Import/Export
- Documentation

More than 30 years of experience, services

GMP NSF



jennifer morgan
jmorgan@aznutritional.com

ARIZONA NUTRITIONAL SUPPLEMENTS

380 east chilton drive
chandler arizona 85225

aznutritional.com

p : 480-966 9630
f : 480-966 9640

L-R **Jennifer Morgan**, ANS Human Resources Manager, **Dee Brown** (08/13/87) Customer Sales Representative, **Craig Mickle** (01/18/95) Route Manager, conducting a customer visitation.

Prudential Overall Supply Uniforms Help ANS Employees Maintain A Clean Working Environment.



ANS employees wearing Prudential Overall Supply uniforms.



CSR Dee Brown (08/13/87) in the ANS Garment Locker Area.



CSR Dee Brown (08/13/87) delivering garments to ANS.



Prudential supplies restroom service to ANS.

General Managers Fall Meeting



The General Managers Meeting Group, including the Regional Manager Meeting Group, held an all day company meeting in the conference room aboard the USS Midway in San Diego, California on October 23, 2006. They enjoyed a tour of the ship after the meeting.



Denver Cleanroom Truck

Denver Cleanroom Service Center



Davon Johnson (03/15/05) Customer Service Representative, Denver



Denver Cleanroom Service Center
5475 Peoria Street, Unit K, Building 4,
Denver, CO 80239

Mesa Cleanroom



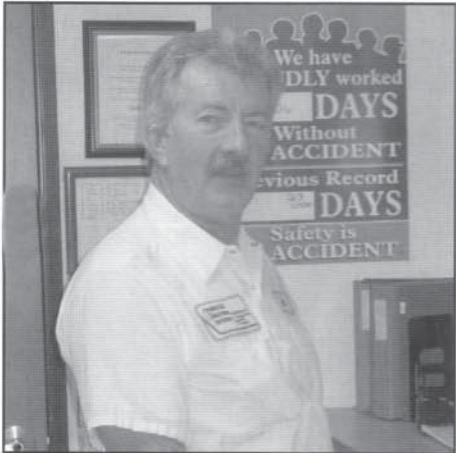
Juan Johnson (01/26/98)
 Assistant General Manager
 He reports to the Phoenix General Manager, grew up in Flagstaff. Started as an MPTP. Married, enjoys working with customers and Prudential employees.



Ted Morgan (07/29/96) Route Manager
 Native Californian. Married 38 years, started as a CSR. Enjoys interacting with customers.



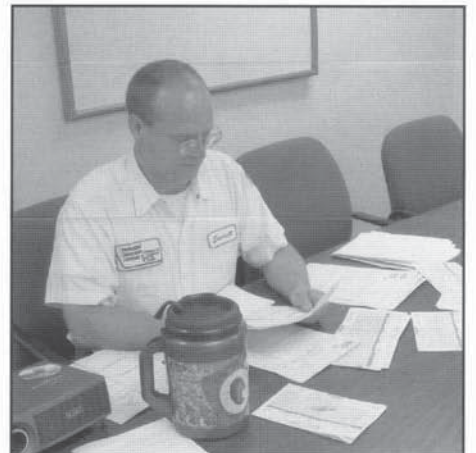
Hannah Lato (05/22/06)
 MPTP training at Mesa.



Al Magiera (02/14/00)
 Customer Service Representative



Emmett Frederick (01/26/04)
 Customer Service Representative



Emmett Frederick (01/26/04)
 Customer Service Representative with his route paperwork.



Mark Staub (05/09/05)
 Account Executive
 Denver



Evelyn McCommet (12/15/97)
 Corporate Office Systems Analyst,
 supports the Garment Tracking System in Mesa remotely everyday.



Mesa Cleanroom is ISO 9001:2000 Certified. See back cover.

Mesa Cleanroom Plant Production Management



Rebecca Koury
(06/24/91) Plant Superintendent

Rebecca, what do you enjoy most about Prudential?

I very much enjoy my job as Plant Superintendent of Prudential's Mesa Cleanroom. I enjoy working with people and teaching people how to grow within the company. This will make a stronger and better Prudential. I enjoy sharing with customers, family, and friends my appreciation for my job and the company. I like traveling to other Prudential plants and learning and exchanging ideas.

What I like most about Prudential, is the way they treat all their employees. Prudential is always striving to improve with the latest technology, with constant training of their people, and always focusing on opportunities for growth. They provide goals for employees at all levels and they reward their employees for their hard work. I have been with Prudential for 15 years and have had the honor to work with many long-standing employees throughout Prudential. The Prudential atmosphere is family regardless of what state your plant is in. Prudential people care about taking care of the customer and I'm proud to be a part of the team.



Martha Rivas (02/07/95)
Distribution Supervisor



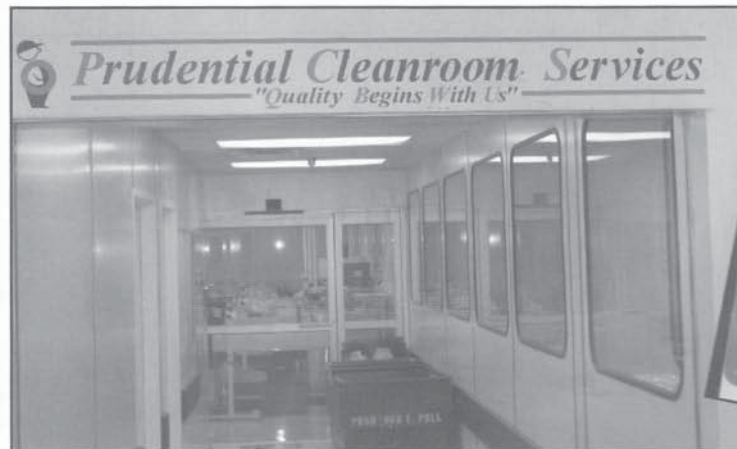
Ana White (04/19/93)
Stockroom Supervisor



Jose Rodriguez (03/15/00)
Washroom Supervisor



Marianne Coroner (08/22/05)
Quality Assurance Technician



Quality Sign in the Mesa Cleanroom.



Safety Sign showing 2,197 days worked at the Mesa Cleanroom without a lost time accident. Over six years!

