



Off-the-Cuff

A Publication of Prudential Overall Supply

Vol. 40, No. 2

1661 Alton Pkwy., Irvine, CA 92606

(949) 250-4855

Summer, 1999

New Milpitas Cleanroom Opens!



Inside this issue:
Fresno Plant
Wins Award

New Milpitas Cleanroom Opens

The new Milpitas Cleanroom officially opened on February 1, 1999.

Located near Northern California's Silicon Valley, the new Milpitas location is poised to take advantage of the many high-tech and bio medical customers located in the region.

"This new facility gives us plenty of room to grow," said Kathy Araki, Plant Superintendent. "We now have over 40,000 square feet of space. Our old facility in Fremont was only 15,000 square feet of space."

The new Class 1 Milpitas Cleanroom is staffed by a roster of over 107 employees, headed by General Manager Pete Travis. "We're all excited about our new operation," he said.

The new facility employs high-tech computerized passthrough washers -- capable of computing variable basket speeds, providing faster and more accurate temperature control,



The new Milpitas Cleanroom.

and performing gentle and accurate water extract steps -- and passthrough dryers with variable speed baskets and blowers, built-in particle counters, and sophisticated static dissipative design and control systems.

Customers' reusable garments and other items are bar coded by trained garment inspectors/soil sorters using a computerized tracking

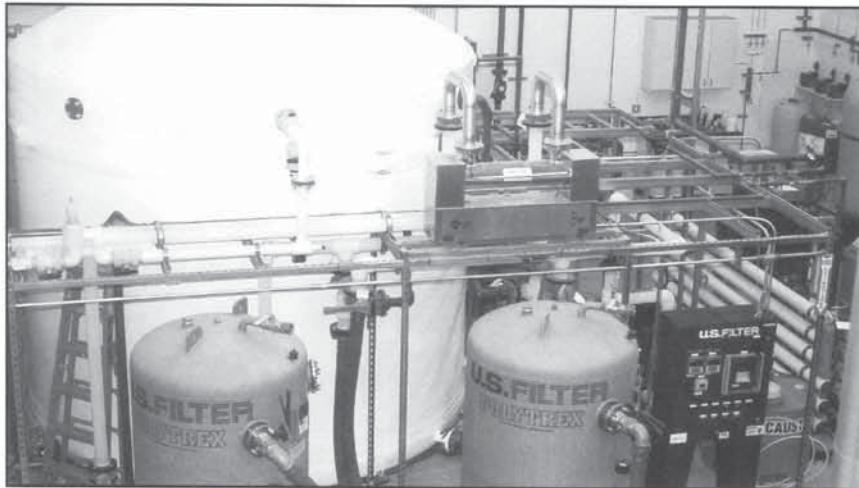
system. The bar code system is able to provide a complete detailed analysis of all garment usage by size, audit trail, repairs carried out on each garment and any special treatment given to a garment. The system can also be installed at a customer's site.

Equipped with the latest in cleanroom technology, the Milpitas Cleanroom has a bright future as one of Prudential's fastest growing facilities.





At left, each garment receives a bar code tag, which identifies the type of garment, the customer, and the length of time it has been in service. Above, Milpitas Supply Clerks, left to right, Maria Gamez (03/16/87) and Olga Pegueros (09/20/83) place the tags on new garments.



Above, the water treatment system at Milpitas.



Lucila Lopez (09/27/89), Lead Supply Clerk, in the Supply Room.

Below, left, Quality Assurance Auditor John Marana (02/27/89) at work in the Milpitas QA Lab.



Meet the Milpitas Team

Peter Travis

General Manager

Peter joined Prudential on June 6, 1983. "I have the best cleanroom plant in the world," he said. "My job is always technically challenging. I like pushing the new changes in the high tech capital of the world," he added. Peter is married and has three children.



Peter Travis, General Manager.

Kathy Araki

Plant Superintendent

Kathy has been with the Company since August 1, 1983. She attended San Jose State University, and is active in youth soccer and youth basketball.



Kathy Araki demonstrates the Environment Monitoring system in place at Milpitas. The systems monitors levels of heat, air, water and other environmental factors.

Larry Hauser

Sales & Service Manager

Larry joined POS on January 17, 1964 as a Route Sales Trainee, and progressively rose through the ranks to his current position. He enjoys fishing and golf.

Sandy Fernandez

Route Manager

Sandy came on board on June 23, 1997. He is married and has two children. In his free time, Sandy enjoys music and sports.



Right: Sandy Fernandez

Catherine Travis

Office Manager

Catherine joined Prudential on February 18, 1984. She enjoys reading, shopping, walking, and watching soccer.



Catherine Travis



Left: Larry Hauser

Bill Turnage
Route Manager

Bill joined Prudential on November 30, 1992. He enjoys golf, camping and photography. Bill is the father of a 13 year old son. "My son plays baseball, football, golf, basketball and wrestling. I have managed to be a coach a couple of years for his baseball team," he said.

Mike Romeyn
Sales & Service Manager

Mike was hired by Prudential on September 7, 1993 as a MPTP. He has a BS in Psychology, enjoys motorcycle riding. Mike is the father of six children.

Wizzi Wisilinski
Account Manager

Wizzi joined Prudential on May 30, 1989. "I enjoy working with people who believe in each other, which has helped me teach my kids to believe in the world around them," she said.

Yolanda Velasco
Supervisor

Yolanda was hired on September 17, 1990 as a Folder and was promoted to Supervisor in 1996. She is married and the mother of a three year old boy. In her spare time, Yolanda likes to walk every day, read books to her son and listen to music.

Gary Knox
Account Manager

Gary joined Prudential on November 17, 1997. He has an AA in Accounting from De Anza College. He has a 12 year old son, and enjoys water sports and classic movies.

Doug Chew
Quality Assurance Technician

Doug came on board on October 27, 1997. He has a BS in Business Administration. Doug enjoys motorcycles, bowling and fishing.



Bill Turnage



Mike Romeyn



Wizzi Wisilinski



Yolanda Velasco



Gary Knox



Doug Chew

CLEANROOMS



Facility 2000

**It all comes out in
the wash** *Prudential
Cleanroom
Services*

Class 1 laundry processing facility uses state-of-the-art technology to keep contamination out of the cleanroom

The new Milpitas Cleanroom was featured in a four page article in the February 1999 edition of Cleanrooms.