Mesa Cleanroom Folders



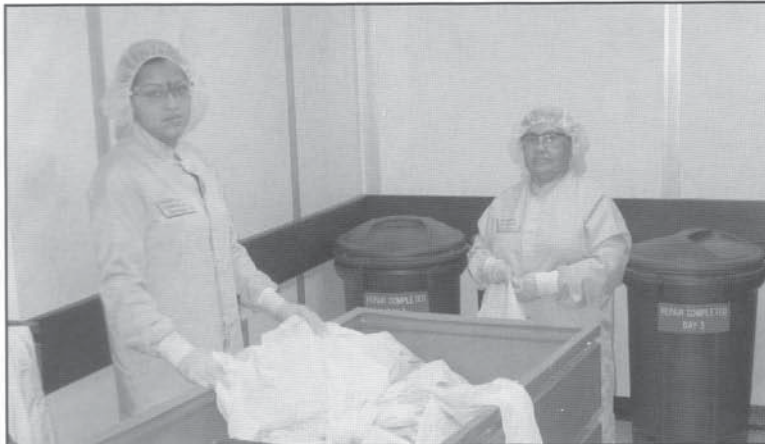
Folders L-R:
Obdulia Compean (08/30/99)
Norma Rios Felix (02/15/99)
 Lead Folder
Rosalba Jimenez (07/15/99)



Folders L-R:
Noelia Barron (02/07/94)
Olaya Mendoza-Bencomo (10/09/06)
Crescencia Vazquez (03/25/96)



Inside the Cleanroom

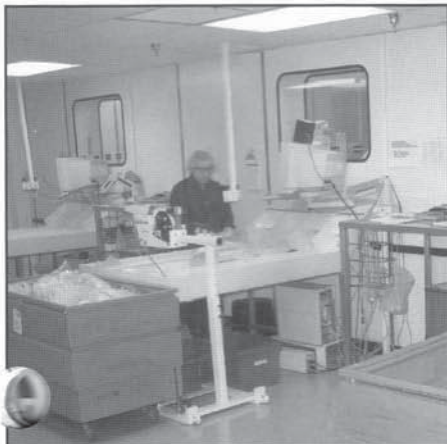


L-R: Folders
Mary Valenciano (08/29/94)
Claudia Ruiz (07/17/06)



Irma Morales (12/20/04)
 Folder, putting on labels.

Mesa Cleanroom Distributors



Distribution Department



Olivia Inzunza (08/30/00)
 Distributor

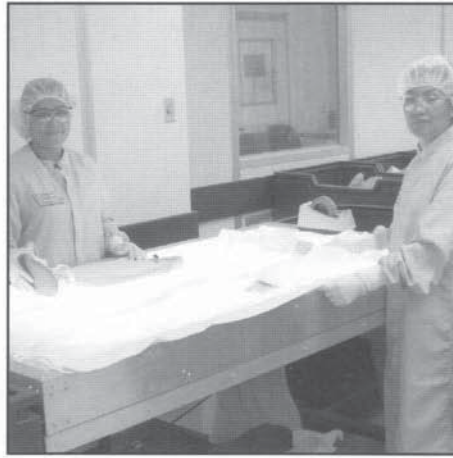


Aimee Padilla (07/11/06)
 Distributor

Mesa Cleanroom Soil Sort



Stella Quimuis (07/21/88)
Soil Sort
Has the longest company service of the Mesa employees.



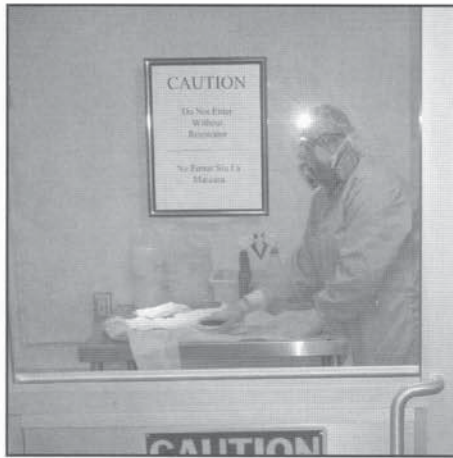
L-R: Soil Sort
Olga Filerio (03/16/06),
Maria Munoz-Valenzuela (10/09/06)



Lourdes Vargas
(10/20/97)
Soil Sort



Martha Durazo (04/20/95)
Soil Sort



Martha Durazo (04/20/95)
Working in the Stain Room.

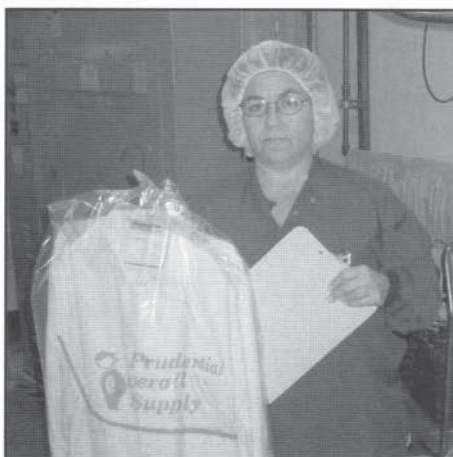


Teresa Esparza Delgadillo(02/18/97)
Soil Sort - Gloves

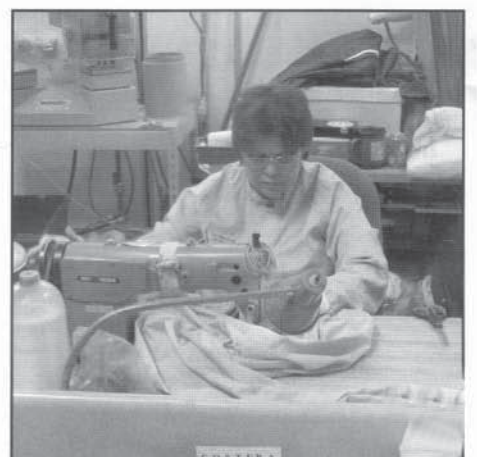
Menders



Amelia Galindo (06/12/06)
Soil Sort

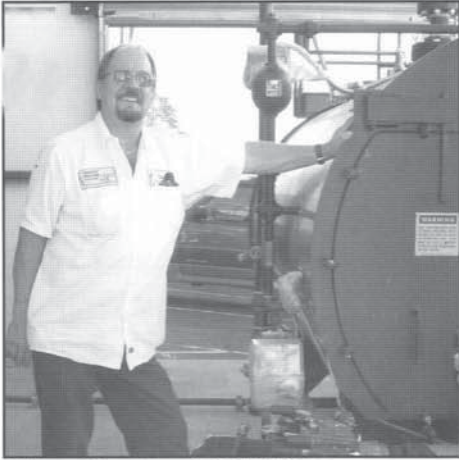


Cruz De Siqueiros (09/18/00)
Mender



Maria Bufanda(07/19/99)
Mender

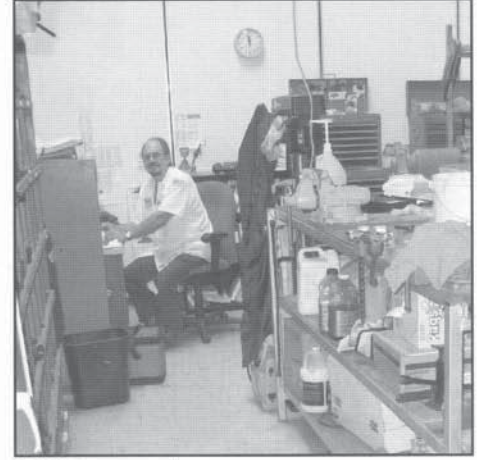
Mesa Cleanroom Maintenance Department



Elden Pinoniemi (11/17/05)
Maintenance Supervisor



Installing a new boiler in the new boiler room addition.