More of the Milpitas Team

Leon Pham MPTP

Leon joined Prudential on October 12, 1998. "We have a great group of people here in Milpitas.

He has a Bachelors Degree in International Business from CSUF. Leon is married and enjoys going to movies and traveling.



Leon Pham (left) and
Rodney De Los Angeles.

Rodney De Los Angeles MPTP

Rodney was hired on February 2, 1999. He has a BS in Industrial Psychology from CSU Hayward. Rodney enjoys reading, weight lifting, and sight seeing. He says he someday hopes to explore the Amazon and climb the Himalayan mountains. Rodney also plans to pursue his Masters Degree.



KOMAG

March 8, 1999

Mr. Peter Travis
General Manager
Prudential Cleanroom Services
1437 N. Milpitas Blvd
Milpitas CA 95035

Dear Peter

In the last few weeks, Komag has had a flurry of activity of visitors coming through our facilities. We had asked for service and projects to be done by Jeff and the garment coordinators above their normal job scope.

We would like to take a moment now to send you this letter to say how much we appreciated the hard work Komag requested and thank the Prudential crew for their efforts.

Jeff Wilkins, Kathy Rogers, Ana Fajardo, and Zenaida Lopez are to be acknowledged as going the extra mile, and we say "Thank You" to all of them.

Komag continues to strive for being the "World Class Leader" and we look forward to the Prudential team to be part of that effort.

Best regards,

Pam Hardy Rho A L L

Pam Hardy, Senior Buyer
Rhownica Lund, Contamination Manager

1704 Automation Parkway
San Jose, CA 95131-1873
Telephone (408) 576-2000
Facsimile (408) 944-9255

Customer Service Representatives



Drew Morgenthaler (11/01/93), left, and
Don Treolo (02/07/83).



Carl Oneida (01/11/99)

Not pictured: Bill Reardon (07/09/79)
and James Posluszny (06/25/97).

A thank you letter from a Milpitas Plant customer.

Milpitas Customer Spotlight

Genentech – In Business For Life

One of the Milpitas Plant's newer customers is Genentech, a California bio pharmaceutical company.

"We worked hard to get the Genentech account, and it paid off," said Sales & Service Manager Larry Hauser.

Milpitas Garment Coordinators Leonor Peer and Virginia Lopez keep things running smoothly at the Genentech facility. With the growth Genentech is experiencing, it promises to be a great partnership.

"We've been very happy with Prudential. They've provided very good service with both our scrubs and cleanroom supplies," said Genentech Facility Coordinator Steve Novak.



Genentech's new manufacturing plant in Vacaville, California.



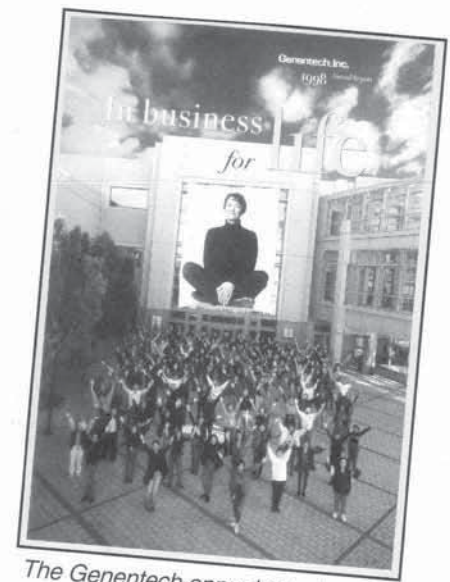
Making a visit to Genentech are (left to right): Leon Pham, MPTP, and Larry Hauser, Sales & Service Manager, with Steve Novak, Genentech Facility Coordinator.



Steve Novak (left), Genentech Facility Coordinator, with Wizzi Wisilinski, PCS Account Manager.

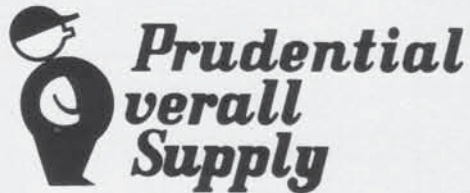


Garment Coordinators Leonor Peer (11/30/87), left, and Virginia Lopez (11/04/96).



The Genentech annual report cover.

Prudential Ready For Year 2000



CORPORATE OFFICE
1661 ALTON PARKWAY, IRVINE, CALIFORNIA 92606
(MAIL) P.O. BOX 11210, SANTA ANA, CALIFORNIA 92711
(949) 250-4855

In reply to: Year 2000 Inquiry

Dear Customer:

Prudential Overall Supply began a Year 2000 readiness program in 1996. The program is staffed by a combination of information technology specialists, engineers, purchasing staff and senior management. I am in charge of the overall program and report directly to the President of the Company.

A summary of the status of our Year 2000 program:

1. All critical Information Systems related to Year 2000 problems have been identified and addressed. Required coding changes have been made and all of the revised programs are operational. Program testing continues in 1999.
2. The Engineering Department has reviewed plant equipment for Year 2000 issues and surveyed the related vendors. No significant Year 2000 problems have been identified as a result of this review.
3. The Purchasing Department has surveyed all critical suppliers regarding their preparations for the Year 2000. Approximately 95% of those surveyed have responded and none of the responses indicate supplier problems related to the Year 2000.

Prudential Overall Supply is dedicated to providing quality service to its customers now and into the next century. Please call me directly if you have any questions related to our Year 2000 readiness.

Sincerely,

John Thompson
Vice President Finance

Management Promotions In The News

Chris Welch Promoted to General Manager at Albuquerque



Chris Welch (12/14/95) has been promoted to General Manager at the Albuquerque Plant effective May 12, 1999. He transferred to Albuquerque as a Sales & Service Manager and has been instrumental in helping Mike Blazek start the Plant up as an industrial location. Chris became a first time dad just two days before starting as the new General Manager. His son was born on May 10.

Barry Easdale Promoted to General Manager at Richmond



Barry Easdale (08/04/98) has been promoted to General Manager at the new Richmond, Virginia Cleanroom. Barry joined Prudential last year as a General Manager trainee. He worked at the route level in Riverside and spent time as a Sales & Service Manager running a district before transferring into the Cleanroom division.

Don Nordstrom Becomes VPHR-Training



Don Nordstrom (08/11/86) has accepted the newly created position of Vice President of Human Resources - Training. Upon his employment with Prudential, Don started the Human Resources Department from scratch. He will add this new position to his many accomplishments, said President Tom Watts.

Bob Connolly is New Director of Human Resources



Bob Connolly has been promoted to Director of Human Resources effective June 10, 1999. Bob joined Prudential on 10/06/97 as Human Resources Manager, working closely under Don Nordstrom. Bob now assumes all responsibilities for the Human Resources Department, reporting to President Tom Watts.

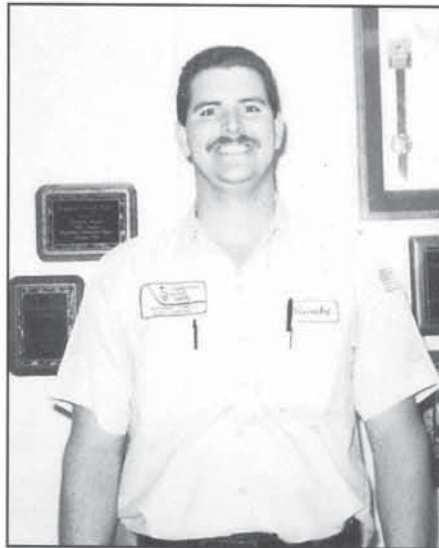
Management Changes In The News

Carol Long



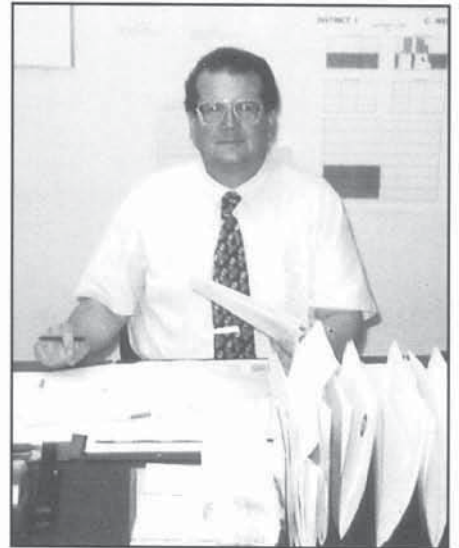
Carol Long has transferred to the new Richmond, Virginia Cleanroom as Office Manager effective June 21, 1999. Carol joined Prudential on April 3, 1989 in the Corporate Office. The above photo was taken at Carol's farewell party at the Corporate Office.

Randy Laine



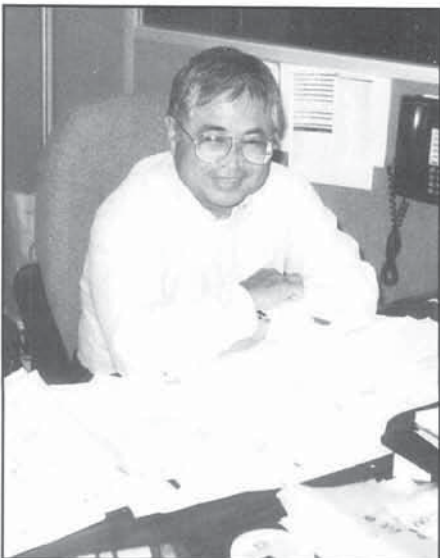
Randy Laine has been promoted to Route Manager at Fresno effective May 24, 1999. Randy joined Prudential on September 15, 1997.

Gary Staley



Gary Staley has been promoted to Sales & Service Manager at Albuquerque effective June 18, 1999. Gary joined Prudential as a Sales & Service Manager Trainee at Vista on November 9, 1998.

David Hiroshige



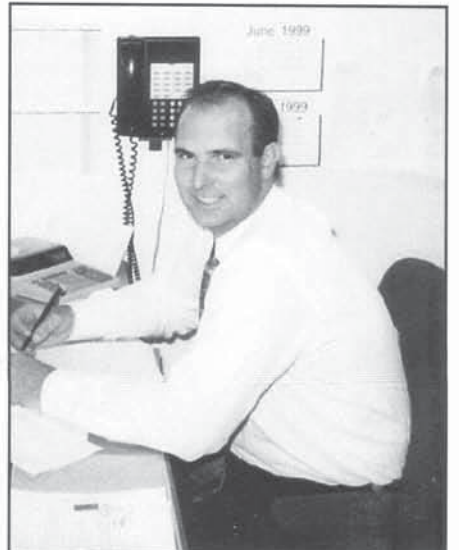
David Hiroshige has been promoted to Plant Superintendent at the Los Angeles Cleanroom effective May 31, 1999. He joined Prudential on October 19, 1998.

Cassandra Doomes



Cassandra Doomes has been promoted from Distribution to Office Clerk at Carson effective May 17, 1999. Cassandra joined Prudential on August 3, 1998.

Robert Manzi



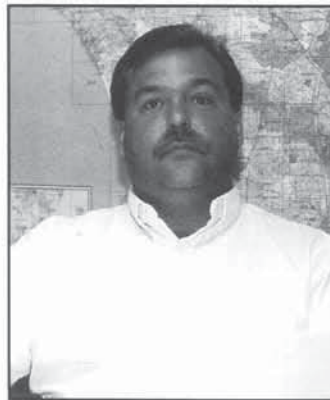
Robert Manzi has been promoted to Sales & Service Manager at Van Nuys effective April 5, 1999. He joined Prudential on August 26, 1991.

Management Changes In The News



Christopher Kasper

Christopher Kasper has been promoted from MPTP at the Austin Cleanroom to Service Manager at the Richmond Cleanroom effective May 31, 1999. He joined Prudential on March 16, 1998.



Mike Blazer

Mike Blazer is the new Plant Superintendent at the Virginia Plant effective May 31, 1999. Formerly, he was Plant Superintendent at the Los Angeles Cleanroom. Mike joined Prudential on July 30, 1992.