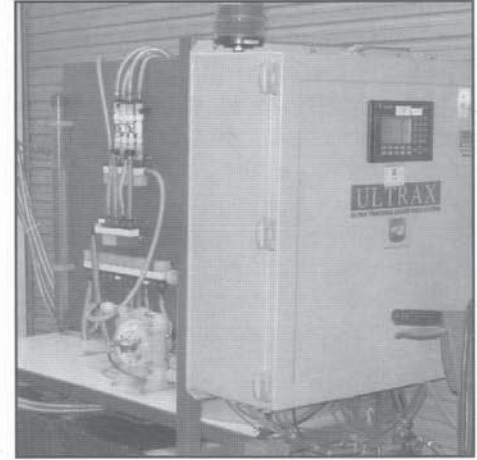
Maintenance shop



Elizabeth Chaparro (08/29/05)
Janitor

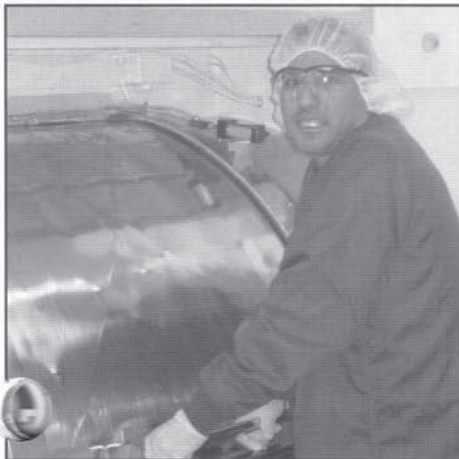


Mesa lunchroom

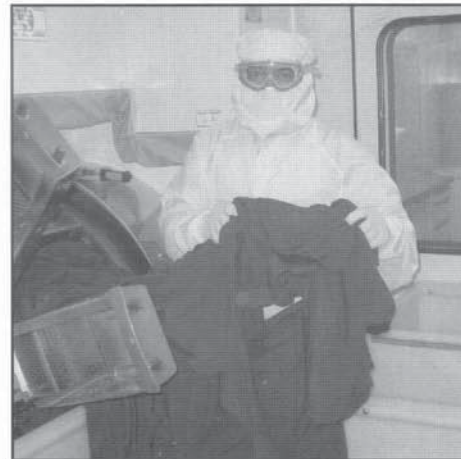


Ultrap
Ultra Tracking Liquidfeed System
Dober Group

Mesa Cleanroom Wash Department



Jorge Sandoval (05/30/06)
Washer



Dionisio Lara-Chavez (06/01/98)
Washer



Unloading a washer.

Project POSITIVE

(POS Information Technology)

Project Update

As announced in the last issue of Off-the-Cuff, Prudential Overall Supply has commenced a major project to upgrade the financial and route accounting systems for the company. The company has chosen to implement the Oracle E-Business Suite for the Corporate accounting system and ABS for the new route accounting system.

Heading up the conversion to Oracle is Karen Truax, (04/10/89), Business System Analyst and Rapidigm, a software consulting firm. The on-site Rapidigm team consists of Jennifer Smith, Project Manager, Naren Sabnis, Subir Basu and Suhas Baladkar. Principal activities accomplished to date are data file conversions, interface testing and ongoing end-user training. The Corporate Office staff is excited to learn the new technology and looks forward to working with an on-line, real time accounting system.

The ABS implementation team consists of John Clark, (05/15/06), Business System Analyst, and Jeff Devon, ABS Project Manager. The Irvine plant will be the first location converted to the new route accounting system. John Clark has been holding weekly training sessions for the Irvine Customer Sales Representatives on the use of the new handheld computers. In addition,

training for the Stockroom and Front Office personnel is underway.

Key contributors are Jorge Sotolongo, (11/13/78), Senior System Analyst, Chuck Freese, (09/29/80), Senior System Analyst and Marlan Bigler, (11/26/84), System Analyst. They are all involved in the ongoing support of the company's existing computing environment as well as writing the interface and conversion programs required to convert to the new systems.

A third technology upgrade project has also recently been approved. The Sales & Marketing Department has selected SalesLogix, a Customer Relationship Management application, as its next generation software solution. Once SalesLogix is implemented, all Corporate Sales Representatives will have access to the system through laptop computers. This new technology will streamline the sales process and centralize the sales management database in a single location. Jerry Martin, (04/20/97), VP Sales and Marketing and Augustine Chung, (09/15/97), System Analyst are in charge of the implementation. Integrated Sales Management (ISM) has been contracted to assist in this process.



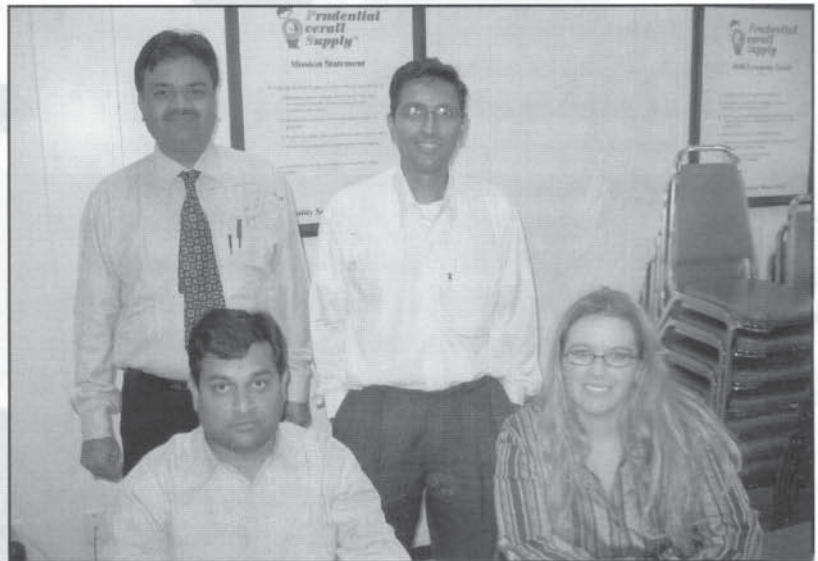
Jeff Devon
Senior Consultant

USA:
4246 Smithsonia Court
Tucker, GA 30084
Tel. : 1.877.380.9527
Fax : 1.616.954.3798
Mobile : 1.775.223.0322