Richard Barraco

Richard Barraco has been promoted to Service Center Manager at Bakersfield effective June 21, 1999. Richard joined Prudential on August 31, 1998.



Gloria Sanchez

Gloria Sanchez has been promoted to Supply Supervisor at Irvine effective May 24, 1999. Gloria joined Prudential on September 6, 1994.



Sandra Quezada

Sandra Quezada has accepted the position of Accounts Receivable Clerk at the Irvine Plant effective May 17, 1999. She joined Prudential on December 1, 1997.



Doug Rix

Doug Rix has been promoted to Route Manager in District 3 at Fresno effective May 10, 1999. Doug began with Prudential on July 5, 1995 as a Customer Sales Representative.



Shawn Campbell

Shawn Campbell has been promoted to Route Manager at Fresno effective May 24, 1999. Shawn joined Prudential on May 11, 1998. He is a graduate of California State University at Fresno.



Stella Quihuis

Stella Quihuis was promoted from Garment Coordinator to Supply Supervisor at Mesa Cleanroom effective July 19, 1999. She joined the Company on July 21, 1988.

Irvine Plant Wins Water Conservation Award

The Irvine Plant has received a Certificate of Recognition for Water Conservation from the Irvine Ranch Water District.

"We were really happy to receive this recognition of our efforts," said General Manager Chris Kalert (03/23/90). "Our team works really hard to conserve and monitor our water usage. It is nice to know that our efforts did not go by unnoticed," he added.



Carson Receives Certificate from Los Angeles County



The Carson Plant was recognized recently by Los Angeles County.

The Plant received a Certificate of Appreciation from L.A. County Sanitation District for consistently meeting the regulatory standards in the Wastewater Treatment Operation and Wastewater Discharge.


In the photo, left to right, are Santiago Mota (07/22/85), Maintenance Supervisor; Francisco Guzman (08/19/91), Wastewater Treatment Operator; and Elpidia Verduzco (03/07/77), Plant Superintendent.

Phoenix Recognized for Compliance

The Phoenix Industrial Plant was honored by the City of Phoenix at an Awards Breakfast April 27th, for achievements in Wastewater Treatment and consistent compliance of regulatory standards. Water Treatment Operator Allan Campbell (10/22/96) accepted the award on behalf of Prudential.

In the photo below, left to right, are: Keith Silva, EPA Region 9; POS Wastewater Treatment Operator Allan Campbell; and George Britton, Phoenix Deputy City Manager.





City of Phoenix
WATER SERVICES DEPARTMENT
POLLUTION CONTROL DIVISION

March 19, 1999

Mr. Gary Newberry, General Manager
Prudential Overall Supply
5102 West Roosevelt
Phoenix, Arizona 85043

RE: Full Compliance with Pretreatment Requirements in 1998

Dear Mr. Newberry:

Congratulations on a job well done! Your facility has achieved 100% compliance with the 1998 pretreatment requirements. You are invited to attend our Ninth Annual Industrial Pretreatment Recognition Breakfast and accept your Certificate of Achievement Award. Other individuals in your organization responsible for compliance with pretreatment regulations are also encouraged to attend this event.

DATE AND TIME: April 27, 1999 - 7:00 A.M. to 9:30 A.M.

AGENDA:

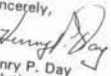
- 7:00 a.m. - Registration begins
- 7:15 a.m. - Buffet Breakfast begins
- 8:00 a.m. - Program begins
- 9:30 a.m. - Program concludes

LOCATION: WYNDHAM METROCENTER HOTEL
10220 North Metro Parkway East
Phoenix, Arizona

Please return the enclosed RSVP form to us no later than **Friday, April 9, 1999**. On the form, please list names of persons from your company who will attend the Breakfast, including the person who will accept the award.

Your full compliance status also means that Prudential Overall Supply is eligible for publication in the newspaper as a company in full compliance with industrial pretreatment requirements. Whether you want to be published is entirely up to you. Your company name and address would appear in alphabetical order in the publication. It is anticipated that the newspaper publication will appear in Arizona Republic on Tuesday, April 27, 1999. If you wish to have the name and address of your company appear, then please return the signed Authorization to Publish Form enclosed with this letter, no later than Friday, April 9, 1999. A self addressed envelope is included for your convenience.

Should you have any questions, please contact me at 262-1859. Our office hours are 8:00 a.m. to 5:00 p.m., Monday through Friday. We look forward to seeing you at the breakfast.

Sincerely,

Henry P. Day
Pollution Control Superintendent

Richmond Cleanroom Opens!

The Richmond, Virginia Cleanroom officially opened on June 28, 1999!

Prudential's newest Cleanroom will hold an Open House on September 16, 1999.

The new Richmond Cleanroom will be featured in the next issue of *Off-the-Cuff*.



Fresno Plant Wins Award



The Fresno Plant received a prestigious award from the City of Fresno. From left to right are: Rachel Juarez (10/09/96), Office Manager; Brandon Blanchard (06/08/92) Regional Manager; Dan Clark (09/23/68), Chairman of the Board; Jerry Shelton (02/11/86), General Manager; Lee Terry (05/09/88), Environmental Manager; Spencer Setty (06/13/88), Plant Superintendent; and Jerry Martin (04/20/92), Director of Sales & Marketing.

The Fresno Plant received the Industry of the Year award from the City of Fresno Wastewater Management Division for outstanding controls of pretreatment of waste water and on going efforts to reduce water usage.

An awards ceremony was held on April 28, 1999 at the Fresno Plant. This award would not have been possible if not for the highly trained and motivated Maintenance Staff (at right).

Prudential is very proud to receive this prestigious award!!



The team that made it all happen!

Left to right: Manpreet Gill (01/26/98), Water Treatment Operator; Charles Canaan (05/26/93), Maintenance Mechanic; Eddie Andrade (03/13/89), Maintenance Supervisor; Jimmy Starks (11/16/98), Janitor; and Mike Walker (03/24/98), Maintenance Mechanic.

ard!



The Wastewater Treatment tanks at Fresno.



Attendees at the award ceremony.

City of
FRESNO

Department of Public Utilities
Wastewater Management Division
Environmental Services Section • 209-498-1718 • FAX 498-1933
5607 West Jensen Avenue
Fresno, California 93706-9458



March 5, 1999

CERTIFIED MAIL
P 334 698 370

Dan Clark, CEO
Prudential Overall Supply
P.O. Box 11210
Santa Ana, CA 92711-1210

Dear Mr. Clark:

SUBJECT: INDUSTRIAL PRETREATMENT AWARDS

The City of Fresno is pleased to announce that Prudential Overall Supply, Fresno, has been selected to be the recipient of the Pretreatment Program Industry of the Year Award, in recognition of extraordinary performance and achievements in meeting Pretreatment Program regulations.

Prudential Overall Supply has demonstrated a consistent record of meeting wastewater discharge requirements, by anticipating wastewater treatment needs with professionalism and a pro-active attitude, and by utilizing pollution prevention methods to minimize waste.

The Awards Ceremony will be held on April 28, 1999 at 10:30 a.m. at Prudential's Fresno facility. A special media tour with Mayor Jim Patterson and Prudential Overall representatives at 10:00 a.m. has also been scheduled for this special event, with a small reception following the ceremony.

Please return the enclosed RSVP by April 12, 1999. If you have any questions, please contact Rosa Lau-Staggs at 498-1726 or the Environmental Services Section at 498-1718.

Sincerely,

Stephen A. Hogg
Wastewater Treatment Manager

The City of Fresno has announced that Prudential Overall Supply will be the recipient of the Pretreatment Program Industry of the Year Award, in recognition of extraordinary performance and achievements in meeting Pretreatment Program regulations.

Prudential values you as a partner in business, and would like you to share in our celebration. Please join us for the award ceremony presented by Mayor Jim Patterson.

April 28, 1999, 10:30 a.m.

Prudential Overall Supply • 1260 East North Avenue • Fresno, California 93725

Please RSVP by April 19, 1999 to Rachel M. Jones (559) 264-8231

Prudential sent this invitation to Fresno customers.

Bob Spector Teaches Cleanroom Course In England

Bob Spector (02/12/96) taught a course at the recent Annual Technical Meeting of the Scottish Society for Contamination Control, which was held in Birmingham, England June 2 and 3rd, 1999.

Bob's course, titled "Cleanroom Garment Application and Use", presented a practical real world understanding of cleanroom garment systems that are used in a variety of industries. The course reviewed human-sourced contamination along with appropriate counter measures for control and garment system guidelines.

The course reviewed recommended maintenance and processing practices, relevant testing and cost facts.

course	Airflow modelling in Cleanrooms (I)	Airflow modelling in Cleanrooms (II)	Conference
	9 09:45-12:30		
Andy Parker, George Pollock & Mark Seymour			

Cleanroom Garment Application and Use - Bob Spector

This course is intended to present a practical and day-to-day real world understanding of cleanroom garment systems that are used in a variety of industries. The course will review human-sourced contamination along with appropriate counter measures for control as well as garment system guidelines. Other relevant factors reviewed will include recommended maintenance and processing practices, relevant testing and cost factors. This course is recommended for anyone who uses or is in any way associated with the procurement, management and evaluation of cleanroom garment systems and laundries.

Thursday 09:15-12:30

Running a Cleanroom - Gary Knowlton

This course presents a comprehensive overview of cleanroom environments for micro electronics and pharmaceutical controlled environments, but also covers health, training and compliance, gowning management, and exiting protocol.

Technical Committee and International Standards Organisation writing the new European and International Cleanroom standards. He has extensive experience as an industrial consultant.



Bob Spector

Bob Spector is Group Manager, Cleanroom Garment Services Group of Prudential Cleanroom Services. He is currently Technical Vice President for the Contamination Control Division of the Institute of Environmental Sciences and Technology (IEST), and Chairman of the IEST Working Group 003 (Garment System Considerations for Cleanrooms and Other Controlled Environments).



1998 Northern Region Awards

At right: The 1998 Northern Region Award for the Best Revenue Growth went to Fresno. In this photo Regional Manager Brandon Blanchard (06/08/92) presents the award to Fresno General Manager Jerry Shelton (02/11/80).



Left: The 1998 Northern Region Award for the Best Accounts Receivable Collection went to the Cerritos Dust Control Plant. The Award was presented by Brandon to Cerritos Dust Control Manager Ron Baublitz (09/19/94).

Cerritos Dust Control Sales Contest Winners Announced



District #1 won a recent sales contest at Cerritos Dust Control. Left to right are: John Game (03/03/97), CSR; Kevin Rogers (07/11/94), CSR; Alex Bejarano (03/03/97), CSR; Terry Hubbard (06/06/98), CSR; Joe Leon (05/14/90), Route Manager; Jim Cox (07/18/88), CSR; Ron Rains (04/21/94), SSM; Alex Serrano (07/15/96), Route Manager; Maximo Contreras (05/04/98), CSR; Carlos Montoya (09/09/97), CSR; Michael Stanton (06/23/97), CSR; Gus Fonseca (12/01/95), CSR; Julio Bonilla (02/02/98), CSR; Pharoah Anderson (02/16/99), CSR.

Corporate Office Site of Seven Habits Training Program

The Seven Habits Training Program was held at the Corporate Office during April, May and June of 1999.

Participants in the Program are in the photo at right (from left to right): Don Nordstrom (08/11/86), Program Leader; Bob Connolly (10/06/97), Director of Human Resources; Brandon Blanchard (06/08/92); Regional Manager; Jorge Sotolongo (11/13/78), Senior System Analyst; Mark Elberson (02/16/88), Los Angeles Industrial General Manager; Lee Terry (05/09/88), Environmental Manager; Paul Turney (08/15/94), Irvine Sales & Service Manager Trainee; Ron Baublitz (09/19/94), Cerritos Dust Control General Manager; Elizabeth Ciejka (07/25/88), Data Control Clerk; Eddie Ferguson (08/18/97), Plant Superintendent Trainee; James Owen (10/20/97), Production Manager; Mike Flores



(09/25/95), Human Resources Representative; Carol Long (04/03/89), Administrative Assistant; Augustine Chung (09/15/97), System Analyst; Gary Oien (10/04/88), Garage Superintendent; Marc O'Leary (12/07/77), Regional Manager; Alice Gutierrez (10/07/96), Cleanroom Division Administrator; Patti Ward

(05/03/95), Administrative Assistant; Doug Geer (02/01/83), Fleet Manager; Carmen Sjelin (04/29/92), Safety Manager; Joe Dennison (08/10/89), Garment Manufacturing General Manager. Not pictured are Melissa Johnson (04/16/90), Personnel Clerk and Ramiro Miranda (06/30/97) Project Engineer.