Europe:
P.O. Box 294, 5280 AG Bostel NL
Parkweg 24a, 5282 SM Bostel NL

Tel. : 011 31 411.61.27.61
Fax : 011 31 411.67.42.36

E-mail : Jeff.Devon@ABSLBS.com
Home : www.ABSLBS.com

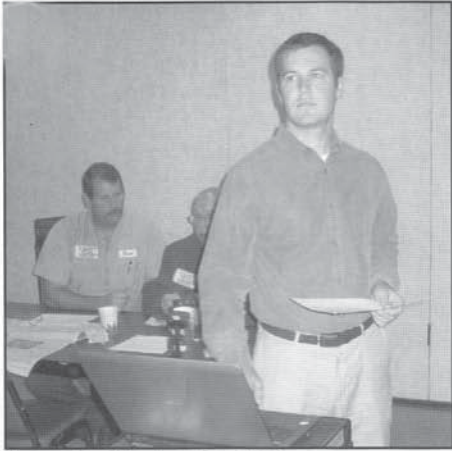


Rapidigm Team

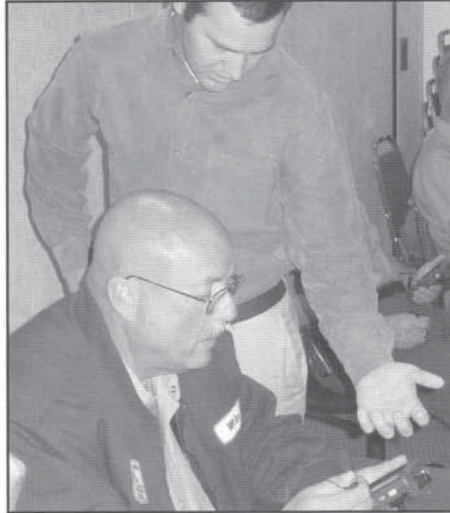
L-R Front Row: Subir Basu, Jennifer Smith, Project Manager
L-R Back Row: Naren Sabnis, Suhas Baladkar

Handheld Computer

Irvine CSR Weekly Training Session



John D. Clark (05/15/06)
Business System Analyst
Leading the handheld computer
Irvine/CSR Weekly Training Session.



John D. Clark
Explaining the solution to Irvine CSR
Mike Gittleman (08/09/99)

John Clark started working with computers in high school and has a BS degree in Management Information Systems. He started the 30 minutes once a week training sessions in September and it is planned to start using the handheld computers on the Irvine routes in January. The parallel testing will include John riding on each route running the handheld computer system while the CSR runs the paper system. John says it helps if a CSR is experienced with email on computers. He says we are moving toward a paperless system that will provide more control by the customer.



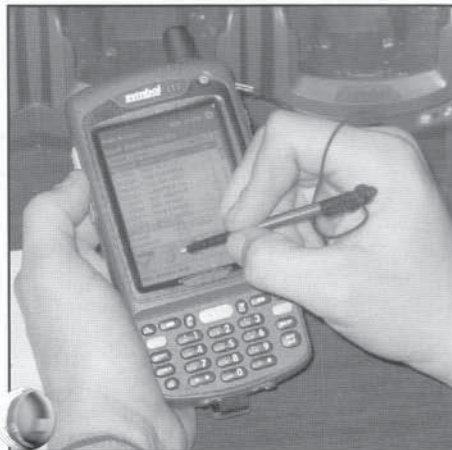
Irvine CSR **Marty Martinez** (01/09/89), left, and Irvine General Manager **Chris Kalert** (03/23/90), working with a handheld computer.



Irvine CSR **Roy Callen** (11/20/00), left, working with **Tom Watts** (09/08/75), President, right.



Irvine Sales & Service Manager **Mark Bickel** (10/08/86), left, watches Regional Manager **Mark Elberson** (02/16/88), right, work on a handheld computer.



Handheld Computer

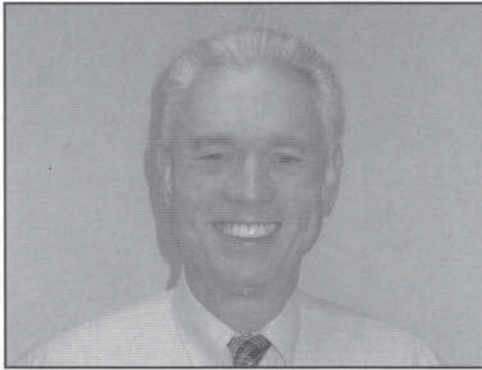


Irvine CSR's using a handheld computer: **Brandon Gilbert** (10/03/05) left, and **Dean Davis** (07/15/87) right.



Marlan Bigler (11/26/84), center, explaining the use of the handheld computers to Irvine CSR's **Matt Bugh** (07/17/06), left, and **Mike Shields** (11/29/99), right.

Management Changes



Marlan Bigler (11/26/84)
Was promoted to System Analyst 11/06/06. For more than 20 years Marlan has been a conscientious, dedicated and hard working employee. From his early days as a Computer Operator, to assisting in making the company's programs Year 2000 compliant, to now helping convert our systems to new technology, Marlan has proven to be an invaluable member of the Prudential Information technology team.



Jose Martinez (06/09/03)
Was promoted to Assistant General Manager at Los Angeles Industrial Plant from Service Manager at Los Angeles Cleanroom effective 08/14/06.



Joe Sharma (09/04/06)
Was re-hired as Assistant General Manager at Milpitas Industrial Plant and Milpitas Cleanroom.



Charlie Cheatman (06/01/05)
Was promoted to Sales & Service Manager at Carson from Route Manager effective 10/09/06.



Bryan Sharp (04/11/05)
Was promoted to District Sales Manager, assigned to the Corporate Office but based in the Sacramento Service Center, from Corporate Sales Representative at the Sacramento Service Center effective 07/17/06.



Scott Tomasi (10/09/06)
Was hired as Service Center Manager at Las Vegas Service Center.



Ruben De-Anda (10/27/04)
Was promoted to Office Manager at Milpitas Industrial Plant from Quality Assurance Technician at Milpitas Cleanroom effective 09/11/06.



Peggy Codd-Belton (11/03/98)
Was promoted to Assistant Data Input Supervisor in the Corporate Office from Input Operator effective 02/13/06.



Carol Frank (12/27/05)
Was promoted to Executive Administrative Assistant in the Corporate Office from Receptionist effective 09/11/06.

More Management Changes



Fausto Alvarado (04/04/06)

Was promoted to Sales & Services Manager at Los Angeles Industrial Plant from MPTP effective 11/09/06.



Greta MacDonald (02/21/05)

Has been promoted to Sales & Service Manager at Los Angeles Cleanroom from Sales & Service Manager Trainee at Austin Plant effective January 2, 2007.



Julio Aguilar (11/13/05)

Was promoted to Sales & Service Manager trainee from MPTP effective 11/09/06.

Regional Route Sales Representative is a new position established in 2006, reporting to Jeff Snow, National Route Sales Manager in the Sales and Marketing Department in the Corporate Office. Their responsibility is to help all industrial division Customer Sales Representatives (CSR's) achieve the standard of performance of \$15 per week new business sales average.

Prudential receives financial support for these three positions from R.L. Williams, paper supplier; 20/10 Products, Top Grit Supplier; and Steiner Systems, restroom soap and air freshener supplier.