SMTTP Held

A Supervisory Management Training Program (Class 19) was held at the Corporate Office in June. Participants were (in photo at right), from left to right): Gustavo Covarrubias, Plant Superintendent Trainee, Corporate, (06/01/99); Joseph Leon (05/14/90), Route Manager at Cerritos Dust Control; Andy Myhr (04/13/98), Sales & Service Rep at Carson; Mark Noda (08/25/97), Route



Manager at Cerritos Dust Control; Chris Zurbuch (10/02/98), MPTP at LA Cleanroom, Tony Fernichio (10/01/98) Sales & Service Manger at Phoenix Industrial; Steve Helbling (08/07/95), Route Manager at Carson; Shawn Campbell (05/11/98), Route Manager at Fresno; Joseph Cardenas (11/17/97), Route Manager at Van Nuys; Bryon Tuchalski (09/25/90) Route Manager at Los Angeles Industrial; Gordy Siewert (11/02/93), Route Manager at Tucson; Rodney Delos Angeles

(02/02/99), MPTP at Milpitas Cleanroom; Daniel Isaac (10/07/96); Maintenance Supervisor at Van Nuys; Ed Querin (02/25/96), Sales & Service Manager at Chula Vista; Rafael Cerda (02/13/95), Route Manager at Chula Vista; Mark Jacobs (09/23/98), General Manager Trainee at Riverside; and Don Nordstorm, Training Leader.

In the photo at left, Prudential President Tom Watts was surprised with a birthday cake after his presentation on June 22.

1999 Selling Period Top Pro's

Top Pro Awards have been presented to four outstanding Corporate Sales Representatives.

The winners are:

- Bill Evans (04/07/97) of Vista for Most Weekly Rental Revenue for Period #7. Bill also won last year's Annual Top Pro Award with the most Top Pro's for the Selling Year. This is Bill's first Top Pro for this selling year.
- Gale Richardson (12/24/84) of Tucson for the Most Non-Programmer Accounts Sold for Selling Period #8. This is Gale's first Top Pro this Selling Year.
- Christina Chaw (09/28/98) of the Los Angeles Industrial Plant for the Most Weekly Revenue Sold during Selling Period #9. This is Christina's first Top Pro this Selling Year.
- Bill Trujillo (02/03/97) of the Irvine Plant for the Most Weekly Revenue Sold during Selling Period #10. This is Bill's second Top Pro this Selling Year.

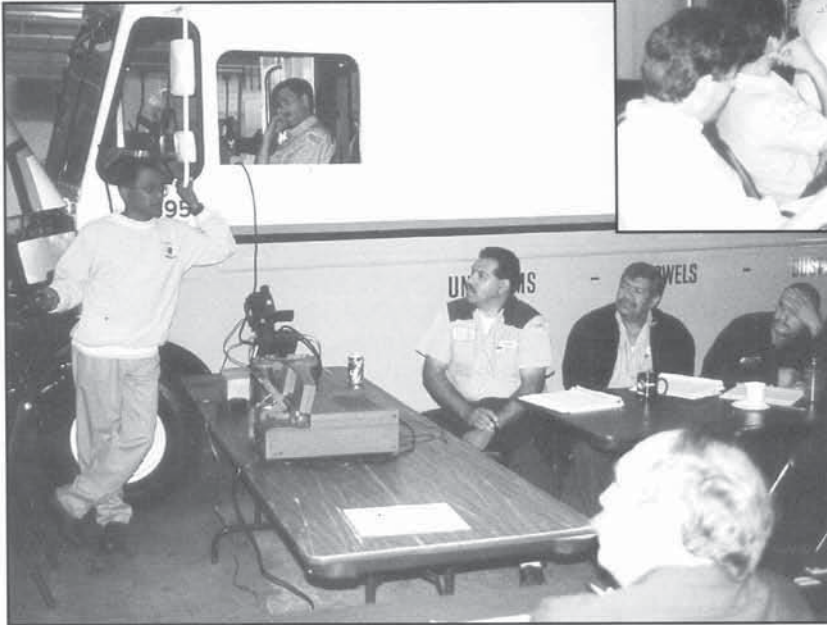
Annual Truck Mechanics Seminar Held

The annual Central Garage Truck Mechanics Seminar was held on May 24 and 25, 1999.

The Seminar included a 10 hour training session by Andy Prasad from SPX on OBD II Systems, OTC 400 Scanner and TEC II Scanner.



The Truck Mechanics Seminar included a variety of speakers.



Industrial Plant Superintendent's Meeting Held

The Industrial Plant Superintendent's Meeting was held May 4 and 5, 1999 in Tucson, Arizona.

Left to right, Plant Superintendent unless otherwise identified: John Kinsella (09/21/98), Phoenix Industrial; Desi Toler (10/12/88), Tucson; Freddie Hernandez (03/20/89), Cerritos Garment Manufacturing; Louie Perez (07/18/83), Cerritos Dust Control; Mike Shores (07/25/94), Albuquerque; Johnathan Hine (01/06/97), Van Nuys; Elpidia Verduzco (03/07/77), Carson; Brent Barnes (03/02/98), Milpitas Industrial; James Owen (10/20/97), Corporate Office, Production Manager; Bob McCann (09/15/97), Chula Vista; Doug Everts (08/26/97), Moorpark Dust Control; Paul Thompson (11/08/93), Los Angeles Industrial; Ramiro Miranda (06/30/97), Corporate Office, Staff Engineer; Harve Ortman (08/20/79), Corporate Office, Director of Production; Spencer Setty (06/13/88), Fresno; Eddie Ferguson (08/18/97), Corporate Office, Plant Superintendent Trainee; Ray Stockdale (03/04/85), Vista; Doug Geer (02/01/83), Fleet Manager; and Richard Boyd (10/12/98), Irvine.