Brian Cole (08/11/94)

Was promoted to Regional Route Sales Representative at the Corporate Office from Sales & Service Manager at Moorpark Industrial effective 10/09/06.



Gary Staley (11/09/98)

Was promoted to Regional Route Sales Representative assigned to the Corporate Office but based in the Albuquerque Industrial Plant from Sales & Service Manager at Albuquerque effective 07/17/06.



Matthew Richards (01/05/04)

Was promoted to Regional Route Sales Representative assigned to the Corporate Office, but based at the Riverside Industrial Plant, from Sales & Service Representative at Riverside Industrial effective 06/19/06.

His father is Riverside CSR

Mark Richards (08/12/91).

et center assignments are as follows:

Brian Cole: Van Nuys, Carson, Los Angeles, Cerritos, Victorville, Santa Maria, Moorpark, and Bakersfield.

Gary Staley: Chula Vista, Vista, Sacramento, Tucson, Phoenix, Prescott, Flagstaff, Albuquerque, El Paso and Portland.

Matt Richards: Riverside, Irvine, Fresno, Milpitas, Palm Springs, Las Vegas, Austin and San Antonio.

2006 Service Anniversaries

25 YEARS OR MORE

Name	Plant	Job Title	Hire Date
Bain, Dale	00	Personnel Dir	3/21/1960
Lahn, Donald C.	00	Vice Chairman	8/28/1967
Felix, Delfino	03	Presser	7/12/1968
Clark, J. Daniel	00	Chairman of Board	9/23/1968
Stewart, Karen	00	Data Proc Mgr	10/12/1970
Dennis, Juanita C.	02	Office Manager	11/30/1971
Corona, Samuel	02	Asst Supv	5/1/1972
Niemann, Celia	07	All Other Empl	8/28/1972
Cabrera, Manuela	07	All Other Empl	12/13/1972
Monjaras, David	03	Lead Person	9/17/1973
Aguiar, Norman	01	Route Manager	5/13/1974
Pinon, Esthela	05	Head Distributor	9/19/1974
Watts, Thomas C.	00	President	9/8/1975
De Leon, Felisa	05	Presser	10/16/1975
Shoemaker, Virgil D.	02	Cust Sales Rep	11/17/1975
Mariscal, Elena R.	01	Distributor	12/15/1975
Franco, Rita	01	Presser	1/12/1976
Grace, Richard T.	13	Cust Sales Rep	10/18/1976
Monjaraz, Luis A.	03	Mat Loader	11/8/1976
Verduzco, Elpidia	04	Plant Supt	3/7/1977
Sanchez, Francisco	06	Lead Person	5/12/1977
Ramirez, Louie C.	09	Washer	7/8/1977
Garcia, Maria E.	04	Counter	7/12/1977
Mora, Yolanda	05	Alterations	7/26/1977
Mota, Juan C.	22	Washer	8/9/1977
Pelayo, Alberto	10	Lead Washer	10/28/1977
O'Leary, Marc E.	00	Regional Vice President	12/7/1977
Banuelos, Maria H.	07	All Other Empl	3/9/1978
Kearin, Betty G.	01	Office Manager	3/13/1978
Brent, Carletta	21	Presser	5/29/1978
Espinoza, Rosa M.	01	Stock Rm Supervisor	6/27/1978
Corral, Maria M.	03	Plant Supt	7/31/1978
Garcia, Hermelinda	04	Alterations	9/12/1978
Martinez, Ramon R.	02	Washer	10/26/1978
Sotolongo, Jorge L.	00	System Analyst Senior	11/13/1978
Corona, Alberto B.	02	Water Treat Oper	1/16/1979
Mota, Pedro C.	07	Auto Mechanic	1/22/1979
Maldonado, Jose	09	Towel Counter	1/22/1979
Godoy, Ricardo A.	07	Supervisor	1/23/1979
Pelayo, Ricardo R.	09	Maintenance Supv	2/27/1979
Arce, Antonia	06	Lead Person	5/3/1979
De Leon-Chavez, Jose M.	05	Floor Supervisor	6/4/1979
Fierro, Elvira	15	Distributor	6/4/1979
Loredo, Maria T.	10	Garment Coord	6/26/1979
Mireles, Concepcion	03	All Other Empl	7/17/1979
Diaz, Maria D.	01	Presser	8/3/1979
Lecair, Laura A.	09	Plant Supt	8/9/1979
Arias, Maria M.	04	Alterations	8/28/1979
Ruiz, Modesta	06	Counter	10/1/1979
Garcia, Consuelo	06	All Other Empl	10/29/1979
Hernandez, Patricia	05	Stock Rm Supervisor	11/8/1979
Costa, Ronald R.	03	Cust Sales Rep	2/4/1980
Torres, Alicia	05	Distributor	4/7/1980
Garcia, Felipa	04	Presser	4/7/1980
Reyes, Juana	02	Asst Supv	4/23/1980
Alvarez, Raquel E.	03	Distributor	4/23/1980
Cortez, Sofia H.	04	Distributor	4/23/1980
Carrillo, Javier H.	05	Presser	4/30/1980
Orozco, Ofelia	02	All Other Empl	4/30/1980
Mercado, Adelaida	04	Head Distributor	5/12/1980
Rubio, Francisco	05	Head Washer	5/12/1980
Cummins, Mitch	21	General Manager	7/21/1980
Stillwagon, Thomas	12	Service Ctr. Mgr.	7/28/1980
Olguin, Francisco	02	Asst Supv	8/8/1980
Freese, Charles K.	00	System Analyst Senior	9/29/1980
Contreras, Silvia M.	01	Distributor	10/17/1980
Stark, Lawrence	17	Cust Sales Rep	11/3/1980
Garcia, Teresa	04	Counter	12/10/1980
Betancourt, Dolores	04	Janitor	1/5/1981
Beuster, Mikel A.	07	Cust Sales Rep	3/24/1981
Forst, David C.	21	Auto Mechanic	3/26/1981
Garcia, Jose J.	05	Cust Sales Rep	5/11/1981
Blanco, Juventino	06	Presser	5/15/1981
Casillas, Maria	02	Stock Rm Clerk	5/26/1981
Sanchez, Enrique H.	91	Fleet Mechanic	8/7/1981
Herrera, Benigno C.	06	Presser	8/12/1981
Robles, Enrique	05	Cust Sales Rep	11/16/1981

20 YEARS

Name	Plant	Job Title	Hire Date
Kopicka, Karen L.	02	Office Clerk	1/6/1986
Jimenez, Antonio	04	Cust Sales Rep	1/21/1986
Cordova, Irma	05	Distributor	2/7/1986
Paz, Vilma	02	Stock Rm Clerk	2/11/1986
Oseguera, Maria Imelda	05	Alterations	2/13/1986
Ocegueda, Maria G.	05	Presser	2/14/1986
Arellano, Magdalena	07	All Other Empl	2/14/1986
Dominguez, Alberto M.	07	Maint Mechanic	3/4/1986
Silveira, Maria F.	09	Stock Rm Clerk	3/7/1986
Evertsen, Jadwiga K.	00	Data Cont Clerk	3/12/1986
Morada, Amparo C.	04	Distributor	4/16/1986
Rodriguez, Vicente A.	07	Cust Sales Rep	4/30/1986
Cota, Enriqueta B.	05	Alterations	5/15/1986
Lopez, Micaela	06	Distributor	5/27/1986
Sandoval, Alma D.	15	Folder	6/3/1986
Lemus, Ronald	04	Maint Mechanic	6/30/1986
Jenkins, David L.	07	Maintenance Supv	7/21/1986
Sanchez, Maria T.	15	Soil Sort	8/4/1986
Zavala, Melba	04	Alterations	8/6/1986
Alcala, Serafin A.	05	Presser	8/8/1986
Uribe, Humberto	07	Supervisor	9/2/1986
Murray, James K.	00	Sec Treas	9/2/1986
Lara, Yolanda	05	Alterations	9/16/1986
Rodriguez, Martha	03	Presser	9/22/1986
Bickel, Mark A.	06	Sales & Serv Mgr	10/8/1986
Figueroa, Rosa N.	15	Cleanroom Lead	11/5/1986
Chavez, Catalina	05	Presser	11/13/1986
Estrada, Regina	17	Asst Supv	11/17/1986
Kekua, Darren	04	Cust Sales Rep	11/24/1986
Lopez, Jose	17	Maintenance Supv	12/4/1986

15 YEARS

Name	Plant	Job Title	Hire Date
Petersen, Richard R.	32	Route Manager	2/25/1991
Bustos, Jaime	17	Washer	3/6/1991
Norlander, Larry	06	Route Manager	3/18/1991
Banuelos, Raquel M.	13	Stock Rm Lead	3/20/1991
Robinson, John D.	09	General Manager	4/1/1991
Murillo, Maria C.	15	Soil Sort Suprv	4/8/1991
Camino, Maria R.	10	Garment Coord	4/22/1991
Blancas, Elisa	15	Folder	4/24/1991
Briseno, Evangelina	08	Distribution Lead Person	5/8/1991
Garnica Jr., Ezequiel	22	Cust Sales Rep	5/10/1991
Sanchez, Placido	08	Presser	5/16/1991
Covarrubias, Florencia	05	Presser	5/20/1991
Valdez, Susana	21	Office Manager	6/10/1991
Valdez, Ricardo	13	Cust Sales Rep	6/11/1991
Harlow, Jim	26	Route Manager	6/17/1991
Koury, Rebecca L.	23	Plant Supt	6/24/1991
Tinsay-Wong, Merriam	00	Accts Pay Supv	7/1/1991
Richards, Mark A.	02	Cust Sales Rep	8/12/1991
Guzman, Francisco	07	Water Treat Oper	8/19/1991
Barkes, Denise	09	Office Clerk	9/3/1991
Rodriguez, Gloria	02	Lead Person	9/16/1991
Macias, Aida	02	All Other Empl	9/30/1991
Sanchez, Fidelia	04	Distributor	9/30/1991
Lopez, Maria S.	01	Janitor	10/30/1991
Turigliatto, Steven Joe	13	Corp Sales Rep	11/18/1991
Galvez, Steve	02	Cust Sales Rep	12/30/1991

There are 77 employees with 25 years or more of service with the Company; a new record: this is 4.6% of our employees. As we prepare for our 75th anniversary in 2007, one out of every 20 employees was here when we celebrated our 50th.

10 YEARS

Name	Plant	Job Title	Hire Date
Leibick, Stephanie	00	Mkt Prog Coord	1/15/1996
Richardson, Lloyd	07	Cust Sales Rep	1/15/1996
Pagan, Duke	17	Sales & Serv Mgr	1/22/1996
Madrigal, Maria R.	10	Distributor	2/1/1996
Ruiz, Maria E.	06	Distributor	2/13/1996
Medina, Maria	15	Soil Sort	3/1/1996
Jtka, Joseph	08	Cust Sales Rep	3/4/1996
Moskins, Jimmie	00	Nat'l Acct Exec Sr	3/11/1996
Velasco, Leticia	09	Stock Rm Supervisor	3/11/1996
Whitson, Steven A.	06	Cust Sales Rep	3/18/1996
Vazquez, Maria M.	03	Distributor	3/19/1996
Moreno, Ana	21	Laundry Worker	3/25/1996
Islas, Martina	21	Distributor	3/25/1996
Vazquez, Cresencia	23	Folder	3/25/1996
Cruz, Carmen	02	Stock Rm Clerk	3/27/1996
Cerezo, Consuelo	21	Laundry Worker	4/1/1996
De La Torre, Romelia	06	Stock Rm Clerk	4/12/1996
Lopez, Roberto	01	Presser	4/24/1996
Munguia, Maria	06	Presser	5/14/1996
Martinez, Lorraine E.	45	Stock Rm Supervisor	5/29/1996
Guzman, Edgar	05	Washer	6/3/1996
Lee, Douglas	10	Garment Coord. Superv	6/4/1996
Gastelum, Elizabeth	21	Stock Rm Lead	6/10/1996
Calderon, Ana Lilia	08	Stock Rm Clerk	6/10/1996
Sevilla, Humberto	09	Cust Sales Rep	6/10/1996
De Cortez, Delia S.	06	Counter	6/13/1996
Cabrera, Maria	13	Folder	6/24/1996
Martinez, Emerick	21	Route Manager	6/26/1996
Contreras, Ramon	04	Washer	7/9/1996
Vasquez, Maria	01	Distributor	7/10/1996
Morgan, Theodore	23	Route Manager	7/29/1996
Ornelas, Francisca	04	Presser	7/30/1996
Hall, Robert	08	Auto Mechanic	7/31/1996
Munizic, Karen	00	Major Supplier Spec	8/1/1996
Robles, Monica	05	Distributor	8/19/1996
Cortez, Rosa	06	Alterations	8/21/1996
Mendoza, Yodimiria	08	Lead Person	8/26/1996
Herrera, Ramon	06	Washer	8/27/1996
Bedolla, Alicia	02	Presser	8/28/1996
Garibay, Francisco	02	Asst Supv	8/28/1996
Obert, Gavin	21	Sales & Serv Mgr	9/3/1996
Madrid, Luz	22	Distributor	9/4/1996
Guerra, Dayanara	08	Distributor	9/5/1996
Belman, Rosa	04	Counter	9/16/1996
Hernandez, Rose Mary	10	Garment Coord	9/16/1996
Sorio, Arely	15	Stock Rm Clerk	9/30/1996
Foley, Matthew	09	Cust Sales Rep	10/2/1996
IzazagaBerta	08	Distributor	10/4/1996
King, Alice F.	00	Network Assistant	10/7/1996
Ureta, Adriana	02	Stock Rm Clerk	10/7/1996
Prado, Flora	15	Qual Assur Tech	10/8/1996
Espinoza, Elba	15	Soil Sort	10/14/1996
Gonzalez, Pedro	22	Mats	10/14/1996
Adame, Martha	06	Distributor	10/17/1996
Campbell, Leonard	22	Maint Mechanic	10/22/1996
Rodriguez, Estela	09	Folder	11/5/1996
Lopez, Rosalba	03	Distributor	11/8/1996
Fouk, Richard L.	04	Cust Sales Rep	11/11/1996
Leyva, David	03	Maint Mechanic	11/25/1996
Escobar, Miguel A.	02	Line Driver	12/2/1996
Martinez, Roxana F.	15	Folder	12/2/1996
Field, Michael	07	Cust Sales Rep	12/2/1996
Wilkins, Marlon	00	Dist. Sales Mgr.	12/30/1996