Maintenance Supervisors Seminar Held at Corporate



Maintenance Supervisors attended a recent seminar at the Corporate Office. They are, left to right: Stefan Schurter (10/26/92); Steve Voros (12/03/90); Dave Parra (04/08/85); Jose Hernandez (03/25/85); Ricardo Pelayo (02/27/79); Ronald Lemus (06/30/86); Santiago Mota (07/22/85); Ralph Stubbe (02/17/98); Eduardo Sariana (06/12/95); Dallas Dreiling (02/22/99); Richard Damitio (05/31/94); Hugo Rivera (01/04/89); Victor Ojeda (03/06/86); Lee Terry (05/09/88); Daniel Issac (10/07/96); Edward Andrade (03/13/89); Tony Chan (03/23/89); Marcelino Rivera (01/31/96); Dave Harder (03/23/92); Ramiro Miranda (06/30/97); Alberto Ponce (01/16/95); and Dave Jenkins (07/21/86).

Long Time Employee Recognized

Norman Aguiar



Norman Aguiar (left) of Van Nuys celebrated 25 years with Prudential on May 13, 1999. He was presented with a gold watch from General Manager Mel DeMello (11/07/90).

New Citizens



Carson employees Arnulfo Ortiz (11/10/94), Truck Loader, and Josefina De Cardenas (05/01/80), Lead Person, became United States Citizens.

Congratulations!!

Employee Retirements Announced

Shirley Storey



Shirley Storey of the Fresno Plant retired on June 25, 1999. She joined POS on October 26, 1992. In the photo, Shirley (on left) receives her thank you from Supply Supervisor Isabel Fernandez (08/25/88).

Guadalupe Perez



Guadalupe Perez of Cerritos Dust Control celebrated 37 years with Prudential and recently retired. She joined the Company on July 16, 1962, and retired on July 14, 1999.



Prudential President Tom Watts was present at Lupe's retirement celebration and went over some interesting facts that happened with Prudential during her tenure. Lupe's retirement was celebrated with a barbeque.

Carol Doernbrack



Irvine Plant Production Supervisor Carol Doernbrack (04/14/80) retired May 21, 1999. Irvine General Manager Chris Kalert (03/23/90) wished Carol well at her farewell luncheon.

Irvine Plant Picnic



The Irvine Plant held a picnic recently. In the photo above, General Manager Chris Kalert (03/23/90) examines a snake from Lizard Wizard.

Web Site Changed

Prudential is updating its web site!

The new site now includes a "What's New" option. These pages list copies of newspaper and periodical articles pertaining to Prudential. Other web site changes include the new Company map, text updates, Milpitas Cleanroom Plant photo, and an updated locations list.

The site address is:
www.pos-clean.com

Corporate Office Holds Safety Barbeque

The Corporate Office held a Safety Day Barbecue on July 1, 1999. The focus was on safety, quality and employee recognition. Carmen Sjelin (04/29/92), Safety Manager, spoke about office safety. Everyone enjoyed the good food.



Hat Contest Winners (left to right): Judy Vega (10/29/90), Accounts Rec. Clerk; Mary Olsgaard (03/21/95), Buyer; Lilli Hunter (06/12/79), Purchasing Agent; and Best Cowboy Stefan Schurter (10/26/92), VP of Engineering and Production.



Everyone enjoyed cake as part of the festivities.



At left, Debra Dupree, Ergonomics Specialist, talked on office safety.



Wise Words

"What you do when you don't have to, determines what you'll be when you can't help it.

And be sure to say Thank You."

-spoken by Frank Clark on a visit to the Corporate Office, July 6, 1999. Frank is the brother of Founder John D. Clark.

Picnic Held for Van Nuys and Moorpark



The Van Nuys and Moorpark Plants combined annual picnic was held on June 26, 1999 at Rancho Simi Park. The Van Nuys Plant was the winner of a horseshoe contest with Moorpark. Great food and games for the kids were enjoyed by all.

Near the end of the day, Moorpark General Manager Ed Baublitz (12/30/96) and Van Nuys General Manager Mel DeMello were attacked by over 30 kids with water balloons!



A horseshoe contest was part of the festivities.



Milpitas Consumables Holds Pot Luck

Milpitas Consumables held a Cinco De Mayo Pot Luck party and employee recognition recently.

Lots of good food was served. A good time was had by all.



San Diego Consumables Celebrates 4th of July



San Diego Consumables celebrated the 4th of July with a picnic. Everyone brought their favorite dish and enjoyed hamburgers and hotdogs off the grill.

In the photo at left, Adam Brooks, Warehouse Manager (12/12/84), took charge as official grill master!



Amy Schmidt, Customer Sales Rep (10/14/96) and Carl Lineberger, Sales Manager (08/13/83). Enjoying good company...



and good food. Above is Paulina Doray, Inventory Coordinator (04/21/97).

Milpitas Industrial Plant Holds Safety Barbeque

Milpitas Industrial Plant held a safety barbecue recently.

A good time was had by all!



T
Z
E

Tze GED Shop

810 W Osborn RD
Phoenix
Bus: 200-9424
Page (602) 202-7155
Fax: (480) 917-5179

Mail to:
Tze GED Shop
Post Office Box 33086
Phoenix AZ 85067-3086

June 14, 1999

Gary Newberry
General Manager
Prudential Overall Supply Incorporated
5102 W Roosevelt St
Phoenix AZ 85043

RE: Steve Foster

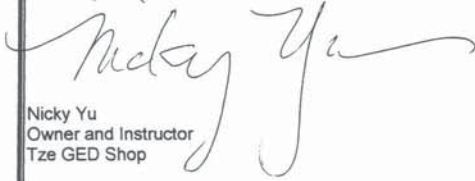
Dear Mr. Newberry

Today, I had a terrible problem that would not have been resolved if it were not for your employee, Steve Foster.