5 YEARS

Name	Plant	Job Title	Hire Date
Saldivar Jr, Fidencio	05	Cust Sales Rep	1/2/2001
Pennington, John W.	08	Dist. Sales Mgr.	1/2/2001
Hernandez I., Petrona	50	Stock Rm Lead	1/2/2001
Lopez, Luz M.	07	All Other Empl	1/2/2001
Quinones-Pablo, Alicia	13	Stock Rm Clerk	1/15/2001
De La Cruz, Carlos R.	60	Service Ctr. Mgr.	1/15/2001
Wynn, Wanda D.	70	Distributor	1/19/2001
Johnson, Thelma R.	70	Soil Sort	1/22/2001
Balli, Christiaan N.	13	Cust Sales Rep	1/22/2001
Ortiz, Francisco B.	01	Washer	1/22/2001
Campos, Lucia	04	Presser	1/29/2001
Young, Tyler T.	32	Cust Sales Rep	1/29/2001
Perez, Louie M.	05	Plant Supt	2/5/2001
Tan-Torres, Dennis N.	04	Cust Sales Rep	2/19/2001
Montes Jr., Jose M.	21	Sales & Serv Mgr	2/19/2001
varez, Ofelia	21	Presser	2/19/2001
oods, Myron	09	Cust Sales Rep	3/5/2001
Claiborne, Chinita G.	70	Distribution Lead Person	3/13/2001
Menchaca, Susana	04	Distributor	3/20/2001
Rosales, Rolando Q.	70	Folder	3/26/2001
Meeke, Janet L.	45	Office Manager	3/27/2001
Manuel, Shirley A.	00	Input Oper	4/3/2001
Riley, Tim C.	08	Cust Sales Rep	4/9/2001

5 YEARS cont.

Name	Plant	Job Title	Hire Date
Kamanya, Mellissa	00	Assoc QA Mgr	4/16/2001
Estrada, Remedios L.	13	Presser	4/16/2001
Cabrera, Maria D.	02	All Other Empl	4/23/2001
Cabrera, Miguel	02	Distributor	4/23/2001
Maioli, Michael D.	32	Cust Sales Rep	4/23/2001
Ramos CamachoMaria	13	Stock Rm Clerk	4/26/2001
LopezElva M.	02	Distributor	4/30/2001
Santiago-Reyes, Armando	13	Cust Sales Rep	5/7/2001
Abarca, Paula D.	04	Presser	5/14/2001
Verhagen, Michael J.	17	Cust Sales Rep	5/15/2001
BillingsCalvin R.	09	Cust Sales Rep	5/22/2001
Lemus, Daniel M.	17	Utility	5/24/2001
Stemm, James M.	14	Cust Sales Rep	6/4/2001
Saviano, Matthew J.	04	Corp Sales Rep	6/11/2001
Piedy Ramirez, Rony G.	07	Head Washer	6/18/2001
Fuertes Ordenez, Maria G.	13	Presser	6/22/2001
Good, Wendell M.	07	Cust Sales Rep	6/25/2001
Anderson, Delores S.	70	Soil Sort	7/2/2001
Garza, Christopher M.	15	Route Manager	7/5/2001
Vazquez, Victoriana	02	Presser	7/13/2001
Arias, Jose G.	13	Lead Washer	7/17/2001
Guadalupe, Humberto	01	Cust Sales Rep	7/23/2001
Lockett, Melvin T.	07	Cust Sales Rep	7/24/2001
Gonzalez DeRamon, Yolanda	13	Distributor	7/25/2001
Ramos, Francisco	07	Stacker	7/31/2001
Jones, Patrick C.	07	Head Washer	8/6/2001
Vazquez, Luz M.	03	Stock Rm Clerk	8/6/2001
Mendoza, Francisco J.	06	Maint Mechanic	8/9/2001
Mangini, James M.	22	Corp Sales Rep	8/13/2001
Hernandez, Steve	26	Service Ctr. Mgr.	8/20/2001
Vazquez, Hector A.	15	Lead Gmt Coord	8/20/2001
Perock, Robert W	17	Cust Sales Rep	8/22/2001
Cortez, Irene S	13	Soil Sort	8/27/2001
Tonelli, Ana Rosa	03	All Other Empl	8/29/2001
Lezo, Alberto M.	07	Truck Unloader	9/10/2001
Hull, Lydia A	22	Accts Rec Clerk	9/10/2001
Dowell, Brian M.	14	Cust Sales Rep	9/17/2001
Purcell, George W.	13	Cust Sales Rep	9/24/2001
Ramirez, Juan J.	02	All Other Empl	9/24/2001
Valenzuela, Michael J.	21	Route Manager	9/24/2001
Margaritha, Axel A.	07	Sales & Serv Mgr	10/1/2001
Talavera, Luz A.	08	Towel Folder	10/9/2001
Carrillo, Irene	22	Stock Rm Lead	10/22/2001
Garcia, Jose	08	Mat Loader	10/29/2001
Rogozinski, Jan	02	Route Manager	11/5/2001
Recksiek, Cynthia A.	02	Office Clerk	11/5/2001
Brooks, Rosalinda M.	13	Supply Suprv	11/16/2001
Bleisner, Dennis T.	09	Cust Sales Rep	11/19/2001
Elberson, Micah W.	02	Sales & Serv Mgr	12/3/2001
Trow, Douglas W.	02	Cust Sales Rep	12/3/2001
Williams, Bruce S.	18	Cust Sales Rep	12/10/2001
Francis, Seth M.	10	Sr. Sales & Service Mgr	12/10/2001
Watts, Andre	70	Soil Sort	12/11/2001
Martinez, Josie C.	22	Office Manager	12/17/2001
Bunch, Jerry D.	50	Maintenance Supv	12/17/2001
Ortega, Agustin	02	All Other Empl	12/17/2001

Thank you all for your commitment and contribution to make us grow and prosper.

Congratulations To:



Gene LeClair (03/15/99), Corporate Sales Representative in Chula Vista for recently signing a U.S. Navy account. The signing included flying in a U.S. Navy airplane from North Island Naval Air Station, San Diego, to San Clemente Island, 20 miles southwest of Catalina Island and return.



Charlotte Taito (05/01/06), Account Executive in Los Angeles Cleanroom, for speaking on "Choosing Gowns and Gowning Protocols" at the cleanroom design for pharmaceuticals and medical device training event hosted by Microrite, Inc. in November, 2006.

As expressed by **Stefan Schurter** (10/26/92), Senior Vice President of Prudential Cleanroom Services, "Prudential's participation in the Microrite training event compliments our goal of being the industry leader at transferring knowledge into customer solutions."



Cerritos Dust Control Plant Maintenance Department for receiving a certificate of recognition from the Los Angeles County for complying with waste water requirements for 2005. L-R **Ed Hart** (09/13/83), Water Treatment Operator, **Alberto Dominguez** (03/04/86), Maintenance Mechanic, and **David Jenkins** (07/21/86), Maintenance Supervisor.



Cruz Casillas (05/26/81), Riverside Stockroom Clerk, left, with **Jay Boyer** (02/07/84) General Manager, right, upon celebrating her 25th Anniversary.



Augustine Chung (09/15/97), System Analyst, Corporate Office upon becoming a U.S. Citizen September 22, 2006, the Los Angeles Convention Center.

Did You Hear the News?

Happy 47th Birthday Off-the-Cuff! First Issue: November 1959.

A Happy Reunion For



Judy Vega (10/29/90) Accounts Receivable Clerk, Corporate Office. John Davis, of Mt. Vernon, Missouri paced the floor trying to get up the courage to pick up the phone. It was March, 2006 and he was about to dial the number of the woman he suspected was his sister. Making the call was one of the most terrifying and thrilling moments of his life. If this was his sister, what if she didn't want anything to do with him. When he finally made the call and spoke to Judy, the reception was anything but cold! Judy knew that her younger brother had been adopted at birth and had thought about him her entire life. She learned that John, now 61, had been looking forward and dreaming about this day ever since he was 16 and learned he had been adopted. He knew little about his parents and where he was born and his efforts to find out more information had been futile. With the help of a friend and a private investigator, he was able to track down his sister in California and his two brothers in Iowa. Judy and her three brothers and other relatives met in Waterloo, Iowa on August 12, 2006. It turned out to be a great reunion and everyone felt like the family was complete after so many years.

A Spooky Halloween



Halloween Party, Chula Vista Plant

Welcome Intern



Engineering Intern **Chang "Kim" Jiang (06/26/06)** found his intern position in the Corporate Office Engineering Department through a job posting on Monster.com. Kim is scheduled to receive his M.B.A. from U.C. Riverside in April 2007. From Shen Yang, China, he has been in the U.S. for 18 months. Kim completed college in China in International Business, and has worked 6 years in China and 4 years in Cameroon, West Africa. For Prudential, Kim completed projects on energy tracking and energy efficiency utilizing his computer expertise.

Corporate Office Halloween Party



The date of hire is listed after each employee name throughout Off-the-Cuff.

A Quarterly Publication of Prudential Overall Supply

Dedicated to the improvement of employee morale and the broadening of customer relationships.

EDITOR-IN-CHIEF: Don Nordstrom LAYOUT & DESIGN: Stephanie Leibick, Marketing Projects Coordinator

Please address all correspondence and address changes to:

Prudential Overall Supply - OFF-THE-CUFF - 1661 Alton Parkway, Irvine, CA 92606

(949) 250-4855 - Fax: (949) 261-1947 - Web: www.pos-clean.com

Cleanroom Quality Assurance Department



Dianne Knitter (09/20/04) promoted to Director of Quality Assurance 10/09/06.

Over the past two years, Dianne Knitter has worked hard and long to help shape the Cleanroom Division. If you don't know Dianne, she joined us with a strong pharmaceutical background. Almost immediately, she was making presentations to some of the largest Biomedical, Pharmaceutical and Medical Device prospects and customers. She immediately joined the call of "Everybody Sells".

Dianne took her experience and shaped her team around our customers. Our sales and service teams could often not function without her. In the beginning, she adjusted our policies and procedures to match our customers needs and our practices. She trained herself on much of what we do and influenced large customers to accept our quality systems, thereby saving the customers and PCS time and money.

She is a true team player. You can find her often on Saturdays and Sundays, preparing for another audit, or simply pushing us forward. Perhaps right now, she is saving a piece of business you and I never heard of. She is one of the hardest working people in our Company. She is somebody who has earned our respect and the trust and respect of our customers.

In recognizing this, effective October 9, 2006, Dianne Knitter has been promoted to Corporate Director of Quality Assurance.

Stefan Schurter
Senior Vice President



Mellissa Kamanya (04/16/01) was promoted to Associate Quality Assurance Manager, assigned to the Corporate Office but based in the Mesa Cleanroom, from Quality Assurance Technician at the Mesa Cleanroom effective 07/18/05.

Prudential
Cleanroom
Services™
A Division of
Prudential
verall
Supply™

Quality Assurance Technicians at Every Cleanroom Plant

Milpitas, CA

Los Angeles, CA

Mesa, AZ



Renae Haas (11/06/06)



Flora Prado (10/08/96)



Marianne Cordner (08/22/05)

Austin, TX

Richmond, VA



Jennifer Lopez (06/26/06)



Tracey Gassway (08/01/05)

Quality Assurance Technicians at work in our QA Labs.



Prudential Cleanroom Services' Receives ISO 9001: 2000 Re-Certification

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IRVINE, CA – August 30, 2006 – Prudential Cleanroom Services, a world leader in cleanroom laundry service systems, today announced that it has completed ISO 9001: 2000 re-certification of its Quality Management System by TUV America, Inc. This re-certification applies to Prudential's corporate headquarters and its national network of five cleanroom laundry processing facilities located in Los Angeles and Milpitas, California; Mesa, Arizona; Austin, Texas, and Richmond, Virginia. The scope of the Quality Management System ISO certification includes providing cleanroom apparel and other contamination control products and services for use in controlled environments.

The certification is based upon a registration audit conducted by TUV America, Inc. where Prudential received zero nonconformances. Prudential undertook the quality re-certification process as part of its long-term commitment to its customers to provide 'best-in-class' contamination control products and services.

"The entire organization is extremely proud of the cleanroom division's ISO 9001:2000 re-certifications. This enhances Prudential's ongoing commitment to quality," said Tom Watts, president of Prudential Overall Supply. The Company's Quality Management System received its initial certificate of registration to ISO 9000:1994 in March 2000.

About Prudential Cleanroom Services: Prudential Cleanroom Services is a division of Prudential Overall Supply. Since 1960, Prudential Cleanroom Services is recognized as a world leader in cleanroom laundry processing services. Prudential Cleanroom Services network of cleanroom laundry processing facilities serve customers throughout the United States, Puerto Rico, Mexico, Canada and Malaysia.



Richmond, VA



Austin, TX



Los Angeles, CA



Milpitas, CA



Mesa, AZ