On my way to work, at 12:00 noon, I had a flat tire on the 101 northbound freeway. I did not have a jack, wrench or any other tools to help me change the tire. Additionally, I am a terminally ill, cancer patient, under a test program offered by the American Cancer Society. My chemotherapy treatment is extremely horrendous and I am not supposed to be out in the sun or be under any type of stress. Worse, most of my finances have been used to pay for my doctor visits and medication. When I had the flat tire, I did not know what to do except to call my daughter to come and pick me up. I was waiting for my daughter when Steve saw me and decided to stop to help me. Not only did he have the tools but he also changed my tire and did not want to take any money from me.

Mr. Newberry, Steve's demonstration of chivalry is unheard of these days. I do not want his Good Samaritan effort to go unnoticed so I am writing this letter to you. I gave Steve an old business card I had. I own a business where I help adults who are learning challenged with GED preparation, computers and/or any other types of academics. If there is anything my company can do for Steve, or for your company, please let me know. I would be more than happy to do my best to accommodate. Thank you.

Sincerely



Nicky Yu
Owner and Instructor
Tze GED Shop

Cc: Steve Foster

Customer Sales Representative John Stackfleth (06/05/89) of the Milpitas Industrial Plant was praised for his honesty in finding a lost wedding ring.

From the Prudential Mailbag

Auto Mechanic Steve Foster (06/08/92) of the Phoenix Plant was thanked for his Good Samaritan efforts in helping a stranded motorist.

1345 Vander Way
San Jose, CA 95112-2809
Tel. (408) 279-2332
Fax (408) 279-2847



**ROYAL
ROOFING
COMPANY
INCORPORATED**

2950 Ramona Avenue
Sacramento, CA 95826-3813
Tel. (916) 452-7291
Fax (916) 452-3734

June 14, 1999

Mr. Jerry Brigham
Prudential Overall Supply
1429 North Milpitas Blvd.
Milpitas, CA 95035

Re: John Stackfleth

Dear Mr. Brigham:

Recently an employee of ours lost his wedding ring. This is a beautiful gold band with some fairly large diamonds. He wasn't sure about where or how he had lost it, but was in a panic as he alerted our office staff.

On the following Monday when John came to deliver uniforms we made an inquiry about the ring. He went right to the man's locker and retrieved the ring for our employee. He had found it when sorting uniforms the previous week and safely locked it away.

There would have been no way to prove the ring had been in the pocket of a soiled uniform and no suspicion cast on John for lack of proof. We might have suspected the ring had gone through the laundry and disappeared if not for John's honesty.

We wanted to let the management at Prudential know that John's honesty is above reproach and we have been extremely pleased with the level of service he provides. We left another company and moved to Prudential and it has been one of the best business decisions we ever made. We only need to make a request and John will make any necessary corrections. We are saving money and more men than ever are utilizing the uniform service, it is truly a win/win situation.

We did not want his hard work and effort on our part and this act of honesty to go unrecognized by the management of your company.

Sincerely,

ROYAL ROOFING CO., INC.

KATHY ROBERTSON
Service Manager

Prudential Overall Supply
Chris, Customer Service
8344 Corona Loop, N. E.
Albuquerque, NM 87113

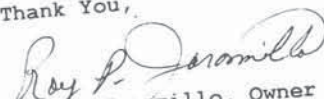
Dear Chris:

As per our telephone call yesterday, we would like to take this opportunity to thank Prudential Overall Supply and your delivery person, Russell Garcia for his thoughtful and excellent service, honesty and integrity. Last week it was very windy and he knocked on the door and asked if he could leave the companies uniforms inside because he was afraid they would blow away. Also, he handed me five, twenty dollar bills, he said he had found in one of my husband's pair of pants that had been sent out for laundering.

I was totally amazed that there are still some honest people in this world. We hope that you know that your employee, Russell Garcia is a great asset to your company. He represents, in our eyes, honesty and loyalty and a model of an outstanding employee.

Enclosed is \$20.00, for Russell, to show our appreciation.

Thank You,


Roy P. Jaramillo, Owner
Roy Jaramillo Welding

Enclosure: one

cc: Russell Garcia
Prudential Overall Supply

*The Vista Plant and General Manager
Jeff Nelson (08/08/89) received this note
from the Vista Irrigation District.*

*Customer Sales Representative Russell
Garcia (02/03/97) of the Albuquerque
Plant was praised in this letter from Roy
Jaramillo Welding.*

Author: MIME:RGARCIA@vid-h2o.org at INTERNET
Date: 5/12/99 5:20 PM
Priority: Normal
Receipt Requested
TO: Dan Clark
Subject: Visit 5/12/99

Mr. Clark,
I enjoyed your visit from yourself and Jeff Nelson this morning. Jeff, who is the General Manager and his staff have and continue to do outstanding job for the Vista Irrigation District. We are especially pleased with the staffing of your Vista Plant, if we have had any problems, your company has handled them very courteously and professionally. Our accounts payable department is also very pleased with the way Prudential Uniform responds to the District's needs immediately.

Mr. Clark, I have approximately thirty years in the government business, and have dealt with various uniform companies throughout the years, and we at the Vista Irrigation District feel very confident that the service we receive from Jeff Nelson, and his staff is very professional and courteous at all times. It is a pleasure dealing with the Prudential Uniform Company.

Again, it was nice to meet you, and to discuss the District's uniform needs and requirements. Feel free to call me if you have any questions regarding our account.

Richard Garcia
Richard Garcia
Purchasing/Risk Agent
Vista Irrigation District
202 West Connecticut Ave.
Vista, CA 92083
760-806-3111
Fax: 760-806-3011
e-mail: rgarcia@vid-h2o.org

The date of hire is listed after each employee name throughout *Off-The-Cuff*.

Off-the-Cuff

A Quarterly Publication of Prudential Overall Supply

Dedicated to the improvement of employee morale and the broadening of customer relationships

Editor: Mary Kirkpatrick • Layout & Design: Marketing Plus, Inc. • 1-800-554-7587

Please address all correspondence and address changes to:

Prudential Overall Supply • Human Resources Dept. • 1661 Alton Pkwy. • Irvine, CA 92606
(949) 250-4855 • Fax: (949) 261-1947 • Web: www.pos-clean.com

UNDER THE MICROSCOPE

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